

TEXAS LOTTERY COMMISSION

ELECTRONIC REQUISITION

Requisition No.: RQ14-0066

Date submitted: 9/13/2013

Title: NRA to produce a Scoop the Cash scratch-off game

Status: Submitted Request

Requested by: scal455

Vendor ID Number: 15818465807000

Date required by:

Vendor Name: NORTH AMERICAN ASSOCIATION OF STATE & PROVINCIAL

Requested for: Lottery Operations - Lottery Products

Billing Address: P.O. Box 16630
Austin, TX 78761-6630

Shipping Address: P.O. Box 16630
Austin, TX 78761-6630
USA

ITEM CODE	DESCRIPTION	UNIT	QTY	UNIT PRICE	EXTENSION
	NRA to produce a Scoop the Cash scratch-off game. The agency would...	ea	1.000000	\$102,816.00	\$102,816.00

Exhibit E-1

Bland, Angie

From: Stuckey, Kelly
Sent: Friday, September 13, 2013 8:33 AM
To: Bowersock, Dale
Cc: Tirloni, Robert; Bland, Angie; Guarnero-Williams, Annika
Subject: RE: NRA language

Amounts are updated below (P.S. the % did not change from 2012)

Instant tickets accounted for 73.6% or \$3.22 billion of the \$4.38 billion in total lottery sales for fiscal year 2013.

From: Bowersock, Dale
Sent: Friday, September 13, 2013 8:08 AM
To: Stuckey, Kelly
Cc: Tirloni, Robert; Bland, Angie
Subject: NRA language

Kelly,

I need to do a rush NRA for the Scoop the Cash game we are producing from NASPL. This is a priority initiative from Gary. We are hoping to be the first in market with this game.

Can you provide me the updated numbers for this statement?:

Describe the Business Need

Instant tickets accounted for 73.6% or \$3.09 billion of the \$4.19 billion in total lottery sales for fiscal year 2012.

Thanks,

Dale Bowersock
Instant Product Coordinator
Texas Lottery Commission
(512) 344-5165

Exhibit E ~~2~~ 2



Betty T. Yee
California State Controller

300 Capitol Mall
Sacramento, CA 95814
www.sco.ca.gov

PR19:9
For Immediate Release
4/9/2019

Contact: Taryn Kinney
(916) 324-2709

Lottery Mismanagement Allows for Poor Spending Practices

SACRAMENTO — State Controller Betty T. Yee today published a report of her team's audit of the California Lottery's office revolving fund and travel expenses from July 2014 through June 2018, which identified more than \$240,000 in unallowable costs and \$64,000 in questionable spending.

"Lottery management's lenient oversight and disregard for policies and procedures allowed for more than \$300,000 in prohibited and questionable costs," said Controller Yee, the state's chief fiscal officer. "Clearly, Lottery management needs to overhaul their internal controls and enforce state policies."

Among the auditors' key findings:

- More than half of impermissible spending (\$131,832) came from inappropriate or unnecessary employee travel expenses for sales staff events such as reimbursement of meals, per diem, and lodging for staff members who lived as close as six miles from an event site, a violation of California Department of Human Resources (CalHR) directives. In addition, when probed by auditors, Lottery staff could not identify one reimbursed individual as an employee or contractor.
- An additional \$42,378 in mileage reimbursements were inappropriate, while \$47,439 were deemed questionable due to lack of documentation. Management instructed Lottery staff to claim personal mileage improperly. One sales manager skirted CalHR policies by overbilling mileage by more than \$14,000 with 81 percent of miles inappropriately reimbursed.
- The Lottery spent \$21,666 to provide agency staff with logo-branded "swag" such as t-shirts, backpacks, lip balm, and iPad portfolios under the guise of buying "learning aids" and "training tools."

California voters approved the California State Lottery Act in 1984 (Proposition 37) with the purpose of providing supplemental money to benefit public education without the imposition of additional or increased taxes. Since 1985, the Lottery has provided more than \$34 billion to California public schools.

The Lottery indicated that it has implemented or plans to implement corrective actions in response to the Controller's audit, available [here](#). The Controller's audit team plans to follow-up on the Lottery's progress in six months.

Since January 2015, Controller Yee and her audit team have identified more than \$4.25 billion in misuse, waste, and fraud involving public funds. The State Controller's audits and reviews of government entities can be accessed [here](#).

As the chief fiscal officer of California, Controller Yee is responsible for accountability and disbursement of the state's financial resources. The Controller has independent auditing authority over government agencies that spend state funds. She is a member of numerous financing authorities, and fiscal and financial oversight entities including the Franchise Tax Board. She also serves on the boards for the nation's two largest public pension funds. Elected in 2014 and reelected in 2018, Controller Yee is the tenth woman elected to a statewide office in California's history. Follow the Controller on Twitter at [@CACController](#) and on Facebook at [California State Controller's Office](#).

###

Exhibit F1

Exhibit
G 1

FROM THE PRESIDENT

The good causes we all work so hard to support offer us professional satisfaction beyond our daily work. I personally feel lucky to be part of such a wonderful industry.

During the coming days and months, you have a chance to share that same sentiment with others through our many NASPL educational opportunities. The Lottery Leadership Institute event during April in St. Louis has a record number of registrations once again. The iLottery Game Developers Conference during the month of May presents all kinds of possibilities for us to brainstorm and toss around ideas for future products. And, of course, the Professional Development Seminar in Myrtle Beach at the end of July will be instrumental in NASPL's mission to share and exchange information within the membership.

That ability to exchange information is an important tool as we attempt to keep up with the ever changing Internet gaming legislation efforts at the federal level. NASPL and its members must stay vigilant. Whether it's now or in the future, this topic will affect us all at some point. I encourage you to stay informed, use all lines of communication, and, most of all, continue the effort.

NASPL will soon be calling for Powers Awards and Ott Brown Scholarship entries. I encourage those of you in a position to nominate worthy staff; do so. Both awards are unique in the fact they annually recognize various major lottery disciplines and the professionals that work within them. All individuals nominated will be formally acknowledged and the awards will be presented at our Professional Development Seminar. Please take the time to recognize a staff member or a vendor representative; their hard work is critical to the effort of generating revenue for good causes.

And, speaking of good causes, I'm proud to announce that the "Scoop the Cash" scratch-off game has launched in my home state of Texas. The Texas Lottery Commission was the first jurisdiction to do so. With no marketing or ad support, "Scoop the Cash" has been our second best \$1 ticket over the past seven weeks and gross sales have gone over



\$4 million to date. This strong beginning is just another part of NASPL's effort to create alternative funding mechanisms that will support many of the complimentary services now offered by NASPL and allow us to explore other services in the future.

Finally, I want to thank Terry Rich for his efforts on the latest NASPL media release which discussed adverse weather many of our members have suffered and the negative impact such weather can have on lottery sales. The article allowed the membership to refer questions and inquires on this subject to the NASPL website. Regardless of whether the issue being addressed is sales, weather, or any other subject, collaboration to create a unified message through the voice of NASPL helps us all.

As NASPL President, I greatly encourage you to take advantage of the many opportunities I've noted that are provided to you by your association. The sky is the limit when all get involved.

Gary Grief
NASPL President
Executive Director,
Texas Lottery Commission



NASPL

NASPL STAFF

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INSIGHTS

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Geneva, OH 44041

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Web Site: www.naspl.org
Phone: 440.466.5630
Fax: 440.466.5649

Exhibit

H 1

\$1 -TEXAS LOTTERY®

LUCKY STARS

Match any of YOUR NUMBERS to the WINNING NUMBER, win the PRIZE for that number.
Reveal a dollar bill "  " symbol, win the PRIZE for that symbol instantly!

WINNING NUMBER	YOUR NUMBERS				
	\$	\$	\$	\$	\$
	PRIZE	PRIZE	PRIZE	PRIZE	PRIZE

WIN UP TO \$500!

039

\$1 -TEXAS LOTTERY®

LUCKY STARS

Match any of YOUR NUMBERS to the WINNING NUMBER, win the PRIZE for that number.
Reveal a dollar bill "  " symbol, win the PRIZE for that symbol instantly!

WINNING NUMBER	YOUR NUMBERS				
	\$	\$	\$	\$	\$
	PRIZE	PRIZE	PRIZE	PRIZE	PRIZE

WIN UP TO \$500!

040

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WINNING NUMBER	YOUR NUMBERS				
	\$	\$	\$	\$	\$
	PRIZE	PRIZE	PRIZE	PRIZE	PRIZE

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WINNING NUMBER	YOUR NUMBERS				
	\$	\$	\$	\$	\$
	PRIZE	PRIZE	PRIZE	PRIZE	PRIZE

WIN UP TO \$500!

042

\$1 -TEXAS LOTTERY®

LUCKY STARS

Match any of YOUR NUMBERS to the WINNING NUMBER, win the PRIZE for that number.
Reveal a dollar bill "  " symbol, win the PRIZE for that symbol instantly!

WINNING NUMBER	YOUR NUMBERS				
	\$	\$	\$	\$	\$
	PRIZE	PRIZE	PRIZE	PRIZE	PRIZE

Exhibit
H 2

No # 1804
under
Upcoming Games
(Start Date)
↑ In order by

* indicates that this game will be closing soon

<u>Game Number</u>	<u>Start Date</u>	<u>Ticket Price</u>	<u>Game Name</u>	<u>Prize Amount</u>	<u>Prizes Printed</u>	<u>Prizes Claimed</u>
<u>2224</u>	11/04/19	\$10	\$250,000 50X Cashword	\$250,000	6	---
				\$10,000	23	---
				\$1,000	1,224	---
<u>2183</u>	11/04/19	\$3	Glimmering Gifts	\$50,000	5	---
				\$1,000	50	---
				\$500	340	---
<u>2182</u>	11/04/19	\$1	Frosty Fun	\$1,000	35	---
				\$100	2,266	---
				\$50	1,022	---
<u>2088</u>	11/04/19	\$5	Merry Money	\$100,000	5	---
				\$1,000	52	---
				\$500	1,441	---
<u>2181</u>	10/21/19	\$10	Winter Winnings	\$250,000	5	---
				\$10,000	10	---
				\$1,000	100	9
<u>2180</u>	10/21/19	\$5	Bonus 7	\$100,000	5	1
				\$5,000	10	1
				\$700	430	57
<u>2179</u>	10/21/19	\$2	Veterans Cash	\$30,000	5	---
				\$1,000	68	3
				\$100	2,409	228
<u>2178</u>	10/21/19	\$20	Money	\$1,000,000	3	---
				\$10,000	50	3
				\$1,000	153	14

10-31-19

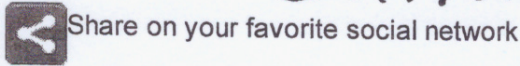
H3

Scratch Tickets - Top Prizes Claimed

NOTICE: Game closing procedures may be initiated for documented business reasons. These games may have prizes unclaimed, including top prizes. In addition, game closing procedures will be initiated when all top prizes have been claimed. During closing, games may be sold even after all top prizes have been claimed. For more current information about scratch ticket games, call 800-375-6886.



Current Games In order by game #



Scratch Ticket Prizes Claimed as of November 1, 2019

[All Levels \(.csv\)](#) · [Printer-friendly version](#)

* indicates that this game will be closing soon

<u>Game Number</u>	<u>Start Date</u>	<u>Ticket Price</u>	<u>Game Name</u>	<u>Prize Amount</u>	<u>Prizes Printed</u>	<u>Prizes Claimed</u>
1828	09/17/18	\$3	Texas Loteria	\$50,000	29	17
				\$3,000	586	366
				\$300	17,977	11,322
1838	05/15/17	\$20	Instant Millionaire	\$2,500,000	10	4
				\$1,000,000	40	17
				\$25,000	103	42
2052	02/04/19	\$3	\$50,000 Bonus Cashword	\$50,000	18	13
				\$5,000	89	57
				\$500	2,969	1,897
2053	03/19/18	\$30	\$750 Million Winner's Circle	\$3,000,000	12	3
				\$10,000	2,878	762
				\$5,000	6,021	1,608
2056	09/04/18	\$10	\$200 Million Cash Explosion®	\$1,000,000	8	3
				\$50,000	10	6
				\$5,000	15	7
2060	08/19/19	\$2	Weekly Grand	\$1,000/wk***	5	1
				\$300	9,150	1,163
				\$100	16,398	2,082
2066	04/01/19	\$5	* Pac-Man® Slots	\$100,000	7	6
				\$1,000	124	87
				\$500	963	675
2067	07/16/18	\$20	Stacks of Cash	\$1,000,000	15	11
				\$100,000	3	2

Instant Ticket Summary 10-26-19 Lottery

Game	\$	Name	Sales (Prev Week)	Tickets (Prev Week)	Tickets Loaded	Tix Sold	Tix Unsold	% Sold	Tix Rank	Sales Rank
1348	\$1.00	7-1-21								
1463	\$0.00	MONTHLY BONUS	\$0.00	0	859,650	1,381	858,269	0.16%	71	N/A
1480	\$5.00	GROOVY CASH	\$0.00	0	75	#DIV/0	#DIV/0	0.00%	N/A	N/A
1590	\$10.00	50X THE CASH	\$0.00	0	75	0	75	0.00%	N/A	N/A
1654	\$10.00	\$200,000,000 CASH BLOWOUT	\$0.00	0	50	0	50	0.00%	N/A	N/A
1787	\$2.00	BREAK THE BANK	\$0.00	0	50	0	50	0.00%	N/A	N/A
1804	\$1.00	LUCKY STARS	\$0.00	0	125	0	125	0.00%	N/A	N/A
1828	\$3.00	TEXAS LOTERIA	\$1,451,325.00	483,775	829,650	0	829,650	0.00%	72	66
1838	\$20.00	INSTANT MILLIONAIRE	\$2,187,120.00	109,356	41,527,800	27,700,753	13,827,047	66.70%	6	21
1878	\$1.00	CASH ON THE SPOT	\$0.00	0	34,729,300	14,307,759	20,420,541	41.20%	13	14
1890	\$50.00	ULTIMATE MILLIONS	\$0.00	0	854,700	0	854,700	0.00%	72	66
2001	\$5.00	DEUCES WILD	\$0.00	0	20	0	20	0.00%	N/A	N/A
2031	\$3.00	CINCO CONNECT	\$0.00	0	8,394,075	0	8,394,075	0.00%	N/A	N/A
2040	\$20.00	MAD MONEY MULTIPLIER	-\$26,052.00	-8,684	5,931,500	4,126,775	1,804,725	69.57%	46	77
2052	\$3.00	\$50,000 BONUS CASHWORD	\$0.00	0	7,214,300	0	7,214,300	0.00%	N/A	N/A
2053	\$30.00	\$750 MILLION WINNERS CIRCLE	\$1,814,886.00	604,962	35,669,250	22,369,380	13,299,870	62.71%	9	18
2056	\$10.00	\$200 MILLION CASH EXPLOSION	\$2,142,270.00	71,409	34,080,725	9,311,999	24,768,726	27.32%	17	15
2060	\$2.00	WEEKLY GRAND	\$2,217,690.00	221,769	28,522,850	13,837,825	14,685,025	48.51%	14	13
2062	\$2.00	WILD TRIPLER	\$929,396.00	464,698	35,449,750	3,998,334	31,451,416	11.28%	52	33
2065	\$10.00	\$200 MILLION CASH EXPLOSION	\$0.00	0	7,065,750	0	7,065,750	0.00%	N/A	N/A
2066	\$5.00	PAC-MAN SLOTS	\$20,100.00	-4,020	50	0	50	0.00%	N/A	N/A
2067	\$20.00	STACKS OF CASH	\$726,380.00	36,319	7,334,475	5,263,523	2,070,952	71.76%	36	76
2068	\$1.00	WEEKLY HALF GRAND	\$255,151.00	255,151	7,123,800	4,961,983	2,161,817	69.65%	42	38
2073	\$10.00	777	\$0.00	0	30,502,050	27,585,206	2,916,844	90.44%	7	51
2074	\$5.00	SUPER LOTERIA	\$3,583,990.00	716,798	6,117,950	0	6,117,950	0.00%	N/A	N/A
2077	\$20.00	MILLIONAIRE CLUB	\$693,380.00	34,669	40,124,625	29,102,355	11,022,270	72.53%	4	7
2078	\$2.00	WEEKLY GRAND	\$2,712.00	1,356	5,075,275	2,964,075	2,111,200	58.40%	57	40
2079	\$2.00	BLACKOUT BINGO	\$391,420.00	195,710	35,978,375	33,305,155	2,673,220	92.57%	3	65
2080	\$2.00	BREAK THE BANK	\$225,186.00	112,593	35,539,375	34,431,119	1,108,256	96.88%	2	45
2082	\$5.00	SUPER CROSSWORD	\$1,251,215.00	250,243	40,562,000	37,057,347	3,504,653	91.36%	1	54
2084	\$10.00	MEGA LOTERIA	\$1,219,960.00	121,996	22,519,650	14,551,676	7,967,974	64.62%	12	25
2088	\$5.00	MERRY MONEY	\$0.00	0	26,555,050	25,914,154	640,896	97.59%	8	27
2089	\$3.00	BLOCK-O	\$285,705.00	95,235	7,343,025	0	7,343,025	0.00%	72	66
2093	\$20.00	\$100 OR \$200	\$1,319,940.00	65,997	5,989,875	5,020,919	968,956	83.82%	41	50
2104	\$50.00	WINNING MILLIONS	\$2,332,000.00	46,640	7,344,000	5,672,210	1,671,790	77.24%	32	23
2105	\$1.00	WILD CHERRY DOUBLER	\$0.00	0	4,564,740	3,370,705	1,194,035	73.84%	55	11
				0	9,056,850	0	9,056,850	0.00%	N/A	N/A

H4 - Instant Ticket Summary Page 1 10-26-19 P3 of

To: Dawn Nettles <lottoreport@lottoreport.com>
Subject: Re: [20033] I'm curious as to how Jackpocket makes money for their services?

Do not reply below this line

Jackpocket Support

April 01, 2019, 16:49 -0500

Hi Dawn,

Thanks for reaching out! We charge a **small service fee on transactions** to cover our costs, and so that you can continue to experience the most convenient, safe, and fun way to play the lottery.

The fee will vary slightly based on payment method and location, and you will always know the fee amount before making a transaction.

The good news? There is no monthly fee, no fee to sign up, and we don't take anything from winnings, whatever you win is all yours!

Best,
Meisha
Jackpocket Customer Service

April 01, 2019, 16:40 -0500

I'm curious as to how Jackpocket makes money for their services?

From Jackpocket.

Conversation ID: #20033

Exhibit 11

7% Fee

At 06:23 PM 5/30/2019 +0000, Helm, Steve wrote:

Dawn,

The answers to your questions are below in red font.

TLC
Answer

Thanks,

Steve

From: Dawn Nettles <lottoreport@tx.rr.com>

Sent: Wednesday, May 29, 2019 7:26 PM

To: Helm, Steve <Steve.Helm@lottery.state.tx.us>; Callahan, Lauren

<Lauren.Callahan@lottery.state.tx.us>; Grief, Gary <Gary.Grief@lottery.state.tx.us>

Subject: 2 Questions ...

CAUTION: This email originated outside the Texas Lottery's email system.

DO NOT click links or open attachments unless you expect them from the sender and know the content is safe.

5-29-19

Steve,

The Texas Lottery website says, "State laws and regulations do not permit the sale of tickets by mail, phone, or Internet. Also, federal laws and regulations may restrict such sales. You must buy your tickets from a licensed retailer here in Texas."

Is this still an accurate statement? YES or NO please.

Yes.

my
Question

Are there any promo's planned for June for getting free LT tickets? If so, who, what, when or where?

No.

Dawn Exhibit 2

txlottery.org Play the Games of Texas!



PRINTED ON THU MAY16 2019 09:46:34 CT
RET# 186208-00

CASH FIVE TOP PRIZE ODDS
1 IN 324,632. OVERALL ODDS 1 IN 7.2
(INCLUDING FREE TICKET PRIZES)

A. 05 13 16 26 35 QP

THU MAY16 2019 \$1.00 DRAW #6561

FIREBALL PLAYER PROMOTION
ON PICK 3 AND DAILY 4
05/05/19 - 05/18/19
ASK YOUR TX LOTTERY RETAILER FOR DETAILS

010718 0728-027306503-101321



txlottery.org Play the Games of Texas!



PRINTED ON THU MAY16 2019 09:46:24 CT
RET# 186208-00

CASH FIVE TOP PRIZE ODDS
1 IN 324,632. OVERALL ODDS 1 IN 7.2
(INCLUDING FREE TICKET PRIZES)

A. 02 26 29 30 33 QP

THU MAY16 2019 \$1.00 DRAW #6561

FIREBALL PLAYER PROMOTION
ON PICK 3 AND DAILY 4
05/05/19 - 05/18/19
ASK YOUR TX LOTTERY RETAILER FOR DETAILS

016782 0728-042786310-102121



txlottery.org Play the Games of Texas!



PRINTED ON THU MAY16 2019 09:46:16 CT
RET# 186208-00

TEXAS TWO STEP JACKPOT ODDS
1 IN 1,832,600 OVERALL ODDS 1 IN 32.4
THANKS FOR SUPPORTING TEXAS
EDUCATION AND VETERANS!

A. 18 26 27 31 QP 01 QP

THU MAY16 2019 \$1.00 DRAW #1879

ADVERTISED JACKPOT \$875,000

FIREBALL PLAYER PROMOTION
ON PICK 3 AND DAILY 4
05/05/19 - 05/18/19
ASK YOUR TX LOTTERY RETAILER FOR DETAILS

015666 0728-011887365-126521



txlottery.org Play the Games of Texas!



PRINTED ON THU MAY16 2019 09:45:48 CT
RET# 186208-00

TEXAS TWO STEP JACKPOT ODDS
1 IN 1,832,600 OVERALL ODDS 1 IN 32.4
THANKS FOR SUPPORTING TEXAS
EDUCATION AND VETERANS!

A. 03 13 14 22 QP 04 QP

THU MAY16 2019 \$1.00 DRAW #1879

ADVERTISED JACKPOT \$875,000

FIREBALL PLAYER PROMOTION
ON PICK 3 AND DAILY 4
05/05/19 - 05/18/19
ASK YOUR TX LOTTERY RETAILER FOR DETAILS

017360 0728-023612928-123821



Exhibit 13
"Jack pocket"

Tickets purchased
by D Nettles at
"Winners Corner" in
Austin