

## WEEKLY SALES SUMMARY

Unaudited

Week Ending: 1/24/2015

# Texas Lottery Commission Fiscal Year to Date Sales Comparison Unaudited

#### Through the Week Ending 1/24/2015 (21 Weeks)

| Sales by Game Instants Lotto Texas Lotto Extra Pick 3 Pick 3 Sum It Up Cash Five Texas Two Step Mega Millions Megaplier Daily 4 Daily 4 Sum It Up Powerball Power Play All or Nothing Monopoly |                        |                  |                  | \$ Chang      | ge          | % Ch       | ange       |
|--|------------------------|------------------|------------------|---------------|-------------|------------|------------|
|  |                        |                  | _                | FY 2015 to    | FY 2015 to  | FY 2015 to | FY 2015 to |
| Sales by Game  | FY 2013 *              | FY 2014 **       | FY 2015          | FY 2013       | FY 2014     | FY 2013    | FY 2014    |
| Instants   | \$<br>1,237,279,186 \$ | 1,286,579,469 \$ | 1,334,297,496 \$ | 97,018,310 \$ | 47,718,027  | 7.8%       | 3.7%       |
| Lotto Texas  | 63,861,244             | 53,529,243       | 48,596,027       | -15,265,217   | -4,933,216  | -23.9%     | -9.2%      |
| Lotto Extra  | -                      | 6,940,985        | 7,371,936        | 7,371,936     | 430,951     | -          | 6.2%       |
| Pick 3   | 107,630,516            | 101,184,159      | 99,715,222       | -7,915,294    | -1,468,938  | -7.4%      | -1.5%      |
| Pick 3 Sum It Up   | 2,021,037              | 2,019,569        | 1,914,183        | -106,855      | -105,386    | -5.3%      | -5.2%      |
| Cash Five  | 23,018,035             | 21,331,613       | 19,938,903       | -3,079,132    | -1,392,710  | -13.4%     | -6.5%      |
| Texas Two Step   | 23,828,859             | 22,351,943       | 21,311,169       | -2,517,690    | -1,040,774  | -10.6%     | -4.7%      |
| Mega Millions  | 43,367,982             | 96,039,938       | 68,824,039       | 25,456,057    | -27,215,899 | 58.7%      | -28.3%     |
| Megaplier  | 10,062,573             | 19,772,752       | 15,492,622       | 5,430,049     | -4,280,130  | 54.0%      | -21.6%     |
| Daily 4  | 28,481,977             | 33,460,060       | 33,825,630       | 5,343,653     | 365,571     | 18.8%      | 1.1%       |
| Daily 4 Sum It Up  | 1,881,329              | 2,067,320        | 2,014,932        | 133,603       | -52,388     | 7.1%       | -2.5%      |
| Powerball  | 115,540,583            | 85,387,397       | 71,942,282       | -43,598,301   | -13,445,115 | -37.7%     | -15.7%     |
| Power Play   | 11,612,943             | 10,183,492       | 9,379,466        | -2,233,477    | -804,026    | -19.2%     | -7.9%      |
| All or Nothing   | 36,984,116             | 19,183,071       | 15,444,862       | -21,539,254   | -3,738,209  | -58.2%     | -19.5%     |
| Monopoly   | <br><u> </u>           | <u> </u>         | 2,656,530        | 2,656,530     | 2,656,530   | -          | -          |
| Total  | \$<br>1,705,570,380 \$ | 1,760,031,010 \$ | 1,752,725,298 \$ | 47,154,919 \$ | -7,305,712  | 2.8%       | -0.4%      |

<sup>1</sup> Monopoly sales were suspended after draw on 12/12/14

# Texas Lottery Commission Fiscal Year to Date Cumulative Average Sales Comparison Unaudited

## Through the Week Ending 1/24/2015 (21 Weeks)

| Sales by Game     |      | FY 2013        |    | FY 2014        |    | FY 2015        |
|-------------------|------|----------------|----|----------------|----|----------------|
| Instants          | \$   | 8,359,995      | \$ | 8,752,241      | \$ | 9,139,024      |
| Lotto Texas       |      | 431,495        |    | 364,145        |    | 332,850        |
| Lotto Extra       |      | -              |    | 47,218         |    | 50,493         |
| Pick 3            |      | 727,233        |    | 688,328        |    | 682,981        |
| Pick 3 Sum It Up  |      | 13,656         |    | 13,739         |    | 13,111         |
| Cash Five         |      | 155,527        |    | 145,113        |    | 136,568        |
| Texas Two Step    |      | 161,006        |    | 152,054        |    | 145,967        |
| Mega Millions     |      | 293,027        |    | 653,333        |    | 471,398        |
| Megaplier         |      | 67,990         |    | 134,509        |    | 106,114        |
| Daily 4           |      | 192,446        |    | 227,619        |    | 231,682        |
| Daily 4 Sum It Up |      | 12,712         |    | 14,063         |    | 13,801         |
| Powerball         |      | 780,680        |    | 580,867        |    | 492,755        |
| Power Play        |      | 78,466         |    | 69,275         |    | 64,243         |
| All or Nothing    | *    | 264,172        |    | 130,497        |    | 105,787        |
| Monopoly          | _    | <u>-</u>       | -  | -              | ** | 48,301         |
| Total             | \$ _ | 11,538,404     | \$ | 11,973,000     | \$ | 12,035,073     |
|                   |      |                |    |                |    |                |
|                   |      | thru 1/26/2013 |    | thru 1/25/2014 |    | thru 1/24/2015 |
|                   |      | 148 days       |    | 147 days       |    | 146 days       |
|                   | *    | 140 days       |    |                | ** | 55 days        |

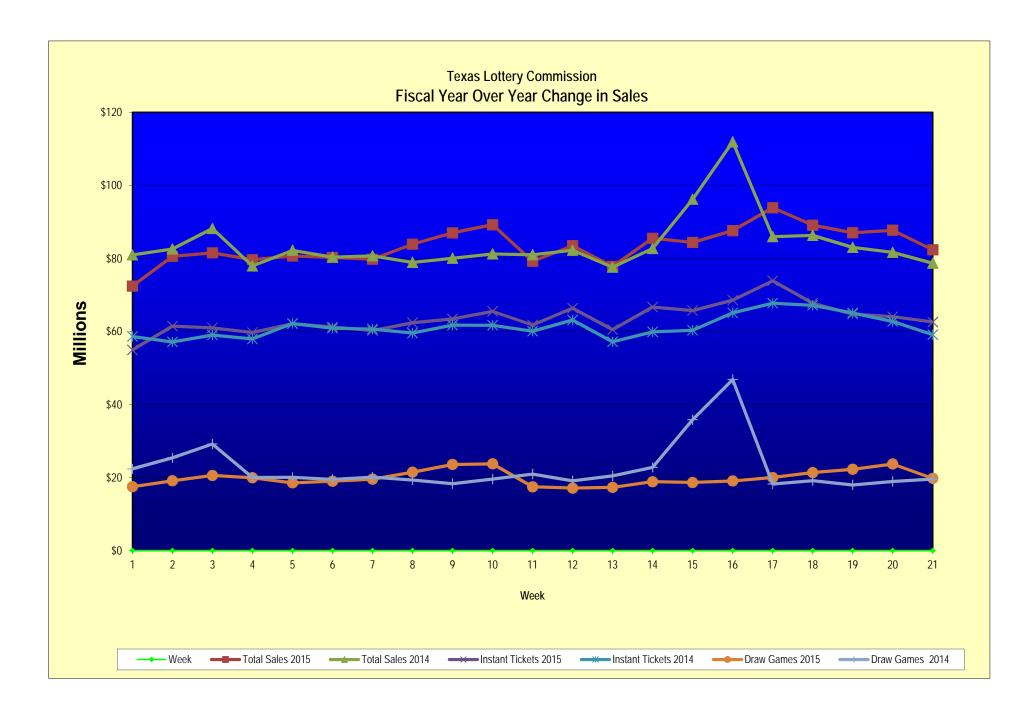
# Texas Lottery Commission Fiscal Year Over Year Change in Sales Unaudited FY 2015 Compared to FY 2014

|                              |  | INSTANT TIC                  | KETS          |                  |              | DRAW GAI                     | MES            |            | TOTAL SALES  |                              |                            |  |  |  |  |
|------------------------------|--|------------------------------|---------------|------------------|--------------|------------------------------|----------------|------------|--------------|------------------------------|----------------------------|--|--|--|--|
|                              |  |                              |               |                  |              |                              |                | % change - |              |                              |                            | % change -                                       |  |  |  |
| FY 2015                      | EV 0045  | EV 004.4                     | D:#           | % change -       | E)/ 004E     | E)/ 004 4                    | D'''           | Cumulative | EV 0045      | EV 0044                      | D.W.                       | Cumulative                                       |  |  |  |
| Week Week Ending             | FY 2015  | FY 2014                      | Difference    | Cumulative Sales | FY 2015      | FY 2014                      | Difference     | Sales      | FY 2015      | FY 2014                      | Difference                 | Sales  |  |  |  |
|                              |  |                              |               |                  |              |                              |                |            |              |                              |                            |  |  |  |  |
| 1 9/6/2014 *                 | \$54,911,801                                     | \$58,587,757                 | (\$3,675,956) | -6.3%            | \$17,482,488 | \$22,369,499                 | (\$4,887,011)  | -21.8%     | \$72,394,289 | \$80,957,256                 | (\$8,562,967)              | -10.6%   |  |  |  |
| 2 9/13/2014                  | \$61,436,533                                     | \$57,135,931                 | \$4,300,602   | 7.5%             | \$19,097,081 | \$25,412,980                 | (\$6,315,899)  | -24.9%     | \$80,533,614 | \$82,548,911                 | (\$2,015,297)              | -2.4%  |  |  |  |
| 3 9/20/2014                  | \$60,959,234                                     | \$59,018,194                 | \$1,941,040   | 3.3%             | \$20,567,894 | \$29,161,241                 | (\$8,593,347)  | -29.5%     | \$81,527,128 | \$88,179,435                 | (\$6,652,307)              | -7.5%  |  |  |  |
| 4 9/27/2014                  | \$59,710,056                                     | \$57,927,984                 | \$1,782,072   | 3.1%             | \$19,920,828 | \$20,012,313                 | (\$91,485)     | -0.5%      | \$79,630,884 | \$77,940,297                 | \$1,690,588                | 2.2%   |  |  |  |
| 5 10/4/2014                  | \$62,119,854                                     | \$62,146,816                 | (\$26,962)    | 0.0%             | \$18,531,421 | \$20,043,557                 | (\$1,512,136)  | -7.5%      | \$80,651,275 | \$82,190,373                 | (\$1,539,098)              | -1.9%  |  |  |  |
| 6 10/11/2014                 | \$61,253,665                                     | \$60,867,582                 | \$386,083     | 0.6%             | \$18,985,332 | \$19,480,962                 | (\$495,631)    | -2.5%      | \$80,238,997 | \$80,348,544                 | (\$109,548)                | -0.1%  |  |  |  |
| 7 10/18/2014                 | \$60,230,048                                     | \$60,612,193                 | (\$382,145)   | -0.6%            | \$19,538,402 | \$20,079,610                 | (\$541,209)    | -2.7%      | \$79,768,450 | \$80,691,803                 | (\$923,354)                | -1.1%  |  |  |  |
| 8 10/25/2014                 | \$62,384,112                                     | \$59,548,277                 | \$2,835,835   | 4.8%             | \$21,475,643 | \$19,319,928                 | \$2,155,715    | 11.2%      | \$83,859,755 | \$78,868,205                 | \$4,991,550                | 6.3%   |  |  |  |
| 9 11/1/2014                  | \$63,404,713                                     | \$61,710,236                 | \$1,694,477   | 2.7%             | \$23,568,817 | \$18,308,976                 | \$5,259,842    | 28.7%      | \$86,973,530 | \$80,019,212                 | \$6,954,319                | 8.7%   |  |  |  |
| 10 11/8/2014                 | \$65,486,719                                     | \$61,668,594                 | \$3,818,125   | 6.2%             | \$23,749,032 | \$19,555,070                 | \$4,193,963    | 21.4%      | \$89,235,751 | \$81,223,664                 | \$8,012,088                | 9.9%   |  |  |  |
| 11 11/15/2014                | \$61,745,521                                     | \$60,057,025                 | \$1,688,496   | 2.8%             | \$17,449,604 | \$20,930,071                 | (\$3,480,468)  | -16.6%     | \$79,195,125 | \$80,987,096                 | (\$1,791,972)              | -2.2%  |  |  |  |
| 12 11/22/2014                | \$66,353,583                                     | \$63,118,266                 | \$3,235,317   | 5.1%             | \$17,108,084 | \$19,086,770                 | (\$1,978,687)  | -10.4%     | \$83,461,667 | \$82,205,036                 | \$1,256,631                | 1.5%   |  |  |  |
| 13 11/29/2014                | \$60,471,184                                     | \$57,145,294                 | \$3,325,890   | 5.8%             | \$17,303,129 | \$20,434,618                 | (\$3,131,489)  | -15.3%     | \$77,774,313 | \$77,579,912                 | \$194,401                  | 0.3%   |  |  |  |
| 14 12/6/2014                 | \$66,648,696                                     | \$59,883,783                 | \$6,764,913   | 11.3%            | \$18,862,425 | \$22,791,842                 | (\$3,929,417)  | -17.2%     | \$85,511,121 | \$82,675,625                 | \$2,835,496                | 3.4%   |  |  |  |
| 15 12/13/2014                | \$65,708,630                                     | \$60,310,298                 | \$5,398,332   | 9.0%             | \$18,649,598 | \$35,859,153                 | (\$17,209,555) | -48.0%     | \$84,358,228 | \$96,169,451                 | (\$11,811,223)             | -12.3%   |  |  |  |
| 16 12/20/2014                | \$68,551,298                                     | \$65,088,999                 | \$3,462,299   | 5.3%             | \$19,051,100 | \$46,832,745                 | (\$27,781,646) | -59.3%     | \$87,602,398 | \$111,921,744                | (\$24,319,347)             | -21.7%   |  |  |  |
| 17 12/27/2014                | \$73,858,618                                     | \$67,721,619                 | \$6,136,999   | 9.1%             | \$20,006,357 | \$18,218,091                 | \$1,788,266    | 9.8%       | \$93,864,975 | \$85,939,710                 | \$7,925,265                | 9.2%   |  |  |  |
| 18 1/3/2015                  | \$67,733,268                                     | \$67,162,991                 | \$570,277     | 0.8%             | \$21,355,167 | \$19,140,745                 | \$2,214,422    | 11.6%      | \$89,088,435 | \$86,303,736                 | \$2,784,699                | 3.2%   |  |  |  |
| 19 1/10/2015                 | \$64,745,641                                     | \$65,049,914                 | (\$304,273)   | -0.5%            | \$22,265,347 | \$17,954,333                 | \$4,311,015    | 24.0%      | \$87,010,988 | \$83,004,247                 | \$4,006,742                | 4.8%   |  |  |  |
| 20 1/17/2015<br>21 1/24/2015 | \$64,015,166<br>\$62,569,156                     | \$62,731,830<br>\$59,085,886 | \$1,283,336   | 2.0%<br>5.9%     | \$23,694,617 | \$18,900,213                 | \$4,794,405    | 25.4%      | \$87,709,783 | \$81,632,043                 | \$6,077,741<br>\$3,689,882 | 7.4%<br>4.7%                                     |  |  |  |
|                              | \$62,569,156                                     | , . , ,                      | \$3,483,270   | 5.9%             | \$19,765,442 | \$19,558,830                 | \$206,612      | 1.1%       | \$82,334,598 | \$78,644,716                 | \$3,689,882                | 4.7%   |  |  |  |
| 22 1/31/2015<br>23 2/7/2015  |  | \$64,099,096<br>\$67,717,353 |               |                  |              | \$20,764,006<br>\$22,433,672 |                |            |              | \$84,863,102<br>\$90,151,025 |                            |  |  |  |  |
| 24 2/14/2015                 |  | \$69,949,998                 |               |                  |              | \$25,572,367                 |                |            |              | \$90,151,025                 |                            |  |  |  |  |
| 25 2/21/2015                 |  | \$72.422.148                 |               |                  |              | \$31.832.665                 |                |            |              | \$104,254,813                |                            |  |  |  |  |
| 26 2/28/2015                 |  | \$72,883,830                 |               |                  |              | \$21,827,140                 |                |            |              | \$94,710,970                 |                            | <del>                                     </del> |  |  |  |
| 27 3/7/2015                  |  | \$73,726,744                 |               |                  |              | \$22.528.352                 |                |            |              | \$96,255.096                 |                            | <del>                                     </del> |  |  |  |
| 28 3/14/2015                 |  | \$73,726,744                 |               |                  |              | \$25,171,358                 |                | -          |              | \$96,198,166                 |                            |  |  |  |  |
| 29 3/21/2015                 |  | \$69,174,125                 |               |                  |              | \$25,837,564                 |                | -          |              | \$95,011,689                 |                            | <del></del>                                      |  |  |  |
| 30 3/28/2015                 | <del>                                     </del> | \$66,886,917                 |               |                  |              | \$18,604,870                 |                |            |              | \$85,491,787                 |                            | <del>                                     </del> |  |  |  |
| 31 4/4/2015                  |  | \$71,218.020                 |               |                  |              | \$19.883.667                 |                |            |              | \$91,101,687                 |                            |  |  |  |  |
| 32 4/11/2015                 |  | \$65,970,648                 |               |                  |              | \$18,875,485                 |                |            |              | \$84,846,133                 |                            |  |  |  |  |
| 33 4/18/2015                 |  | \$64,922,280                 |               |                  |              | \$19,723,048                 |                |            |              | \$84,645,328                 |                            |  |  |  |  |
| 34 4/25/2015                 |  | \$60,578,829                 |               |                  |              | \$18,978,148                 |                |            |              | \$79,556,977                 |                            |  |  |  |  |
| 35 5/2/2015                  |  | \$64,244,545                 |               |                  |              | \$19,029,632                 |                |            |              | \$83,274,177                 |                            |  |  |  |  |
| 36 5/9/2015                  |  | \$65,679,029                 |               |                  |              | \$19,350,478                 |                |            |              | \$85,029,507                 |                            |  |  |  |  |
| 37 5/16/2015                 |  | \$63,627,971                 |               |                  |              | \$19,865,609                 |                |            |              | \$83,493,580                 |                            |  |  |  |  |
| 38 5/23/2015                 |  | \$61,902,451                 |               |                  |              | \$19,892,846                 |                |            |              | \$81,795,297                 |                            |  |  |  |  |
| 39 5/30/2015                 |  | \$61,264,953                 |               |                  |              | \$20,014,636                 |                |            |              | \$81,279,589                 |                            |  |  |  |  |
| 40 6/6/2015                  |  | \$64,019,948                 |               |                  |              | \$21,782,886                 |                |            |              | \$85,802,834                 |                            |  |  |  |  |
| 41 6/13/2015                 |  | \$59,742,598                 |               |                  |              | \$19,736,748                 |                |            |              | \$79,479,346                 |                            |  |  |  |  |
| 42 6/20/2015                 |  | \$59,010,863                 |               |                  |              | \$17,095,336                 |                |            |              | \$76,106,199                 |                            |  |  |  |  |

#### **Texas Lottery Commission** Fiscal Year Over Year Change in Sales Unaudited FY 2015 Compared to FY 2014

|          |                        |                 | INSTANT TIC     | KETS         |                                |               | DRAW GA         | MES            |                                   | TOTAL SALES     |                 |               |                                   |  |  |
|----------|------------------------|-----------------|-----------------|--------------|--------------------------------|---------------|-----------------|----------------|-----------------------------------|-----------------|-----------------|---------------|-----------------------------------|--|--|
| Week     | FY 2015<br>Week Ending | FY 2015         | FY 2014         | Difference   | % change -<br>Cumulative Sales | FY 2015       | FY 2014         | Difference     | % change -<br>Cumulative<br>Sales | FY 2015         | FY 2014         | Difference    | % change -<br>Cumulative<br>Sales |  |  |
| 43       | 6/27/2015              | I I             | \$58,102,191    |              |                                | Π             | \$17,635,736    |                |                                   | T               | \$75,737,927    |               |                                   |  |  |
| 44       | 7/4/2015               |                 | \$61,566,071    |              |                                |               | \$18,521,529    |                |                                   |                 | \$80,087,600    |               |                                   |  |  |
| 45       | 7/11/2015              |                 | \$58,729,674    |              |                                |               | \$17,913,387    |                |                                   |                 | \$76,643,061    |               |                                   |  |  |
| 46       | 7/18/2015              |                 | \$58,202,035    |              |                                |               | \$17,602,032    |                |                                   |                 | \$75,804,067    |               |                                   |  |  |
| 47       | 7/25/2015              |                 | \$57,220,932    |              |                                |               | \$17,736,889    |                |                                   |                 | \$74,957,821    |               |                                   |  |  |
| 48       | 8/1/2015               |                 | \$64,207,294    |              |                                |               | \$18,208,743    |                |                                   |                 | \$82,416,037    |               |                                   |  |  |
| 49       | 8/8/2015               |                 | \$60,066,007    |              |                                |               | \$19,022,945    |                |                                   |                 | \$79,088,952    |               |                                   |  |  |
| 50       | 8/15/2015              |                 | \$58,374,809    |              |                                |               | \$18,567,246    |                |                                   |                 | \$76,942,055    |               |                                   |  |  |
| 51       | 8/22/2015              |                 | \$57,277,475    |              |                                |               | \$18,916,460    |                |                                   |                 | \$76,193,935    |               |                                   |  |  |
| 52       | 8/29/2015              |                 | \$61,884,256    |              |                                |               | \$17,283,925    |                |                                   |                 | \$79,168,181    |               |                                   |  |  |
|          | 8/31/2015 **           |                 | \$7,949,803     |              |                                |               | \$706,956       |                |                                   |                 | \$8,656,759     |               |                                   |  |  |
| Total th | ru Current Week        | \$1,334,297,496 | \$1,286,579,469 | \$47,718,027 | 3.7%                           | \$418,427,802 | \$473,451,541   | (\$55,023,739) | -11.6%                            | \$1,752,725,298 | \$1,760,031,010 | (\$7,305,712) | -0.4%                             |  |  |
|          |                        |                 |                 |              |                                |               |                 |                |                                   |                 |                 |               |                                   |  |  |
| Fisc     | al Year Total          | \$1,334,297,496 | \$3,280,229,170 |              |                                | \$418,427,802 | \$1,104,367,893 |                |                                   | \$1,752,725,298 | \$4,384,597,063 |               |                                   |  |  |

<sup>\*</sup> FY 15 includes 6 days \*\* FY 15 includes 2 days; FY 14 includes 1 day



Note: Week 1 is not a full week of sales as this report is prepared on a Fiscal Year basis.

# Texas Lottery Commission Instant Tickets by Price Point Sales, Prize Expense, Sales Contribution and Payout Percentage With Year Over Year Changes Unaudited

| Fiscal Year | Price<br>Point | # of<br>Active<br>Games | FY<br>Sales     | % of<br>Instant<br>Ticket<br>Sales | Year over<br>Year<br>Change in<br>Sales | FY<br>Prize<br>Expense | Year over<br>Year<br>Change in<br>Prize<br>Expense | FY<br>Sales<br>Contribution | Year over<br>Year Change<br>in<br>Contribution | Average<br>Prize<br>Payout % | Year over<br>Year<br>Change in<br>Payout % |
|-------------|----------------|-------------------------|-----------------|------------------------------------|---|------------------------|--|-----------------------------|--|------------------------------|--|
| 2014        | \$1.00         | 24                      | 73,826,248      | 5.7%                               |   | 44,249,978             |  | 29,576,270                  |  | 59.9%                        | -1.3%                                      |
| Through     | \$2.00         | 30                      | 156,484,164     | 12.2%                              |   | 101,593,591            |  | 54,890,573                  |  | 64.9%                        | -0.1%                                      |
| 1/25/2014   | \$3.00         | 14                      | 132,859,977     | 10.3%                              |   | 86,973,403             |  | 45,886,574                  |  | 65.5%                        | -0.1%                                      |
|             | \$5.00         | 44                      | 431,172,350     | 33.5%                              |   | 292,791,274            |  | 138,381,076                 |  | 67.9%                        | -0.2%                                      |
|             | \$10.00        | 13                      | 234,486,530     | 18.2%                              |   | 165,046,281            |  | 69,440,249                  |  | 70.4%                        | -1.0%                                      |
|             | \$20.00        | 9                       | 210,633,900     | 16.4%                              |   | 157,715,185            |  | 52,918,715                  |  | 74.9%                        | 0.0%                                       |
|             | \$50.00        | 2                       | 47,116,300      | 3.7%                               |   | 36,578,706             |  | 10,537,594                  |  | 77.6%                        | 0.0%                                       |
| Total       |                | 136                     | \$1,286,579,469 |                                    |   | \$884,948,417          |  | \$401,631,052               |  | 68.8%                        | -0.2%                                      |
|             |                |                         |                 |                                    |   |                        |  |                             |  |                              |  |
| 2015        | \$1.00         | 18                      | 68,184,519      | 5.1%                               |   | 41,539,901             |  | 26,644,618                  |  | 60.9%                        | 1.7%                                       |
| thru        | \$2.00         | 28                      | 140,085,576     | 10.5%                              |   | 92,210,513             |  | 47,875,063                  |  | 65.8%                        | 1.5%                                       |
| 1/24/2015   | \$3.00         | 13                      | 133,207,806     | 10.0%                              |   | 87,805,793             |  | 45,402,013                  |  | 65.9%                        | 0.4%                                       |
|             | \$5.00         | 39                      | 424,025,585     | 31.8%                              |   | 288,059,022            |  | 135,966,563                 |  | 67.9%                        | 0.0%                                       |
|             | \$10.00        | 14                      | 262,552,580     | 19.7%                              |   | 185,030,246            |  | 77,522,334                  |  | 70.5%                        | 0.2%                                       |
|             | \$20.00        | 9                       | 245,570,980     | 18.4%                              |   | 184,106,441            |  | 61,464,539                  |  | 75.0%                        | 0.1%                                       |
|             | \$50.00        | 3                       | 60,670,450      | 4.5%                               |   | 47,152,136             |  | 13,518,314                  |  | 77.7%                        | 0.1%                                       |
| Total       |                | 124                     | \$1,334,297,496 |                                    |   | \$925,904,052          |  | \$408,393,444               |  | 69.4%                        | 0.7%                                       |
| Variance    | \$1.00         | -6                      | -5,641,729      |                                    | -7.6%                                   | -2,710,077             | -6.1%  | -2,931,652                  | -9.9%  | 0.98%                        |  |
| 2015 to     | \$2.00         | -2                      | -16,398,588     |                                    | -10.5%                                  | -9,383,078             |  | -7,015,510                  |  | 0.90%                        |  |
| 2014        | \$3.00         | -1                      | 347,829         |                                    | 0.3%                                    | 832,391                | 1.0%   | -484,562                    |  | 0.45%                        |  |
|             | \$5.00         | -5                      | -7,146,765      |                                    | -1.7%                                   | -4,732,252             | -1.6%  | -2,414,513                  | -1.7%  | 0.03%                        |  |
|             | \$10.00        | 1                       | 28,066,050      |                                    | 12.0%                                   | 19,983,965             |  | 8,082,085                   |  | 0.09%                        |  |
|             | \$20.00        | 0                       | 34,937,080      |                                    | 16.6%                                   | 26,391,256             |  | 8,545,824                   | 16.1%  | 0.09%                        |  |
|             | \$50.00        | 1                       | 13,554,150      |                                    | 28.8%                                   | 10,573,430             |  | 2,980,720                   |  | 0.08%                        |  |
| Total       |                | -12                     | \$47,718,027    |                                    | 3.7%                                    | \$40,955,635           | 4.6%   | \$6,762,392                 | 1.7%   | 0.61%                        |  |
|             |                |                         | Note            | s - Instant Tic                    | ket Variances                           |                        |  |                             |  |                              |  |

## Texas Lottery Commission Instant Tickets by Price Point

## Sales, Prize Expense, Sales Contribution and Payout Percentage With Year Over Year Changes Unaudited

|              |             | FY 2015         | FY 2014         | Difference    |
|--------------|-------------|-----------------|-----------------|---------------|
| Sales        | \$1 - \$5   | \$765,503,486   | \$794,342,739   | -\$28,839,253 |
| Prize Exp.   | \$1 - \$5   | \$509,615,229   | \$525,608,245   | -\$15,993,016 |
| Sales Cont.  | \$1 - \$5   | \$255,888,257   | \$268,734,494   | -\$12,846,237 |
| Prize Exp. % | \$1 - \$5   | 66.6%           | 66.2%           | 0.4%          |
|              | ·           |                 | •               |               |
|              |             | FY 2015         | FY 2014         | Difference    |
| Sales        | \$10 - \$50 | \$568,794,010   | \$492,236,730   | \$76,557,280  |
| Prize Exp.   | \$10 - \$50 | \$416,288,823   | \$359,340,172   | \$56,948,651  |
| Sales Cont.  | \$10 - \$50 | \$152,505,187   | \$132,896,558   | \$19,608,629  |
| Prize Exp. % | \$10 - \$50 | 73.2%           | 73.0%           | 0.2%          |
| •            | •           |                 |                 | ·             |
|              |             | FY 2015         | FY 2014         | Difference    |
| Sales        | Instant     | \$1,334,297,496 | \$1,286,579,469 | \$47,718,027  |
| Prize Exp.   | Instant     | \$925,904,052   | \$884,948,417   | \$40,955,635  |
| Sales Cont.  | Instant     | \$408,393,444   | \$401,631,052   | \$6,762,392   |
| Prize Exp. % | Instant     | 69.4%           | 68.8%           | 0.6%          |

|              |             | FY 2015         | FY 2014         | Difference   |
|--------------|-------------|-----------------|-----------------|--------------|
| Sales        | \$1 - \$10  | \$1,028,056,066 | \$1,028,829,269 | -\$773,203   |
| Prize Exp.   | \$1 - \$10  | \$694,645,475   | \$690,654,526   | \$3,990,949  |
| Sales Cont.  | \$1 - \$10  | \$333,410,591   | \$338,174,743   | -\$4,764,152 |
| Prize Exp. % | \$1 - \$10  | 67.6%           | 67.1%           | 0.4%         |
|              |             |                 |                 |              |
|              |             | FY 2015         | FY 2014         | Difference   |
| Sales        | \$20 - \$50 | \$306,241,430   | \$257,750,200   | \$48,491,230 |
| Prize Exp.   | \$20 - \$50 | \$231,258,577   | \$194,293,891   | \$36,964,686 |
| Sales Cont.  | \$20 - \$50 | \$74,982,853    | \$63,456,309    | \$11,526,544 |
| Prize Exp. % | \$20 - \$50 | 75.5%           | 75.4%           | 0.1%         |
|              |             |                 |                 |              |
|              |             | FY 2015         | FY 2014         | Difference   |
| Sales        | Instant     | \$1,334,297,496 | \$1,286,579,469 | \$47,718,027 |
| Prize Exp.   | Instant     | \$925,904,052   | \$884,948,417   | \$40,955,635 |
| Sales Cont.  | Instant     | \$408,393,444   | \$401,631,052   | \$6,762,392  |
| Prize Exp. % | Instant     | 69.4%           | 68.8%           | 0.6%         |

# Texas Lottery Commission Weekly Sales Summary & Comparison to Previous Week Unaudited

|                       | Week Ending<br>1/24/2015 |              | Week Ending<br>1/17/2015 |              |              |          |
|-----------------------|--------------------------|--------------|--------------------------|--------------|--------------|----------|
|                       |                          | % of         |                          | % of         |              |          |
|                       | THIS WEEK                | <u>Sales</u> | LAST WEEK                | <u>Sales</u> | \$ change    | % change |
| Total Sales           | \$82,334,598             |              | \$87,709,783             |              | -\$5,375,186 | -6.13%   |
| Instant Tickets       | \$62,569,156             | 76.0%        | \$64,015,166             | 73.0%        | -\$1,446,010 | -2.26%   |
| Lotto                 | \$2,172,603              | 2.6%         | \$2,321,110              | 2.6%         | -\$148,507   | -6.40%   |
| Lotto Extra           | \$340,335                | 0.4%         | \$362,124                | 0.4%         | -\$21,789    | -6.02%   |
| Pick 3                | \$4,515,824              | 5.5%         | \$4,713,502              | 5.4%         | -\$197,678   | -4.19%   |
| Pick 3 Sum It Up      | \$94,602                 | 0.1%         | \$94,319                 | 0.1%         | \$284        | 0.30%    |
| Cash Five             | \$932,895                | 1.1%         | \$961,349                | 1.1%         | -\$28,454    | -2.96%   |
| Texas Two Step        | \$880,883                | 1.1%         | \$870,940                | 1.0%         | \$9,943      | 1.14%    |
| Mega Millions         | \$2,000,036              | 2.4%         | \$5,796,919              | 6.6%         | -\$3,796,883 | -65.50%  |
| Megaplier             | \$513,701                | 0.6%         | \$1,219,766              | 1.4%         | -\$706,065   | -57.89%  |
| Daily 4               | \$1,607,911              | 2.0%         | \$1,636,351              | 1.9%         | -\$28,440    | -1.74%   |
| Daily 4 Sum It Up     | \$97,318                 | 0.1%         | \$95,924                 | 0.1%         | \$1,394      | 1.45%    |
| Powerball             | \$5,280,704              | 6.4%         | \$4,374,663              | 5.0%         | \$906,041    | 20.71%   |
| Power Play            | \$641,822                | 0.8%         | \$557,630                | 0.6%         | \$84,192     | 15.10%   |
| All or Nothing        | \$686,808                | 0.8%         | \$690,082                | 0.8%         | -\$3,274     | -0.47%   |
| Monopoly              | \$0                      | 0.0%         | -\$60                    | 0.0%         | \$60         | -100.00% |
| Total Draw Game Sales | \$19,765,442             |              | \$23,694,617             |              | -\$3,929,176 | -16.58%  |

<sup>\*</sup> Totals may not sum due to rounding.

### Texas Lottery Commission Weekly Sales Summary Unaudited

# INSTANT TICKETS TOP TEN SELLING GAMES

For the Week Ending: 1/24/15

| Rank | Pri<br>Poi |    | Game                             | Sales<br>illions) |
|------|------------|----|----------------------------------|-------------------|
| 1    | \$         | 20 | 100X THE CASH                    | \$<br>5.024       |
| 2    | \$         | 10 | 50X THE CASH                     | \$<br>4.455       |
| 3    | \$         | 5  | 20X THE CASH                     | \$<br>3.297       |
| 4    | \$         | 3  | LOTERIA                          | \$<br>2.517       |
| 5    | \$         | 50 | MILLIONAIRES CLUB                | \$<br>2.311       |
| 6    | \$         | 5  | CAESARS                          | \$<br>2.201       |
| 7    | \$         | 5  | \$100,000 CASHWORD-O-RAMA        | \$<br>2.069       |
| 8    | \$         | 10 | \$200,000,000 CASH BLOWOUT       | \$<br>1.940       |
| 9    | \$         | 20 | \$500 MILLION EXTREME CASH BLAST | \$<br>1.862       |
| 10   | \$         | 20 | ONE MILLION CASH                 | \$<br>1.778       |

# Texas Lottery Commission Prize Payout Tracking Report Unaudited

Through the Week Ending: 1/24/15

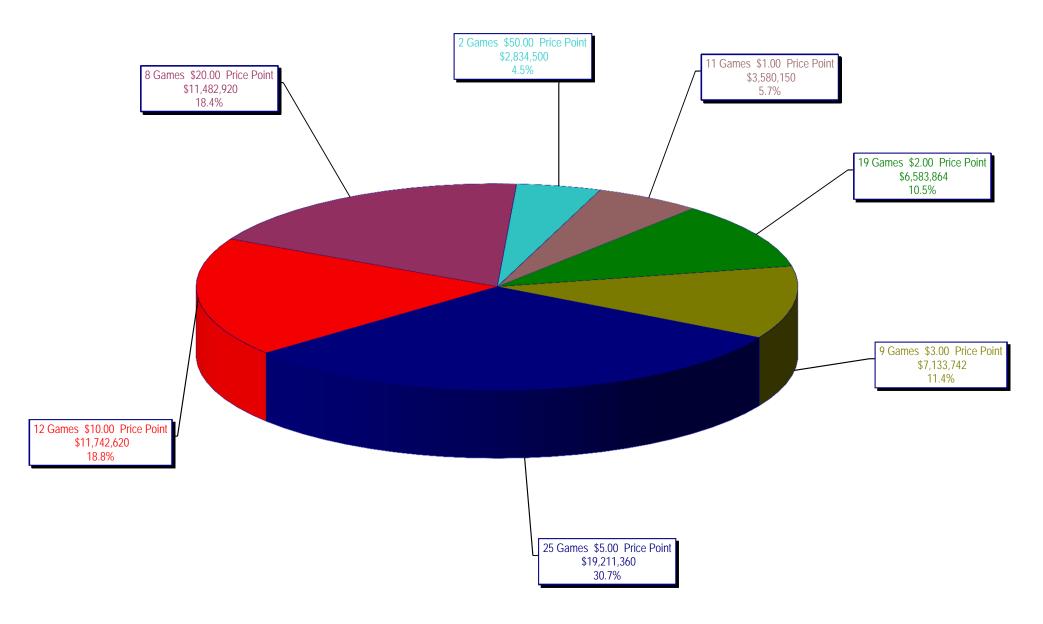
#### **Draw Game Sales**

|                   | FY Sales<br>Through Week<br>Ending<br>1/24/2015 | FY Prize Expense<br>Through Week<br>Ending<br>1/24/2015 | Actual*<br>Prize Payout | Base Payout<br>(Prize Pool) |
|-------------------|---|---|-------------------------|-----------------------------|
| Lotto             | \$<br>48,596,027                                | \$<br>24,401,377  | 50.21%                  | 54.00%                      |
| Lotto Extra       | 7,371,936                                       | 4,025,604   | 54.61%                  | 53.70%                      |
| Pick 3            | 99,715,222                                      | 47,603,270  | 47.74%                  | 50.00%                      |
| Pick 3 Sum It Up  | 1,914,183                                       | 861,574   | 45.01%                  | 50.00%                      |
| Cash Five         | 19,938,903                                      | 9,969,453   | 50.00%                  | 50.00%                      |
| Texas Two Step    | 21,311,169                                      | 10,962,617  | 51.44%                  | 50.00%                      |
| Mega Millions     | 68,824,039                                      | 35,138,759  | 51.06%                  | 50.00%**                    |
| Megaplier         | 15,492,622                                      | 7,752,824   | 50.04%                  | N/A                         |
| Daily 4           | 33,825,630                                      | 16,226,950  | 47.97%                  | 50.00%                      |
| Daily 4 Sum It Up | 2,014,932                                       | 825,220   | 40.96%                  | 50.00%                      |
| Powerball         | 71,942,282                                      | 36,036,586  | 50.09%                  | 50.00%**                    |
| Power Play        | 9,379,466                                       | 4,698,272   | 50.09%                  | N/A                         |
| All or Nothing    | 15,444,862                                      | 9,686,780   | 62.72%                  | 55.98%                      |
| Monopoly          | 2,656,530                                       | 3,617,028   | 136.16%                 | 50.00%                      |
| Totals            | \$<br>418,427,802                               | \$<br>211,806,312                                       | 50.62%                  |                             |

<sup>\*</sup> Before Unclaimed Prizes

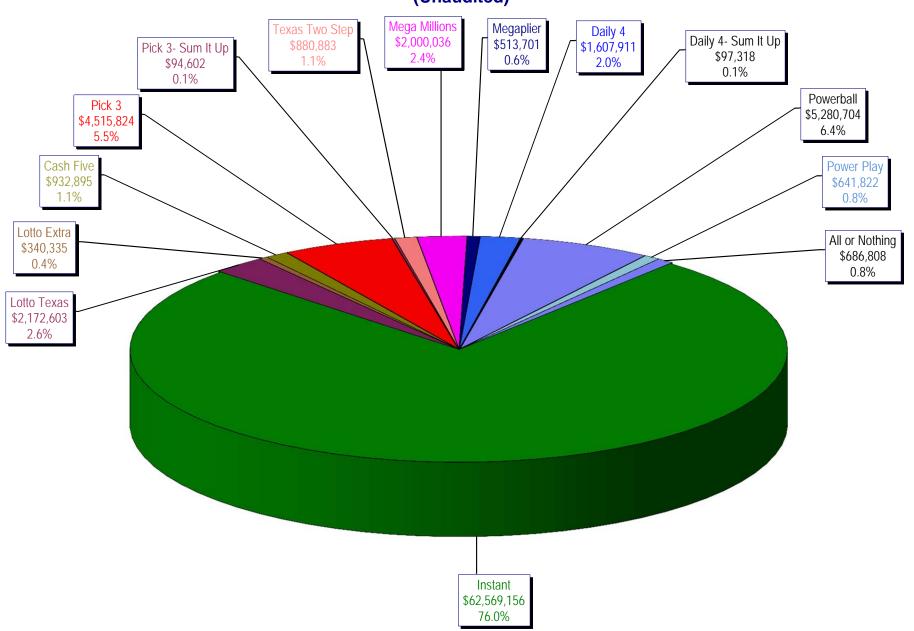
<sup>\*\*</sup> Estimated; depends on # of guaranteed prizes won in Texas

#### Texas Lottery Commission Instant Ticket Sales For the Week Ending 1/24/15 (Unaudited)



## Texas Lottery Commission All Game Sales

For the Week Ending 1/24/15 (Unaudited)



| Week Ended                | Instant Games  | New Games & Dates   | Lotto Texas    | Jac<br>W | kpot<br>S | Lotto Extra    | Pick 3     | Pick 3<br>Sum It Up | Cash Five      | Texas Two Step | Jackpot<br>M TH | Mega Million |       | kpot<br>F | Megaplier       | Daily 4        | Daily 4<br>Sum It Up | Powerball      | Jackp<br>W | ot<br>S   | Power Play | All or Nothing | Monopoly         | Jackpot<br>F | Total         | Per<br>Cap. |
|---------------------------|----------------|---|----------------|----------|-----------|----------------|------------|---------------------|----------------|----------------|-----------------|--------------|-------|-----------|-----------------|----------------|----------------------|----------------|------------|-----------|------------|----------------|------------------|--------------|---------------|-------------|
|                           |                | 1589 (\$1,N); 1592 (\$5,N) -  |                |          |           |                |            |                     |                |                |                 |              |       |           |                 |                |                      |                |            |           |            |                |                  |              |               |             |
| 9/06/2014*                | 62,861,604     | 9/1/14  | 2,281,237      | 6        | 6.25      | 341,232        | 4,827,600  | 92,305              | 958,777        | 918,635 2      | 225 300         | 1,847,43     | 2 25  | 33        | 475,313         | 1,640,023      | 104,626              | 3,465,202      | 100        | 110       | 450,723    | 786,340        |                  |              | 81,051,048    | 3.11        |
| 9/13/2014                 | 61,436,533     | 0   | 2,299,834      | 6.5      | 6.75      | 344,225        | 4,787,666  | 91,850              | 960,067        | 1,214,553 4    | 125 575         | 1,992,73     | 7 41  | 52        | 501,468         | 1,571,433      | 97,036               | 3,957,407      | 127        | 149       | 497,718    | 781,088        |                  |              | 80,533,614    | 3.09        |
| 9/20/2014                 | 60,959,234     | 1647 (\$2,N); 1619 (\$5,N) -<br>9/15/14                                   | 2,307,003      | 7        | 7.25      | 347,119        | 4,624,949  | 89,960              | 952,214        | 1,582,291 7    | 750 925         | 2,149,12     | 0 62  | 72        | 528,733         | 1,536,913      | 95,355               | 4,985,548      | 171        | 196       | 597,868    | 770,822        |                  |              | 81,527,128    | 3.13        |
| 9/27/2014                 | 59,710,056     | 0   | 2,357,199      | 7.5      | 8.25      | 353,734        | 4,540,964  | 89,289              | 938,745        | 1,244,640 1,   | 175 200         | 2,417,36     | 5 83  | 93        | 579,889         | 1,512,957      | 91,998               | 4,478,698      | 225        | 40        | 544,723    | 770,628        |                  |              | 79,630,884    | 3.06        |
| 10/4/2014                 | 62.119.854     | 0   | 2.385.322      | 9        | 9.5       | 360.937        | 4.942.321  | 94.197              | 971.047        | 854,141 2      | 200 200         | 2.966.00     | 4 105 | 120       | 692.825         | 1,588,795      | 98.392               | 2,443,237      | 50         | 60        | 348,166    | 786,038        |                  |              | 80,651,275    | 3.09        |
| 10/11/2014                | 61,253,665     | 1608 (\$1,N); 1653 (\$5,N); 1651<br>(\$10,N) - 10/6/14                    | 2,363,624      |          |           | 355,219        | 4,893,634  | 94,926              | 959,659        | 935,385 2      |                 |              |       |           | 748,248         | 1,580,735      | 94,717               | 2,522,774      |            |           | 356,145    | 769,392        |                  |              | 80,238,997    | 3.08        |
| 10/18/2014                | 60,230,048     | 0   | 2,267,582      |          | 5         | 343,643        | 4,664,420  | 92,081              | 946,399        | 842,255 2      |                 |              |       |           | 841,086         | 1,522,939      | 90,307               | 2,937,145      |            | 100       | 398,723    | 752,154        |                  |              | 79,768,450    | 3.06        |
| 10/25/2014                | 62,384,112     | 1655 (\$1,N); 1652 (\$2,N); 1638<br>(\$10,N); 1637 (\$20,N) -<br>10/20/14 | 2,201,043      | 5.25     | 5.5       | 330,460        | 4,585,640  | 89,676              | 933,854        | 823,726 2      | 200 225         | 4,755,89     | 8 200 | 224       | 990,074         | 1,560,894      | 96,697               | 3,449,128      | 110        | 125       | 444,897    | 746,246        | 467,410          | 15           | 83,859,755    | 3.22        |
| 10/23/2014                | 02,304,112     | 10/20/14  | 2,201,040      | 3.23     | 0.0       | 330,400        | 4,303,040  | 03,070              | 333,034        | 023,720 2      | 22.             | 4,750,00     | 200   | 224       | 330,014         | 1,300,034      | 30,037               | 3,443,120      | 110        | 123       | 444,037    | 740,240        | 407,410          | 13           | 00,000,700    | - 3.22      |
| 11/1/2014                 | 63,404,713     | 1648 (\$3,N) - 10/31/14<br>1600 (\$2,N); 1656 (\$5,N) -                   | 2,289,864      | 5.75     | 6         | 346,139        | 4,620,420  | 87,141              | 925,312        | 993,957        | 300 425         | 5,950,54     | 252   | 284       | 1,199,010       | 1,554,893      | 93,945               | 3,903,664      | 142        | 159       | 494,803    | 733,770        | 375,360          | 18           | 86,973,530    | 3.34        |
| 11/8/2014                 | 65,486,719     | 11/3/14   | 2,269,671      | 6.25     | 6.5       | 345,144        | 4,823,896  | 92,098              | 958,406        | 1,336,742 5    | 550 700         | 4,908,32     | 321   | 15        | 1,013,337       | 1,669,728      | 97,535               | 4,560,744      | 178        | 203       | 561,387    | 753,046        | 358,980          | 21           | 89,235,751    | 3.42        |
| 11/15/2014                | 61,745,521     | 1649 (\$5,N) - 11/13/14   | 2,172,758      | 6.75     | 7         | 326,413        | 4,582,139  | 86,975              | 936,682        | 1,604,425      | 900 1,10        | 1,863,11     | 3 20  | 26        | 471,023         | 1,587,677      | 91,661               | 2,341,252      | 40         | 50        | 329,995    | 730,482        | 325,005          | 15           | 79,195,125    | 3.04        |
| 11/22/2014                | 66,353,583     | 1591 (\$2,N); 1659 (\$5,N); 1650<br>(\$5,N) - 11/17/14                    | 2,199,718      | 7.25     | 7.5       | 334,361        | 4,639,564  | 87,768              | 933,490        | 851,281 2      | 200 225         | 2,013,02     | 1 35  | 43        | 503,022         | 1,588,603      | 91,235               | 2,470,536      | 60         | 70        | 341,955    | 728,436        | 325,095          | 18           | 83,461,667    | 3.20        |
| 11/29/2014                | 60,471,184     | 0   | 2,214,747      | 7.75     | 8.5       | 337,671        | 4,624,896  | 88,080              | 912,039        | 955,695        | 300 400         | 2,040,18     | 1 52  | 61        | 503,117         | 1,577,411      | 90,692               | 2,632,388      | 80         | 90        | 362,091    | 681,192        | 282,930          | 21           | 77,774,313    | 2.98        |
| 12/6/2014                 | 66,648,696     | 1603 (\$1,N); 1646 (\$2,N); 1645<br>(\$5,N) - 12/01/14                    | 2,368,094      | 9        | 9.75      | 359,684        | 5,203,649  | 97,575              | 987,770        | 1,292,696 5    | 550 725         | 2,397,20     | 6 70  | 80        | 577,206         | 1,786,014      | 106,986              | 2,312,972      | 40         | 50        | 333,011    | 759,472        | 280,090          | 25           | 85,511,121    | 3.28        |
| 12/13/2014                | 65,708,630     | 1613 (\$3, N) - 12/10/14  | 2,390,912      | 10.25    | 11        | 360,296        | 4.965.326  | 90,906              | 968,380        | 860,861 2      | 200 225         | 2,763,67     | 1 01  | 102       | 644,993         | 1,730,629      | 100,850              | 2,441,310      | 60         | 70        | 346,197    | 743,438        | 241,830          | 25           | 84.358.228    | 3.24        |
| 12/20/2014                | ,,             | 1664 (\$2,N); 1665 (\$5,N); 1663<br>(\$10,N) - 12/15/14                   | 2,403,956      |          |           | 365.207        | 4,980,735  | 94.034              | 972.605        |                | 200 200         |              |       |           | 726.548         | 1,722,159      | 99.838               | 2,593,858      |            | 90        | 364.498    | 736.822        | 241,030          | 23           | 87.602.398    | 3.36        |
| 12/20/2014                | 00,001,200     | (\$10,11) 12.10.11  | 2,100,000      | 11.0     | IL.LO     | 000,201        | 1,000,700  | 01,001              | 572,000        | 010,700 2      | 200             | 0,100,01     | - 110 | 1.20      | 720,010         | 1,722,100      | 00,000               | 2,000,000      |            |           | 001,100    | 700,022        |                  |              | 07,002,000    | 0.00        |
| 12/27/2014                | 73,858,618     | 0   | 2,569,741      | 13       | 13.75     | 386,983        | 4,792,061  | 87,561              | 939,518        | 839,204 2      | 225 300         | 3,523,97     | 6 142 | 156       | 786,676         | 1,640,658      | 93,236               | 3,244,628      | 100        | 110       | 431,074    | 671,042        | 0                |              | 93,864,975    | 3.60        |
| 1/3/2015                  | 67,733,268     | 0   | 2,579,932      | 14.5     | 5         | 391,775        | 4,873,207  | 92,090              | 972,634        | 794,716 2      | 200 225         | 4,061,33     | 172   | 188       | 895,771         | 1,677,541      | 97,009               | 3,730,196      | 120        | 131       | 487,253    | 701,714        | 0                |              | 89,088,435    | 3.42        |
| 1/10/2015                 | 64,745,641     | 1661 (\$1,N); 1609 (\$3,N); 1666<br>(\$20,N) - 1/5/15                     | 2,269,384      | 5.25     | 5.5       | 353,334        | 4,633,563  | 89,809              | 965,014        | 839,722 2      | 200 225         | 5,160,81     | 206   | 221       | 1,101,434       | 1,574,307      | 92,418               | 3,969,588      | 146        | 162       | 507,993    | 708,082        | (110)            |              | 87,010,988    | 3.34        |
| 1/17/2015                 | 64,015,166     | 0   | 2,321,110      | 5.75     | 6         | 362,124        | 4,713,502  | 94,319              | 961,349        | 870,940        | 300 200         | 5,796,91     | 9 246 | 270       | 1,219,766       | 1,636,351      | 95,924               | 4,374,663      | 176        | 194       | 557,630    | 690,082        | (60)             | -            | 87,709,783    | 3.37        |
| 1/24/2015                 | 62.569.156     | 1657 (\$2,N); 1662 (\$5,N) -<br>1/19/15                                   | 2.172.603      | 6.25     | 6.5       | 340.335        | 4.515.824  | 94.602              | 932.895        | 880.883 2      | 225 300         | 2.000.03     | 6 15  | 20        | 513.701         | 1.607.911      | 97.318               | 5.280.704      | 208        | 230       | 641.822    | 686.808        | 0                |              | 82.334.598    | 3.16        |
|                           |                |   |                |          |           |                |            |                     |                |                |                 | -            |       |           |                 |                |                      |                |            | $\exists$ |            |                |                  |              |               |             |
| weekly change             | -2.3%<br>SALES |   | -6.4%<br>SALES |          |           | -6.0%<br>SALES | -4.2%      | 0.3%                | -3.0%<br>SALES | 1.1%           |                 | -65.5        | %     |           | -57.9%<br>SALES | -1.7%<br>SALES | 1.5%                 | 20.7%<br>SALES |            |           | 15.1%      | -0.5%          | -100.0%<br>SALES | -            | -6.1%         | % of Sales  |
| Calendar Year to date     | 220,975,421    |   | 7,878,101      |          |           | 1,225,179      | 16,253,756 | 324,212             | 3,304,395      | 2,908,717      |                 | 14,869,90    | 1     |           | 3,260,432       | 5,611,693      | 331,982              | 15,386,069     |            |           | 1,937,496  | 2,412,096      | (170)            |              | 296,679,279   |             |
| Fiscal Year to date 2015  | 1,334,297,496  |   | 48,596,027     |          |           | 7,371,936      | 99,715,222 | 1,914,183           | 19,938,903     | 21,311,169     |                 | 68,824,03    | 9     |           | 15,492,622      | 33,825,630     | 2,014,932            | 71,942,282     |            |           | 9,379,466  | 15,444,862     | 2,656,530        |              | 1,752,725,298 | 100.0%      |
|                           |                |   |                |          |           |                |            |                     |                |                |                 |              |       |           |                 |                |                      |                |            |           |            |                |                  |              |               |             |
| *Full week includes 1 day | trom FY14      |   |                |          | $\perp$   |                |            |                     |                |                |                 |              |       |           |                 |                | l                    |                |            |           |            |                |                  |              |               |             |