



WEEKLY SALES SUMMARY

Unaudited

Week Ending: 9/16/2017

Texas Lottery Commission
Fiscal Year to Date Sales Comparison
Unaudited

Through the Week Ending 9/16/2017 (3 Weeks)

Sales by Game	FY 2016 *	FY 2017 **	FY 2018	\$ Change		% Change	
				FY 2018 to FY 2016	FY 2018 to FY 2017	FY 2018 to FY 2016	FY 2018 to FY 2017
Scratch Tickets	\$ 174,631,197	\$ 165,128,954	\$ 167,671,551	\$ -6,959,646	\$ 2,542,597	-4.0%	1.5%
Lotto Texas	8,132,251	5,323,883	4,989,223	-3,143,028	-334,660	-38.6%	-6.3%
Lotto Extra	1,356,394	1,014,051	1,067,558	-288,836	53,507	-21.3%	5.3%
Pick 3	14,054,676	11,728,140	11,096,319	-2,958,357	-631,821	-21.0%	-5.4%
Pick 3 Sum It Up	296,131	222,387	225,693	-70,438	3,306	-23.8%	1.5%
Cash Five	2,591,568	2,053,599	1,884,654	-706,914	-168,945	-27.3%	-8.2%
Texas Two Step	3,042,565	2,421,487	1,905,276	-1,137,289	-516,211	-37.4%	-21.3%
Mega Millions	6,373,482	6,354,876	5,135,651	-1,237,831	-1,219,225	-19.4%	-19.2%
Megaplier	1,647,203	1,670,053	1,483,419	-163,784	-186,634	-9.9%	-11.2%
Daily 4	4,715,574	4,293,918	4,490,576	-224,998	196,659	-4.8%	4.6%
Daily 4 Sum It Up	245,014	230,435	242,359	-2,655	11,924	-1.1%	5.2%
Powerball	12,171,982	11,798,500	9,453,620	-2,718,362	-2,344,880	-22.3%	-19.9%
Power Play	1,586,875	1,642,666	1,513,466	-73,409	-129,200	-4.6%	-7.9%
All or Nothing	1,836,184	1,277,648	1,289,030	-547,154	11,382	-29.8%	0.9%
Texas Triple Chance	-	737,680	584,296	584,296	-153,384	-	-20.8%
Total	\$ 232,681,095	\$ 215,898,277	\$ 213,032,691	\$ -19,648,405	\$ -2,865,586	-8.4%	-1.3%

* 3 extra days

** 1 extra day

Texas Lottery Commission
Fiscal Year to Date Cumulative Average Sales Comparison
Unaudited

Through the Week Ending 9/16/2017 (3 Weeks)

Sales by Game	FY 2016	FY 2017	FY 2018
Scratch Tickets	\$ 9,191,116	\$ 9,713,468	\$ 10,479,472
Lotto Texas	428,013	313,170	311,826
Lotto Extra	71,389	59,650	66,722
Pick 3	739,720	689,891	693,520
Pick 3 Sum It Up	15,586	13,082	14,106
Cash Five	136,398	120,800	117,791
Texas Two Step	160,135	142,440	119,080
Mega Millions	335,446	373,816	320,978
Megaplier	86,695	98,238	92,714
Daily 4	248,188	252,583	280,661
Daily 4 Sum It Up	12,895	13,555	15,147
Powerball	640,631	694,029	590,851
Power Play	83,520	96,627	94,592
All or Nothing	96,641	75,156	80,564
Texas Triple Chance	-	43,393	36,519
Total	\$ <u>12,246,373</u>	\$ <u>12,699,899</u>	\$ <u>13,314,543</u>
	thru 9/19/2015 19 days	thru 9/17/2016 17 days	thru 9/16/2017 16 days

Texas Lottery Commission
Fiscal Year Over Year Change in Sales
Unaudited
FY 2018 Compared to FY 2017

			SCRATCH TICKETS				DRAW GAMES				TOTAL SALES			
Week	Week Ending	FY 2018	FY 2017	Difference	% change - Cumulative Sales	FY 2018	FY 2017	Difference	% change - Cumulative Sales	FY 2018	FY 2017	Difference	% change - Cumulative Sales	
1	9/2/2017 *	\$23,058,926	\$32,980,266	(\$9,921,340)	-30.1%	\$6,902,847	\$10,218,656	(\$3,315,809)	-32.4%	\$29,961,773	\$43,198,922	(\$13,237,149)	-30.6%	
2	9/9/2017	\$71,784,232	\$65,952,418	\$5,831,814	8.8%	\$18,779,001	\$19,635,377	(\$856,376)	-4.4%	\$90,563,233	\$85,587,795	\$4,975,438	5.8%	
3	9/16/2017	\$72,828,393	\$66,196,270	\$6,632,123	10.0%	\$19,679,292	\$20,915,290	(\$1,235,999)	-5.9%	\$92,507,685	\$87,111,560	\$5,396,125	6.2%	
4	9/23/2017		\$64,383,005				\$17,451,165				\$81,834,170			
5	9/30/2017		\$67,349,951				\$17,519,852				\$84,869,803			
6	10/7/2017		\$71,598,690				\$18,211,107				\$89,809,797			
7	10/14/2017		\$69,444,762				\$18,075,261				\$87,520,023			
8	10/21/2017		\$69,317,066				\$18,422,336				\$87,739,402			
9	10/28/2017		\$69,729,599				\$18,535,248				\$88,264,847			
10	11/4/2017		\$73,451,702				\$20,151,939				\$93,603,641			
11	11/11/2017		\$70,998,320				\$19,925,460				\$90,923,780			
12	11/18/2017		\$75,265,196				\$21,424,637				\$96,689,833			
13	11/25/2017		\$68,983,157				\$24,223,331				\$93,206,488			
14	12/2/2017		\$72,688,514				\$17,653,328				\$90,341,842			
15	12/9/2017		\$71,676,549				\$18,150,590				\$89,827,139			
16	12/16/2017		\$73,909,726				\$19,814,333				\$93,724,059			
17	12/23/2017		\$77,369,179				\$19,276,415				\$96,645,594			
18	12/30/2017		\$80,868,854				\$19,289,161				\$100,158,015			
19	1/6/2018		\$73,328,624				\$18,611,644				\$91,940,268			
20	1/13/2018		\$73,471,643				\$20,351,397				\$93,823,040			
21	1/20/2018		\$72,229,342				\$20,349,310				\$92,578,652			
22	1/27/2018		\$72,056,793				\$21,668,657				\$93,725,450			
23	2/3/2018		\$77,292,806				\$22,161,789				\$99,454,595			
24	2/10/2018		\$78,699,192				\$22,100,245				\$100,799,437			
25	2/17/2018		\$77,864,124				\$24,776,465				\$102,640,589			
26	2/24/2018		\$80,287,015				\$28,133,116				\$108,420,131			
27	3/3/2018		\$87,500,184				\$20,213,859				\$107,714,043			
28	3/10/2018		\$84,966,053				\$21,024,757				\$105,990,810			
29	3/17/2018		\$82,972,977				\$20,434,291				\$103,407,268			
30	3/24/2018		\$82,217,628				\$20,282,992				\$102,500,620			
31	3/31/2018		\$86,271,920				\$19,497,142				\$105,769,062			
32	4/7/2018		\$81,499,404				\$17,854,294				\$99,353,698			
33	4/14/2018		\$81,831,134				\$17,865,636				\$99,696,770			
34	4/21/2018		\$80,531,863				\$18,337,257				\$98,869,120			
35	4/28/2018		\$81,433,819				\$18,956,981				\$100,390,800			
36	5/5/2018		\$84,857,262				\$19,489,624				\$104,346,886			
37	5/12/2018		\$81,090,824				\$19,420,237				\$100,511,061			
38	5/19/2018		\$80,557,866				\$20,939,291				\$101,497,157			
39	5/26/2018		\$78,141,293				\$21,072,651				\$99,213,944			
40	6/2/2018		\$78,991,820				\$23,569,252				\$102,561,072			
41	6/9/2018		\$77,859,970				\$29,337,930				\$107,197,900			
42	6/16/2018		\$75,964,093				\$18,618,777				\$94,582,870			

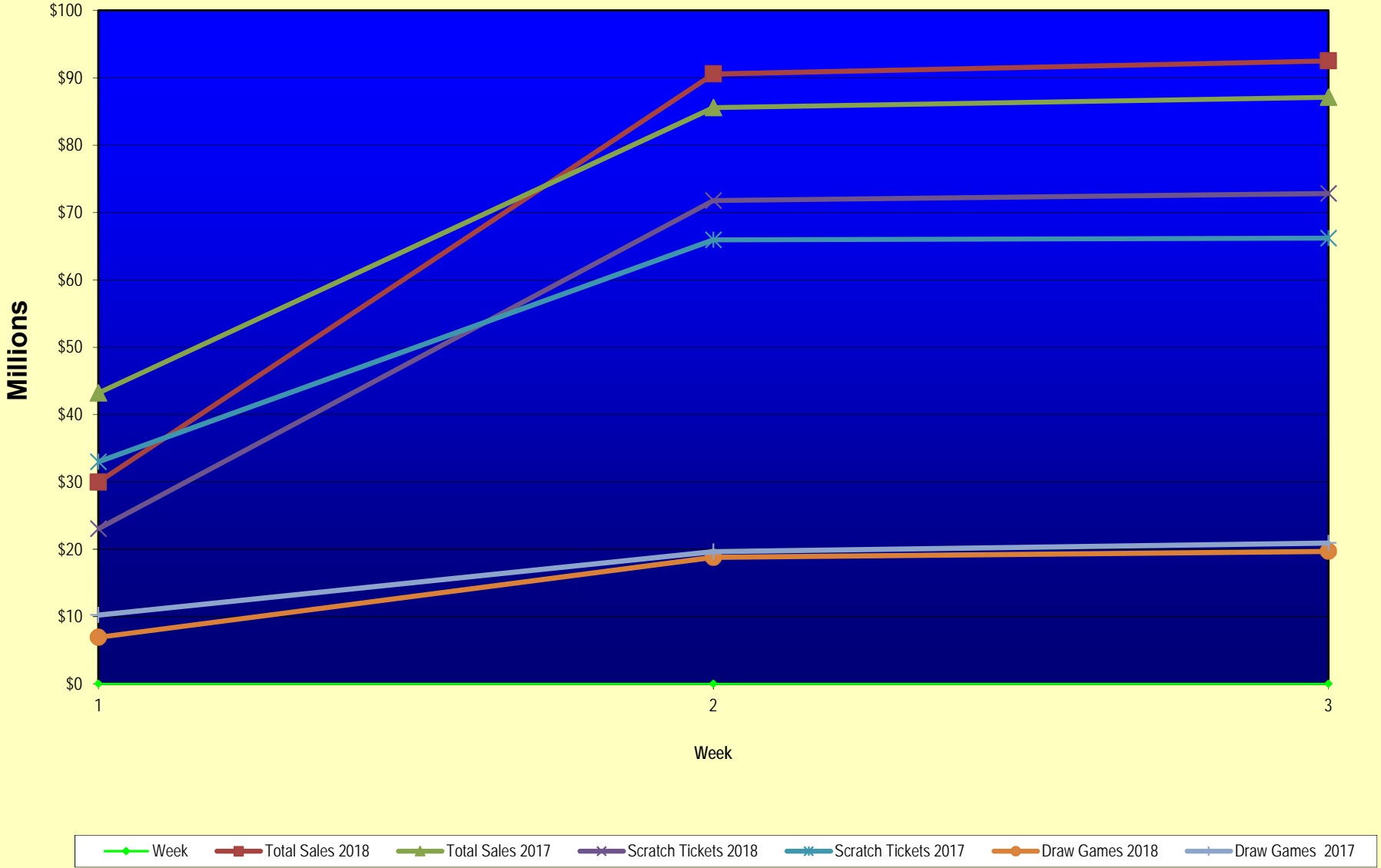
Texas Lottery Commission
Fiscal Year Over Year Change in Sales
Unaudited
FY 2018 Compared to FY 2017

			SCRATCH TICKETS				DRAW GAMES				TOTAL SALES			
FY 2018			FY 2018	FY 2017	Difference	% change - Cumulative Sales	FY 2018	FY 2017	Difference	% change - Cumulative Sales	FY 2018	FY 2017	Difference	% change - Cumulative Sales
Week	Week Ending													
43	6/23/2018			\$75,379,863				\$18,464,310				\$93,844,173		
44	6/30/2018			\$76,450,854				\$19,685,004				\$96,135,858		
45	7/7/2018			\$75,420,516				\$20,817,697				\$96,238,213		
46	7/14/2018			\$74,068,426				\$21,553,240				\$95,621,666		
47	7/21/2018			\$75,926,884				\$21,909,933				\$97,836,817		
48	7/28/2018			\$68,526,927				\$22,791,762				\$91,318,689		
49	8/4/2018			\$74,104,794				\$27,396,555				\$101,501,349		
50	8/11/2018			\$73,356,820				\$37,340,879				\$110,697,699		
51	8/18/2018			\$74,114,510				\$42,787,014				\$116,901,524		
52	8/25/2018			\$70,061,982				\$55,854,516				\$125,916,498		
	8/31/2018 **			\$43,727,573				\$9,679,652				\$53,407,225		
Total thru Current Week			\$167,671,551	\$165,128,954	\$2,542,597	1.5%	\$45,361,140	\$50,769,323	(\$5,408,183)	-10.7%	\$213,032,691	\$215,898,277	(\$2,865,586)	-1.3%
Fiscal Year Total			\$167,671,551	\$3,935,220,022			\$45,361,140	\$1,142,241,630			\$213,032,691	\$5,077,461,652		

* FY 18 includes 2 days; FY 17 includes 3 days

** FY 18 includes 6 days; FY 17 includes 5 days

Texas Lottery Commission Fiscal Year Over Year Change in Sales



Note: Week 1 is not a full week of sales as this report is prepared on a Fiscal Year basis.

Texas Lottery Commission
Scratch Tickets by Price Point
Sales, Prize Expense, Sales Contribution and Payout Percentage With Year Over Year Changes
Unaudited

Fiscal Year	Price Point	# of Active Games	FY Sales	% of Scratch Ticket Sales	Year over Year Change in Sales	FY Prize Expense	Year over Year Change in Prize Expense	FY Sales Contribution	Year over Year Change in Contribution	Average Prize Payout %	Year over Year Change in Payout %
2017	\$1.00	15	7,110,993	4.3%		4,277,894		2,833,099		60.2%	-0.1%
Through	\$2.00	17	14,084,702	8.5%		9,225,823		4,858,879		65.5%	0.5%
9/17/2016	\$3.00	7	11,599,284	7.0%		7,649,402		3,949,882		65.9%	0.1%
	\$5.00	29	54,778,495	33.2%		37,203,393		17,575,102		67.9%	0.0%
	\$10.00	12	33,652,590	20.4%		23,852,721		9,799,869		70.9%	1.0%
	\$20.00	9	37,394,940	22.6%		28,017,525		9,377,415		74.9%	0.0%
	\$50.00	3	6,507,950	3.9%		5,065,823		1,442,127		77.8%	0.1%
Total		92	\$165,128,954			\$115,292,580		\$49,836,374		69.8%	0.4%
2018	\$1.00	12	5,827,608	3.5%		3,499,927		2,327,681		60.1%	-0.3%
Through	\$2.00	13	13,782,424	8.2%		9,000,073		4,782,351		65.3%	0.3%
9/16/2017	\$3.00	9	12,567,264	7.5%		8,280,963		4,286,301		65.9%	0.0%
	\$5.00	31	47,390,695	28.3%		32,211,501		15,179,194		68.0%	0.0%
	\$10.00	12	42,640,070	25.4%		29,874,943		12,765,127		70.1%	-0.3%
	\$20.00	11	34,741,140	20.7%		26,031,499		8,709,641		74.9%	0.0%
	\$50.00	3	10,722,350	6.4%		8,364,390		2,357,960		78.0%	0.1%
Total		91	\$167,671,551			\$117,263,295		\$50,408,256		69.9%	0.1%
Variance	\$1.00	-3	-1,283,385		-18.0%	-777,967	-18.2%	-505,418	-17.8%	-0.10%	
2018 to	\$2.00	-4	-302,278		-2.1%	-225,750	-2.4%	-76,528	-1.6%	-0.20%	
2017	\$3.00	2	967,980		8.3%	631,561	8.3%	336,419	8.5%	-0.05%	
	\$5.00	2	-7,387,800		-13.5%	-4,991,892	-13.4%	-2,395,908	-13.6%	0.05%	
	\$10.00	0	8,987,480		26.7%	6,022,222	25.2%	2,965,258	30.3%	-0.82%	
	\$20.00	2	-2,653,800		-7.1%	-1,986,026	-7.1%	-667,774	-7.1%	0.01%	
	\$50.00	0	4,214,400		64.8%	3,298,567	65.1%	915,833	63.5%	0.17%	
Total		-1	\$2,542,597		1.5%	\$1,970,716	1.7%	\$571,881	1.1%	0.12%	

Notes - Scratch Ticket Variances

Texas Lottery Commission
Scratch Tickets by Price Point
Sales, Prize Expense, Sales Contribution and Payout Percentage With Year Over Year Changes
Unaudited

			FY 2018		FY 2017	Difference
Sales	\$1 - \$5		\$79,567,991		\$87,573,474	-\$8,005,483
Prize Exp.	\$1 - \$5		\$52,992,463		\$58,356,511	-\$5,364,048
Sales Cont.	\$1 - \$5		\$26,575,528		\$29,216,963	-\$2,641,435
Prize Exp. %	\$1 - \$5		66.6%		66.6%	0.0%
			FY 2018		FY 2017	Difference
Sales	\$10 - \$50		\$88,103,560		\$77,555,480	\$10,548,080
Prize Exp.	\$10 - \$50		\$64,270,832		\$56,936,068	\$7,334,763
Sales Cont.	\$10 - \$50		\$23,832,728		\$20,619,412	\$3,213,317
Prize Exp. %	\$10 - \$50		72.9%		73.4%	-0.5%
			FY 2018		FY 2017	Difference
Sales	Scratch		\$167,671,551		\$165,128,954	\$2,542,597
Prize Exp.	Scratch		\$117,263,295		\$115,292,580	\$1,970,716
Sales Cont.	Scratch		\$50,408,256		\$49,836,374	\$571,881
Prize Exp. %	Scratch		69.9%		69.8%	0.1%

			FY 2018		FY 2017	Difference
Sales	\$1 - \$10		\$122,208,061		\$121,226,064	\$981,997
Prize Exp.	\$1 - \$10		\$82,867,406		\$82,209,232	\$658,174
Sales Cont.	\$1 - \$10		\$39,340,655		\$39,016,832	\$323,823
Prize Exp. %	\$1 - \$10		67.8%		67.8%	0.0%
			FY 2018		FY 2017	Difference
Sales	\$20 - \$50		\$45,463,490		\$43,902,890	\$1,560,600
Prize Exp.	\$20 - \$50		\$34,395,889		\$33,083,348	\$1,312,541
Sales Cont.	\$20 - \$50		\$11,067,601		\$10,819,542	\$248,059
Prize Exp. %	\$20 - \$50		75.7%		75.4%	0.3%
			FY 2018		FY 2017	Difference
Sales	Scratch		\$167,671,551		\$165,128,954	\$2,542,597
Prize Exp.	Scratch		\$117,263,295		\$115,292,580	\$1,970,716
Sales Cont.	Scratch		\$50,408,256		\$49,836,374	\$571,881
Prize Exp. %	Scratch		69.9%		69.8%	0.1%

Texas Lottery Commission
Weekly Sales Summary
& Comparison to Previous Week
 Unaudited

	Week Ending 9/16/2017	% of Sales	Week Ending 9/09/2017	% of Sales	\$ change	% change
	<u>THIS WEEK</u>		<u>LAST WEEK</u>			
Total Sales	<u>\$92,507,685</u>		<u>\$90,563,233</u>		<u>\$1,944,452</u>	2.15%
Scratch Tickets	<u>\$72,828,393</u>	78.7%	<u>\$71,784,232</u>	79.3%	<u>\$1,044,161</u>	1.45%
Lotto	\$2,072,973	2.2%	\$2,030,456	2.2%	\$42,517	2.09%
Lotto Extra	\$441,815	0.5%	\$434,404	0.5%	\$7,411	1.71%
Pick 3	\$4,761,239	5.1%	\$4,673,693	5.2%	\$87,546	1.87%
Pick 3 Sum It Up	\$95,825	0.1%	\$94,976	0.1%	\$849	0.89%
Cash Five	\$803,128	0.9%	\$810,225	0.9%	-\$7,097	-0.88%
Texas Two Step	\$1,009,847	1.1%	\$814,157	0.9%	\$195,690	24.04%
Mega Millions	\$2,218,181	2.4%	\$2,116,454	2.3%	\$101,727	4.81%
Megaplier	\$632,423	0.7%	\$610,101	0.7%	\$22,322	3.66%
Daily 4	\$1,969,938	2.1%	\$1,864,288	2.1%	\$105,651	5.67%
Daily 4 Sum It Up	\$107,496	0.1%	\$98,842	0.1%	\$8,654	8.76%
Powerball	\$4,120,318	4.5%	\$3,815,824	4.2%	\$304,494	7.98%
Power Play	\$647,273	0.7%	\$614,504	0.7%	\$32,769	5.33%
All or Nothing	\$549,860	0.6%	\$550,992	0.6%	-\$1,132	-0.21%
Texas Triple Chance	\$248,976	0.3%	\$250,086	0.3%	-\$1,110	-0.44%
Total Draw Game Sales	<u>\$19,679,292</u>		<u>\$18,779,001</u>		<u>\$900,291</u>	4.79%

* Totals may not sum due to rounding.

Texas Lottery Commission
Weekly Sales Summary
Unaudited

SCRATCH TICKETS
TOP TEN SELLING GAMES

For the week ending: 9/16/17

Rank	Price Point	Game	Sales (Millions)
1	\$ 20	TEXAS LOTTERY GOLD	\$ 4.271
2	\$ 50	ULTIMATE MILLIONS	\$ 3.508
3	\$ 10	MEGA LOTERIA	\$ 3.372
4	\$ 10	TEXAS LOTTERY BLACK	\$ 3.341
5	\$ 5	SUPER LOTERIA	\$ 3.302
6	\$ 20	\$100 MILLION GOLDEN TREASURES	\$ 2.949
7	\$ 5	TEXAS LOTTERY SILVER	\$ 2.702
8	\$ 20	INSTANT MILLIONAIRE	\$ 2.585
9	\$ 20	100X THE CASH	\$ 2.350
10	\$ 10	WHEEL OF FORTUNE	\$ 2.318

Texas Lottery Commission
Prize Payout Tracking Report
Unaudited

Through the week ending: 9/16/2017

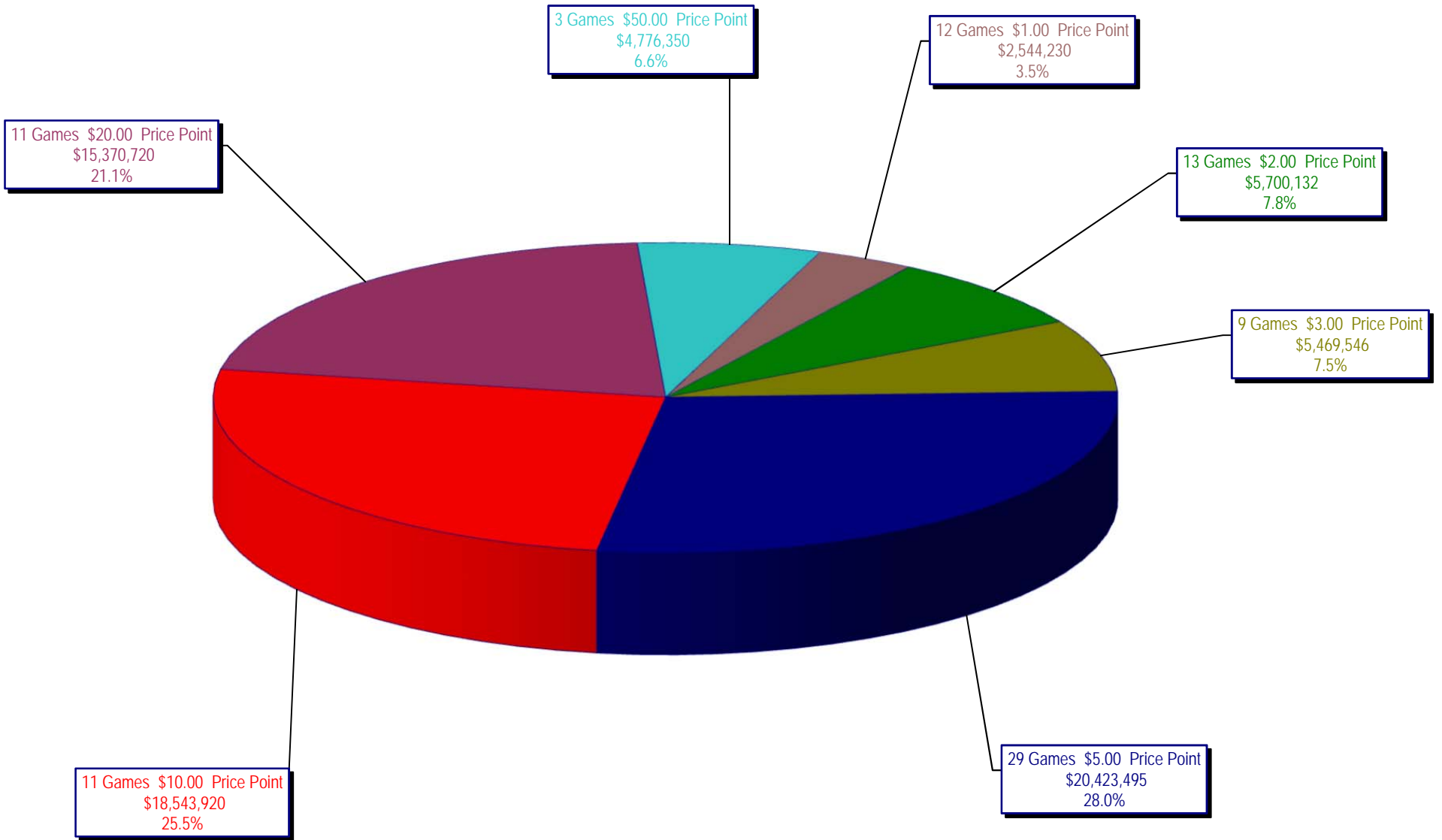
Draw Game Sales

		FY Sales Through Week Ending 9/16/2017		FY Prize Expense Through Week Ending 9/16/2017	Actual* Prize Payout	Base Payout (Prize Pool)
Lotto	\$	4,989,223	\$	2,250,835	45.11%	50.00%
Lotto Extra		1,067,558		698,452	65.43%	53.70%
Pick 3		11,096,319		5,793,040	52.21%	50.00%
Pick 3 Sum It Up		225,693		99,202	43.95%	50.00%
Cash Five		1,884,654		942,332	50.00%	50.00%
Texas Two Step		1,905,276		953,636	50.05%	50.00%
Mega Millions		5,135,651		2,729,067	53.14%	50.00%**
Megaplier		1,483,419		771,526	52.01%	N/A
Daily 4		4,490,576		5,439,425	121.13%	50.00%
Daily 4 Sum It Up		242,359		123,961	51.15%	50.00%
Powerball		9,453,620		4,882,459	51.65%	50.00%**
Power Play		1,513,466		783,218	51.75%	N/A
All or Nothing		1,289,030		595,418	46.19%	55.98%
Texas Triple Chance		584,296		261,301	44.72%	54.42%
Totals	\$	45,361,140	\$	26,323,871	58.03%	

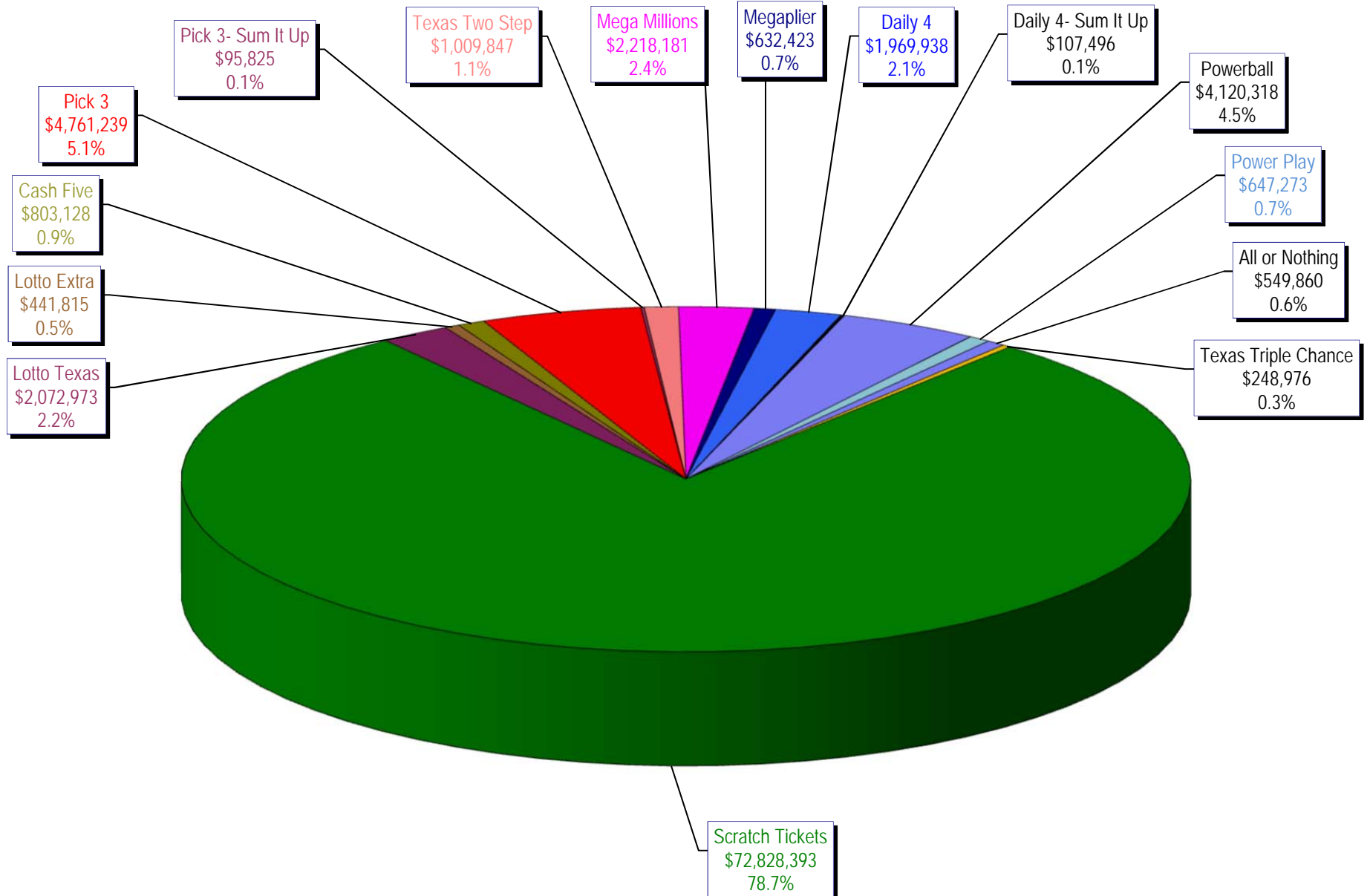
* Before Unclaimed Prizes

**Estimated; depends on # of guaranteed prizes won in Texas

Texas Lottery Commission
Scratch Ticket Sales
For the week ending 9/16/2017
(Unaudited)



Texas Lottery Commission
All Game Sales
For the week ending 9/16/2017
(Unaudited)



Texas Lottery Commission - Weekly Sales Summary for FY 2017 (Unaudited)

Week Ended	Scratch Tickets	New Games & Dates	Lotto Texas	Jackpot W	S	Lotto Extra	Pick 3	Pick 3 Sum It Up	Cash Five	Texas Two Step	Jackpot M	TH	Mega Millions	Jackpot T	F	Megaplier	Daily 4	Daily 4 Sum It Up	Powerball	Jackpot W	S	Power Play	All or Nothing	Texas Triple Chance	Total	Per Cap.	
9/2/2017*	66,786,499	0	1,882,138	7.75	8	407,969	4,127,448	87,462	745,315	757,964	225	250	1,839,333	45	53	546,532	1,675,002	88,460	3,160,562	53	68	527,201	510,296	226,818	83,368,998	2.99	
9/9/2017	71,784,232	1894 (\$1.N); 1895 (\$3.N); 1896 (\$5.N); 1897 (\$10.N); 1898 (\$20.N) - 9/05/17	2,030,456	8.25	9	434,404	4,673,693	94,976	810,225	814,157	200	225	2,116,454	61	70	610,101	1,864,288	98,842	3,815,824	83	102	614,504	550,992	250,086	90,563,233	3.25	
9/16/2017	72,828,393	0	2,072,973	9.5	10.25	441,815	4,761,239	95,825	803,128	1,009,847	275	400	2,218,181	76	86	632,423	1,969,938	107,496	4,120,318	115	132	647,273	549,860	248,976	92,507,685	3.32	
weekly change	1.5%		2.1%			1.7%	1.9%	0.9%	-0.9%	24.0%			4.8%			3.7%	5.7%	8.8%	8.0%			5.3%	-0.2%	-0.4%	2.1%		
SALES			SALES			SALES	SALES	SALES	SALES	SALES			SALES			SALES	SALES	SALES	SALES			SALES	SALES	SALES	SALES	% of Sales	
Calendar Year to date	2,860,728,349		80,674,623			16,453,225	179,356,893	3,504,942	30,906,570	38,293,484			101,730,162			27,026,865	69,846,085	3,736,984	234,445,413			32,275,559	20,617,002	9,841,480	3,709,437,635	100.0%	
Fiscal Year to date 2018	167,671,551		4,989,223			1,067,558	11,096,319	225,693	1,884,654	1,905,276			5,135,651			1,483,419	4,490,576	242,359	9,453,620			1,513,466	1,289,030	584,296	213,032,691	100.0%	
*Full week includes 5 days from FY17																											