

## WEEKLY SALES SUMMARY

Unaudited

Week Ending: 09/28/2013

# Texas Lottery Commission Fiscal Year to Date Sales Comparison Unaudited

### Through the Week Ending 09/28/2013 (4 Weeks)

				\$ Chang	ge	% Ch	ange
			_	FY 2014 to	FY 2014 to	FY 2014 to	FY 2014 to
Sales by Game	FY 2012 *	FY 2013 **	FY 2014	FY 2012	FY 2013	FY 2012	FY 2013
Instants	\$ 226,390,724	\$ 232,437,076 \$	232,669,866 \$	6,279,142 \$	232,790	2.8%	0.1%
Lotto Texas	14,602,753	13,099,499	10,792,764	-3,809,989	-2,306,735	-26.1%	-17.6%
Lotto Extra	-	-	1,337,122	1,337,122	1,337,122	-	-
Pick 3	22,527,336	20,129,743	19,227,481	-3,299,855	-902,262	-14.6%	-4.5%
Pick 3 Sum It Up	448,699	401,881	377,816	-70,883	-24,065	-15.8%	-6.0%
Cash Five	5,441,451	4,673,715	4,051,293	-1,390,158	-622,422	-25.5%	-13.3%
Texas Two Step	4,824,427	4,453,725	4,388,870	-435,557	-64,855	-9.0%	-1.5%
Mega Millions	13,616,228	9,723,543	12,436,353	-1,179,875	2,712,810	-8.7%	27.9%
Megaplier	2,986,549	2,177,407	2,613,450	-373,099	436,043	-12.5%	20.0%
Daily 4	5,145,159	5,487,523	5,922,873	777,714	435,350	15.1%	7.9%
Daily 4 Sum It Up	387,971	381,571	358,292	-29,680	-23,280	-7.6%	-6.1%
Powerball	8,429,808	15,162,811	28,535,682	20,105,874	13,372,871	238.5%	88.2%
Power Play	1,976,258	1,860,736	2,976,914	1,000,656	1,116,178	50.6%	60.0%
All or Nothing	 	7,355,994	3,937,122	3,937,122	-3,418,872	-	-46.5%
Total	\$ 306,777,363	\$ \$ \$	329,625,897 \$	22,848,535 \$	12,280,673	7.4%	3.9%

# Texas Lottery Commission Fiscal Year to Date Cumulative Average Sales Comparison Unaudited

## Through the Week Ending 09/28/2013 (4 Weeks)

Sales by Game	FY 2012		FY 2013		FY 2014
Instants	\$ 7,302,927	\$	8,015,072	\$	8,309,638
Lotto Texas	471,057		451,707		385,456
Lotto Extra	-		-		47,754
Pick 3	726,688		694,129		686,696
Pick 3 Sum It Up	14,474		13,858		13,493
Cash Five	175,531		161,163		144,689
Texas Two Step	155,627		153,577		156,745
Mega Millions	439,233		335,295		444,155
Megaplier	96,340		75,083		93,338
Daily 4	165,973		189,225		211,531
Daily 4 Sum It Up	12,515		13,158		12,796
Powerball	271,929		522,856		1,019,132
Power Play	63,750		64,163		106,318
All or Nothing	 -	*	350,285	-	140,612
Total	\$ 9,896,044	\$_	11,039,569	\$	11,772,353

thru 10/01/2011 31 days thru 09/29/2012 29 days 21 days thru 09/28/2013 28 days

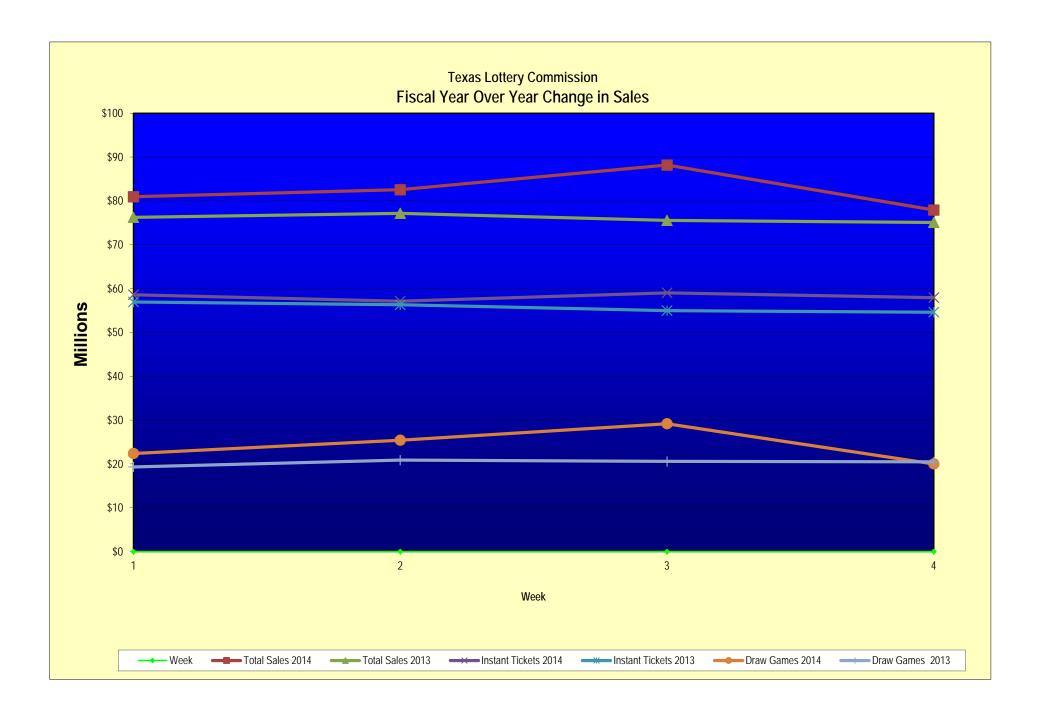
# Texas Lottery Commission Fiscal Year Over Year Change in Sales Unaudited FY 2014 Compared to FY 2013

			INSTANT TIC	KETS			DRAW GAI	MES			TOTAL SALI	ES	
Week	FY 2014 Week Ending	FY 2014	FY 2013	Difference	% change - Cumulative Sales	FY 2014	FY 2013	Difference	% change - Cumulative Sales	FY 2014	FY 2013	Difference	% change - Cumulative Sales
0	9/1/2013 *	\$0	\$9,611,328	(\$9.611.328)	-100.0%	\$0	\$3.712.535	(\$3.712.535)	-100.0%	\$0	\$13.323.863	(\$13,323,863)	-100.0%
1	9/7/2013	\$58.587.757	\$56.941.761	\$1,645,996	2.9%	\$22,369,499	\$19.305.417	\$3,064,082	15.9%	\$80.957.256	\$76,247,178	\$4,710,078	6.2%
2	9/14/2013	\$57,135,931	\$56.302.875	\$833,056	1.5%	\$25,412,980	\$20,857,230	\$4,555,750	21.8%	\$82,548,911	\$77,160,105	\$5,388,806	7.0%
3	9/21/2013	\$59,018,194	\$54,974,438	\$4,043,756	7.4%	\$29,161,241	\$20,570,277	\$8,590,964	41.8%	\$88,179,435	\$75,544,715	\$12,634,720	16.7%
4	9/28/2013	\$57,927,984	\$54,606,674	\$3,321,310	6.1%	\$20,012,313	\$20,462,690	(\$450.378)	-2.2%	\$77.940.297	\$75,069,364	\$2.870.933	3.8%
5	10/5/2013	701/121/101	\$59,223,327	10102.10.1		7=0/01=/010	\$19,279,973	(+,)		Ţ,Ţ	\$78,503,300	1-10.01.00	
6	10/12/2013		\$57,075,606				\$18,638,467				\$75,714,073		
7	10/19/2013		\$56,630,134				\$18,998,943				\$75,629,077		
8	10/26/2013		\$55,789,743				\$20,130,190				\$75,919,933		
9	11/2/2013		\$58.142.777				\$20,638,008				\$78,780,785		
10	11/9/2013		\$57,484,804				\$20,862,872				\$78,347,676		
11	11/16/2013		\$55,805,228				\$21,660,705				\$77,465,933		
12	11/23/2013		\$61,331,977				\$27,172,853				\$88,504,830		
13	11/30/2013		\$58,420,598				\$62,797,943				\$121,218,541		
14	12/7/2013		\$62,489,745				\$19,630,155				\$82,119,900		
15	12/14/2013		\$59,661,880				\$20,064,982				\$79,726,862		
16	12/21/2013		\$63,556,886				\$19,084,653				\$82,641,539		
17	12/28/2013		\$63,547,886				\$17,359,874				\$80,907,760		
18	1/4/2014		\$60,452,721				\$18,833,047				\$79,285,768		
19	1/11/2014		\$58,862,997				\$18,879,167				\$77,742,164		
20	1/18/2014		\$58,494,057				\$19,258,004				\$77,752,061		
21	1/25/2014		\$57,871,744				\$20,093,215				\$77,964,959		
22	2/1/2014		\$61,846,715				\$21,032,335				\$82,879,050		
23	2/8/2014		\$70,374,906				\$21,183,638				\$91,558,544		
24	2/15/2014		\$71,002,438				\$19,295,197				\$90,297,635		
25	2/22/2014		\$71,203,934				\$19,729,989				\$90,933,923		
26	3/1/2014		\$74,551,567				\$20,278,327				\$94,829,894		
27	3/8/2014		\$75,360,138				\$21,447,763				\$96,807,901		ĺ
28	3/15/2014		\$70,065,528				\$22,055,563				\$92,121,091		
29	3/22/2014		\$70,137,284				\$28,709,024				\$98,846,308		
30	3/29/2014		\$68,758,522				\$18,597,091				\$87,355,613		
31	4/5/2014		\$73,270,054				\$20,048,992				\$93,319,046		
32	4/12/2014		\$64,738,900				\$19,697,793				\$84,436,693		İ
33	4/19/2014		\$63,252,072				\$20,245,083				\$83,497,155		
34	4/26/2014		\$62,766,647				\$21,162,888				\$83,929,535		
35	5/3/2014		\$66,251,082				\$23,628,101				\$89,879,183		
36	5/10/2014		\$65,748,723				\$26,735,480				\$92,484,203		
37	5/17/2014		\$63,348,463				\$61,124,604				\$124,473,067		
38	5/24/2014		\$60,537,133				\$18,730,138				\$79,267,271		
39	5/31/2014		\$58,547,555				\$18,317,891				\$76,865,446		
40	6/7/2014		\$62,113,508				\$18,374,935				\$80,488,443		1

# Texas Lottery Commission Fiscal Year Over Year Change in Sales Unaudited FY 2014 Compared to FY 2013

			INSTANT TIC	KETS			DRAW GAI	MES		TOTAL SALES						
Week	FY 2014 Week Ending	FY 2014	FY 2013	Difference	% change - Cumulative Sales	FY 2014	FY 2013	Difference	% change - Cumulative Sales	FY 2014	FY 2013	Difference	% change - Cumulative Sales			
41	6/14/2014		\$58,988,468				\$18,101,981				\$77,090,449					
42	6/21/2014		\$61,199,484				\$18,675,967				\$79,875,451					
43	6/28/2014		\$59,435,096				\$18,026,964				\$77,462,060					
44	7/5/2014		\$63,457,072				\$18,556,140				\$82,013,212					
45	7/12/2014		\$60,046,267				\$17,669,864				\$77,716,131					
46	7/19/2014		\$61,952,164				\$19,002,142				\$80,954,306					
47	7/26/2014		\$58,251,955				\$20,309,411				\$78,561,366					
48	8/2/2014		\$63,652,675				\$25,295,830				\$88,948,505					
49	8/9/2014		\$56,800,305				\$33,349,261				\$90,149,566					
50	8/16/2014		\$55,607,891				\$17,625,289				\$73,233,180					
51	8/23/2014		\$55,988,956				\$18,099,850				\$74,088,806					
52	8/30/2014		\$56,059,026				\$20,294,026				\$76,353,052					
Total th	ru Current Week	\$232,669,866	\$232,437,076	\$232,790	0.1%	\$96,956,031	\$84,908,148	\$12,047,883	14.2%	\$329,625,897	\$317,345,224	\$12,280,673	3.9%			
Fisc	al Vear Total	\$232,669,866	\$3 222 593 714			\$96,956,031	\$1 153 692 742			\$329 625 897	\$4 376 286 456					
Fisc	al Year Total	\$232,669,866	\$3,222,593,714			\$96,956,031	\$1,153,692,742			\$329,625,897	\$4,376,286,456					

<sup>\*</sup> FY 13 includes 1 day



Note: Week 1 is not a full week of sales as this report is prepared on a Fiscal Year basis.

# Texas Lottery Commission Instant Tickets by Price Point Sales, Prize Expense, Sales Contribution and Payout Percentage With Year Over Year Changes Unaudited

Fiscal Year	Price Point	# of Active Games	FY Sales	% of Instant Ticket Char Sales S		FY Prize Expense	Year over Year Change in Prize Expense	FY Sales Contribution	Year over Year Change in Contribution	Average Prize Payout %	Year over Year Change in Payout %
2013	\$1.00	20	13,482,213	5.8%		8,093,711		5,388,502		60.0%	-1.0%
thru	\$2.00	22	28,383,200	12.2%		18,461,299		9,921,901		65.0%	0.0%
9/29/2012	\$3.00	12	31,618,377	13.6%		20,745,461		10,872,916		65.6%	0.1%
	\$5.00	33	72,807,325	31.3%		49,411,569		23,395,756		67.9%	-0.2%
	\$7.00	2	4,959,171	2.1%		3,370,581		1,588,590		68.0%	0.0%
	\$10.00	10	35,382,270	15.2%		25,079,606		10,302,664		70.9%	0.0%
	\$20.00	6	36,475,820	15.7%		27,294,749		9,181,071		74.8%	0.1%
	\$50.00	2	9,328,700	4.0%		7,243,294		2,085,406		77.6%	0.0%
Total		107	\$232,437,076			\$159,700,270		\$72,736,806		68.7%	0.1%
2014	\$1.00	19	14,187,734	6.1%		8,507,595		5,680,139		60.0%	-1.2%
thru	\$2.00	22	27,614,624	11.9%		17,921,170		9,693,454		64.9%	-0.2%
9/28/2013	\$3.00	6	26,451,033	11.4%		17,326,295		9,124,738		65.5%	0.0%
	\$5.00	28	74,006,775	31.8%		50,266,975		23,739,800		67.9%	-0.2%
	\$7.00	0	0	0.0%		0		-		0.0%	0.0%
	\$10.00	10	43,649,030	18.8%		30,871,543		12,777,487		70.7%	-0.5%
	\$20.00	7	37,654,720	16.2%		28,199,093		9,455,627		74.9%	0.0%
	\$50.00	2	9,105,950	3.9%		7,068,621		2,037,329		77.6%	0.0%
Total		94	\$232,669,866			<i>\$160,161,291</i>		<i>\$72,508,575</i>		68.9%	-0.1%
Variance	\$1.00	-1	705,521		5.2%	413,884	5.1%	291,637	5.4%	-0.07%	
2014 to	\$2.00	0	-768,576		-2.7%	-540,129	-2.9%	-228,447	-2.3%	-0.15%	
2013	\$3.00	-6	-5,167,344		-16.3%	-3,419,166	-16.5%	-1,748,178	-16.1%	-0.11%	
	\$5.00	-5	1,199,450		1.6%	855,405	1.7%	344,045	1.5%	0.06%	
	\$7.00	-2	-4,959,171		-100.0%	-3,370,581	-100.0%	-1,588,590	-100.0%	-67.97%	
	\$10.00	0	8,266,760		23.4%	5,791,937	23.1%	2,474,823	24.0%	-0.16%	
	\$20.00	1	1,178,900		3.2%	904,344	3.3%	274,556	3.0%	0.06%	
Total	\$50.00	-13	-222,750 <b>\$232,790</b>		-2.4% <b>0.1%</b>	-174,673 \$461,020	-2.4% <b>0.3%</b>	-48,077	-2.3% - <b>0.3%</b>	-0.02% <b>0.19%</b>	
IUIAI		-13		s - Instant Tic	U. 1% ket Variances	\$461,020	0.3%	-\$228,230	-0.3%	0.19%	

#### Texas Lottery Commission Instant Tickets by Price Point

## Sales, Prize Expense, Sales Contribution and Payout Percentage With Year Over Year Changes Unaudited

			FY 2014		FY 2013	Difference
Sales	\$1 - \$7	1	\$142,260,166		\$151,250,286	-\$8,990,120
Prize Exp.	\$1 - \$7	1	\$94,022,034		\$100,082,621	-\$6,060,587
Sales Cont.	\$1 - \$7	1	\$48,238,132		\$51,167,665	-\$2,929,533
Prize Exp. %	\$1 - \$7	1	66.1%		66.2%	-0.1%
·		1		·		
		1	FY 2014		FY 2013	Difference
Sales	\$10 - \$50	2	\$90,409,700		\$81,186,790	\$9,222,910
Prize Exp.	\$10 - \$50	2	\$66,139,256		\$59,617,649	\$6,521,607
Sales Cont.	\$10 - \$50	1	\$24,270,444		\$21,569,141	\$2,701,303
Prize Exp. %	\$10 - \$50	2	73.2%		73.4%	-0.3%
		•				
			FY 2014		FY 2013	Difference
Sales	Instant		\$232,669,866		\$232,437,076	\$232,790
Prize Exp.	Instant		\$160,161,291		\$159,700,270	\$461,020
Sales Cont.	Instant		\$72,508,575		\$72,736,806	-\$228,230
Prize Exp. %	Instant		68.8%		68.7%	0.1%

		FY 2014	FY 2013	Difference
Sales	\$1 - \$10	\$185,909,196	\$186,632,556	-\$723,360
Prize Exp.	\$1 - \$10	\$124,893,577	\$125,162,227	-\$268,650
Sales Cont.	\$1 - \$10	\$61,015,619	\$61,470,329	-\$454,710
Prize Exp. %	\$1 - \$10	67.2%	67.1%	0.1%
		FY 2014	FY 2013	Difference
Sales	\$20 - \$50	\$46,760,670	\$45,804,520	\$956,150
Prize Exp.	\$20 - \$50	\$35,267,713	\$34,538,043	\$729,671
Sales Cont.	\$20 - \$50	\$11,492,957	\$11,266,477	\$226,479
Prize Exp. %	\$20 - \$50	75.4%	75.4%	0.0%
		FY 2014	FY 2013	Difference
Sales	Instant	\$232,669,866	\$232,437,076	\$232,790
Prize Exp.	Instant	\$160,161,291	\$159,700,270	\$461,020
Sales Cont.	Instant	\$72,508,575	\$72,736,806	-\$228,230
Prize Exp. %	Instant	68.8%	68.7%	0.1%

# Texas Lottery Commission Weekly Sales Summary & Comparison to Previous Week Unaudited

	Week Ending 09/28/2013		Week Ending 09/21/2013			
	37/20/2010	% of	07/21/2010	% of		
	THIS WEEK	<u>Sales</u>	LAST WEEK	<u>Sales</u>	\$ change	% change
Total Sales	\$77,940,297		\$88,179,435		-\$10,239,138	-11.61%
Instant Tickets	\$57,927,984	74.3%	\$59,018,194	66.9%	-\$1,090,210	-1.85%
Lotto	\$2,653,111	3.4%	\$2,793,973	3.2%	-\$140,862	-5.04%
Lotto Extra	\$329,426	0.4%	\$346,650	0.4%	-\$17,224	-4.97%
Pick 3	\$4,679,375	6.0%	\$4,806,820	5.5%	-\$127,446	-2.65%
Pick 3 Sum It Up	\$95,344	0.1%	\$94,670	0.1%	\$674	0.71%
Cash Five	\$994,775	1.3%	\$1,008,752	1.1%	-\$13,977	-1.39%
Texas Two Step	\$852,100	1.1%	\$908,904	1.0%	-\$56,804	-6.25%
Mega Millions	\$3,688,920	4.7%	\$3,395,333	3.9%	\$293,587	8.65%
Megaplier	\$744,933	1.0%	\$704,431	0.8%	\$40,502	5.75%
Daily 4	\$1,523,950	2.0%	\$1,513,941	1.7%	\$10,009	0.66%
Daily 4 Sum It Up	\$94,444	0.1%	\$92,441	0.1%	\$2,003	2.17%
Powerball	\$3,041,612	3.9%	\$11,449,786	13.0%	-\$8,408,174	-73.44%
Power Play	\$392,576	0.5%	\$1,072,426	1.2%	-\$679,850	-63.39%
All or Nothing	\$921,748	1.2%	\$973,114	1.1%	-\$51,366	-5.28%
Total Draw Game Sales	\$20,012,313		\$29,161,241		-\$9,148,928	-31.37%

<sup>\*</sup> Totals may not sum due to rounding.

## Texas Lottery Commission Weekly Sales Summary Unaudited

## INSTANT TICKETS TOP TEN SELLING GAMES

For the Week Ending: 09/28/13

Rank	Pric Poir		Game	Sales illions)
1	\$	10	SUPER WEEKLY GRAND	\$ 5.169
2	\$	5	BONUS WEEKLY GRAND	\$ 3.762
3	\$ 2	20	\$1,000,000 JACKPOT	\$ 2.713
4	\$ 2	20	20X CASH	\$ 2.689
5	\$	5	JOKERS WILD	\$ 2.316
6	\$ 1	10	10X MEGA MONEY	\$ 2.205
7	\$	3	LOTERIA TEXAS	\$ 2.093
8	\$ 2	20	\$500 MILLION EXTREME CASH BLAST	\$ 1.935
9	\$	5	\$75,000 CASHWORD-O-RAMA	\$ 1.885
10	\$	2	WEEKLY GRAND	\$ 1.633

# Texas Lottery Commission Prize Payout Tracking Report Unaudited

#### Through the Week Ending 09/28/13

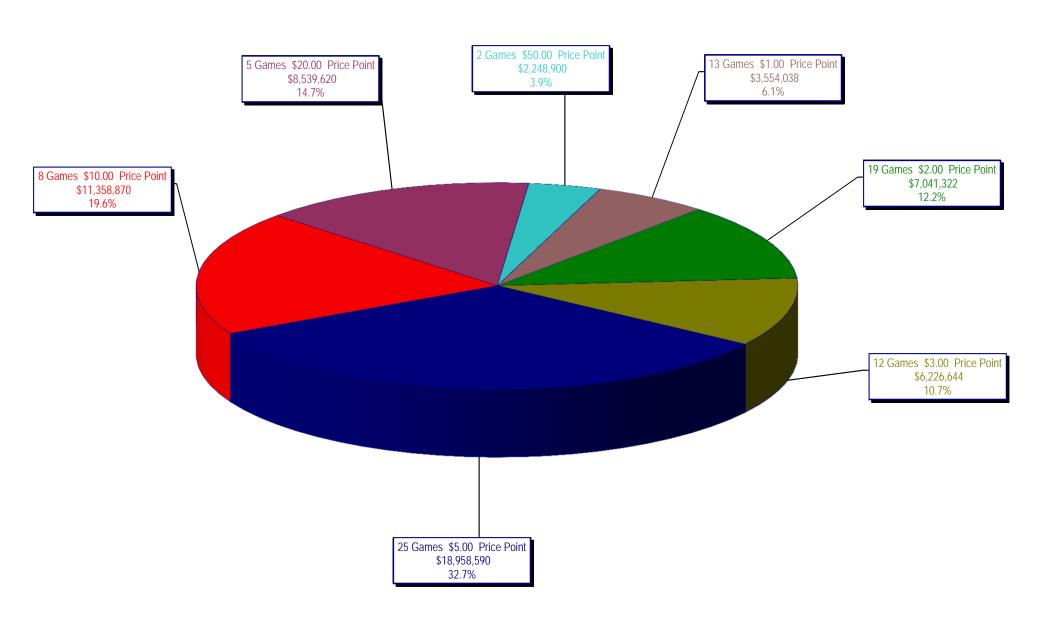
#### **Draw Game Sales**

	FY Sales Through Week Ending 9/28/2013	FY Prize Expense Through Week Ending 9/28/2013	Actual* Prize Payout	Base Payout (Prize Pool)
Lotto	\$ 10,792,764	\$ 5,397,455	50.01%	54.00%
Lotto Extra	1,337,122	790,768	59.14%	53.70%
Pick 3	19,227,481	9,456,460	49.18%	50.00%
Pick 3 Sum It Up	377,816	152,351	40.32%	50.00%
Cash Five	4,051,293	2,025,680	50.00%	50.00%
Texas Two Step	4,388,870	2,207,713	50.30%	50.00%
Mega Millions	12,436,353	6,182,055	49.71%	50.00%**
Megaplier	2,613,450	1,422,755	54.44%	N/A
Daily 4	5,922,873	4,294,375	72.50%	50.00%
Daily 4 Sum It Up	358,292	657,868	183.61%	50.00%
Powerball	28,535,682	13,250,073	46.43%	50.00%**
Power Play	2,976,914	1,233,062	41.42%	N/A
All or Nothing	3,937,122	1,946,636	49.44%	55.98%
Totals	\$ 96,956,031	\$ 49,017,251	50.56%	

<sup>\*</sup> Before Unclaimed Prizes

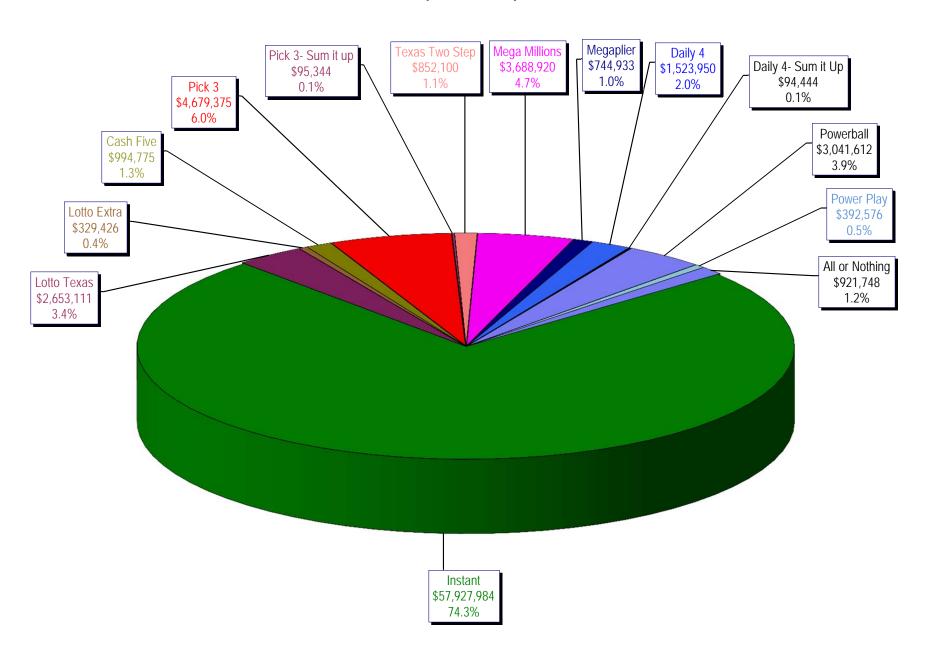
<sup>\*\*</sup> Estimated; depends on # of guaranteed prizes won in Texas

#### Texas Lottery Commission Instant Ticket Sales For the Week Ending 09/28/13 (Unaudited)



## Texas Lottery Commission All Game Sales

For the Week Ending 09/28/13 (Unaudited)



				Jac	kpot			Pick 3			Jac	knot		Jackpot			Daily 4		Jac	kpot				Per
Week Ended	Instant Games	New Games & Dates	Lotto Texas	W	s	Lotto Extra	Pick 3	Sum It Up	Cash Five	Texas Two Step	М	ТН	Mega Millions	T F	Megaplier	Daily 4	Sum It Up	Powerball	W	S	Power Play	All or Nothing	Total	Cap.
9/7/2013	58,587,757	0	2,677,829	8	9	329,933	4,945,500	89,456	1,036,149	1,417,992	600	775	2,409,195	85 95	540,148	1,453,721	84,220	5,730,736	169	203	650,070	1,004,550	80,957,256	3.11
9/14/2013	57,135,931	1554 (\$1,N); 1555 (\$2,N); 1556 (\$5,N); 1557 (\$10,N) - 09/09/13	2,667,851	9.75	10.75	331,113	4,795,787	98,347	1,011,617	1,209,874	1	200	2,942,905	106 119	623,938	1,431,261	87,188	8,313,548	245	317	861,842	1,037,710	82,548,911	3.17
9/21/2013	59,018,194	0	2,793,973	11.50	12.50	346,650	4,806,820	94,670	1,008,752	908,904	225	300	3,395,333	130 145	704,431	1,513,941	92,441	11,449,786	400	40	1,072,426	973,114	88,179,435	3.38
9/28/2013	57,927,984	1558 (\$2,N); 1523 (\$5,N) - 09/23/13	2,653,111	13.25	14	329,426	4,679,375	95,344	994,775	852,100	200	225	3,688,920	160 173	744,933	1,523,950	94,444	3,041,612	50	60	392,576	921,748	77,940,297	2.99
weekly change	-1.8%		-5.0%				-2.7%	0.7%	-1.4%	-6.2%			8.6%		5.7%	0.7%	2.2%	-73.4%			-63.4%	-5.3%	-11.6%	ó
	SALES		SALES				SALES	SALES	SALES	SALES			SALES		SALES	SALES	SALES	SALES			SALES		SALES	% of Sales
Calendar Year to date	2,436,669,129		104,069,506			7,797,027	199,761,031	3,777,844	41,196,029	44,801,980			88,958,545		20,090,416	57,667,035	3,618,778	223,848,852			24,058,983	36,117,695	3,292,432,850	100.0%
Fiscal Year to date 2014	232,669,866		10,792,764			1,337,122	19,227,481	377,816	4,051,293	4,388,870			12,436,353		2,613,450	5,922,873	358,292	28,535,682			2,976,914	3,937,122	329,625,897	100.0%