



WEEKLY SALES SUMMARY

Unaudited

Week Ending: 9/30/2017

Texas Lottery Commission
Fiscal Year to Date Sales Comparison
Unaudited

Through the Week Ending 9/30/2017 (5 Weeks)

Sales by Game	FY 2016 *	FY 2017 **	FY 2018	\$ Change		% Change	
				FY 2018 to FY 2016	FY 2018 to FY 2017	FY 2018 to FY 2016	FY 2018 to FY 2017
Scratch Tickets	\$ 303,411,012	\$ 296,861,910	\$ 313,568,317	\$ 10,157,305	\$ 16,706,407	3.3%	5.6%
Lotto Texas	13,982,652	9,669,256	9,196,078	-4,786,574	-473,178	-34.2%	-4.9%
Lotto Extra	2,327,021	1,832,781	1,964,825	-362,196	132,044	-15.6%	7.2%
Pick 3	23,716,093	20,921,253	20,536,221	-3,179,873	-385,032	-13.4%	-1.8%
Pick 3 Sum It Up	493,771	397,361	411,099	-82,672	13,738	-16.7%	3.5%
Cash Five	4,435,119	3,723,182	3,501,497	-933,622	-221,685	-21.1%	-6.0%
Texas Two Step	5,438,869	4,704,112	3,777,400	-1,661,469	-926,712	-30.5%	-19.7%
Mega Millions	10,287,593	9,928,965	9,351,640	-935,953	-577,325	-9.1%	-5.8%
Megaplier	2,685,694	2,674,784	2,700,378	14,684	25,594	0.5%	1.0%
Daily 4	8,006,244	7,663,174	8,630,576	624,333	967,402	7.8%	12.6%
Daily 4 Sum It Up	415,504	409,005	467,933	52,429	58,929	12.6%	14.4%
Powerball	26,856,650	17,549,948	15,815,001	-11,041,649	-1,734,947	-41.1%	-9.9%
Power Play	3,262,087	2,527,797	2,555,010	-707,077	27,213	-21.7%	1.1%
All or Nothing	3,106,306	2,370,653	2,410,762	-695,544	40,109	-22.4%	1.7%
Texas Triple Chance	725,376	1,368,070	1,081,144	355,768	-286,926	-	-21.0%
Total	\$ 409,149,990	\$ 382,602,250	\$ 395,967,880	\$ -13,182,110	\$ 13,365,631	-3.2%	3.5%

* 3 extra days

** 1 extra day

Texas Lottery Commission
Fiscal Year to Date Cumulative Average Sales Comparison
Unaudited

Through the Week Ending 9/30/2017 (5 Weeks)

Sales by Game	FY 2016	FY 2017	FY 2018
Scratch Tickets	\$ 9,194,273	\$ 9,576,191	\$ 10,452,277
Lotto Texas	423,717	311,911	306,536
Lotto Extra	70,516	59,122	65,494
Pick 3	718,669	674,879	684,541
Pick 3 Sum It Up	14,963	12,818	13,703
Cash Five	134,398	120,103	116,717
Texas Two Step	164,814	151,746	125,913
Mega Millions	311,745	320,289	311,721
Megaplier	81,385	86,283	90,013
Daily 4	242,613	247,199	287,686
Daily 4 Sum It Up	12,591	13,194	15,598
Powerball	813,838	566,127	527,167
Power Play	98,851	81,542	85,167
All or Nothing	94,130	76,473	80,359
Texas Triple Chance	* 103,625	44,131	36,038
Total	\$ <u>12,480,129</u>	\$ <u>12,342,008</u>	\$ <u>13,198,929</u>

thru 10/3/2015
33 days

thru 10/01/2016
31 days

thru 9/30/2017
30 days

* 7 days

Texas Lottery Commission
Fiscal Year Over Year Change in Sales
Unaudited
FY 2018 Compared to FY 2017

			SCRATCH TICKETS				DRAW GAMES				TOTAL SALES			
Week	FY 2018		FY 2017	Difference	% change - Cumulative Sales	FY 2018	FY 2017	Difference	% change - Cumulative Sales	FY 2018	FY 2017	Difference	% change - Cumulative Sales	
	Week Ending													
1	9/2/2017 *	\$23,058,926	\$32,980,266	(\$9,921,340)	-30.1%	\$6,902,847	\$10,218,656	(\$3,315,809)	-32.4%	\$29,961,773	\$43,198,922	(\$13,237,149)	-30.6%	
2	9/9/2017	\$71,784,232	\$65,952,418	\$5,831,814	8.8%	\$18,779,001	\$19,635,377	(\$856,376)	-4.4%	\$90,563,233	\$85,587,795	\$4,975,438	5.8%	
3	9/16/2017	\$72,828,393	\$66,196,270	\$6,632,123	10.0%	\$19,679,292	\$20,915,290	(\$1,235,999)	-5.9%	\$92,507,685	\$87,111,560	\$5,396,125	6.2%	
4	9/23/2017	\$71,147,147	\$64,383,005	\$6,764,142	10.5%	\$18,601,742	\$17,451,165	\$1,150,577	6.6%	\$89,748,889	\$81,834,170	\$7,914,719	9.7%	
5	9/30/2017	\$74,749,619	\$67,349,951	\$7,399,668	11.0%	\$18,436,682	\$17,519,852	\$916,830	5.2%	\$93,186,301	\$84,869,803	\$8,316,498	9.8%	
6	10/7/2017		\$71,598,690				\$18,211,107				\$89,809,797			
7	10/14/2017		\$69,444,762				\$18,075,261				\$87,520,023			
8	10/21/2017		\$69,317,066				\$18,422,336				\$87,739,402			
9	10/28/2017		\$69,729,599				\$18,535,248				\$88,264,847			
10	11/4/2017		\$73,451,702				\$20,151,939				\$93,603,641			
11	11/11/2017		\$70,998,320				\$19,925,460				\$90,923,780			
12	11/18/2017		\$75,265,196				\$21,424,637				\$96,689,833			
13	11/25/2017		\$68,983,157				\$24,223,331				\$93,206,488			
14	12/2/2017		\$72,688,514				\$17,653,328				\$90,341,842			
15	12/9/2017		\$71,676,549				\$18,150,590				\$89,827,139			
16	12/16/2017		\$73,909,726				\$19,814,333				\$93,724,059			
17	12/23/2017		\$77,369,179				\$19,276,415				\$96,645,594			
18	12/30/2017		\$80,868,854				\$19,289,161				\$100,158,015			
19	1/6/2018		\$73,328,624				\$18,611,644				\$91,940,268			
20	1/13/2018		\$73,471,643				\$20,351,397				\$93,823,040			
21	1/20/2018		\$72,229,342				\$20,349,310				\$92,578,652			
22	1/27/2018		\$72,056,793				\$21,668,657				\$93,725,450			
23	2/3/2018		\$77,292,806				\$22,161,789				\$99,454,595			
24	2/10/2018		\$78,699,192				\$22,100,245				\$100,799,437			
25	2/17/2018		\$77,864,124				\$24,776,465				\$102,640,589			
26	2/24/2018		\$80,287,015				\$28,133,116				\$108,420,131			
27	3/3/2018		\$87,500,184				\$20,213,859				\$107,714,043			
28	3/10/2018		\$84,966,053				\$21,024,757				\$105,990,810			
29	3/17/2018		\$82,972,977				\$20,434,291				\$103,407,268			
30	3/24/2018		\$82,217,628				\$20,282,992				\$102,500,620			
31	3/31/2018		\$86,271,920				\$19,497,142				\$105,769,062			
32	4/7/2018		\$81,499,404				\$17,854,294				\$99,353,698			
33	4/14/2018		\$81,831,134				\$17,865,636				\$99,696,770			
34	4/21/2018		\$80,531,863				\$18,337,257				\$98,869,120			
35	4/28/2018		\$81,433,819				\$18,956,981				\$100,390,800			
36	5/5/2018		\$84,857,262				\$19,489,624				\$104,346,886			
37	5/12/2018		\$81,090,824				\$19,420,237				\$100,511,061			
38	5/19/2018		\$80,557,866				\$20,939,291				\$101,497,157			
39	5/26/2018		\$78,141,293				\$21,072,651				\$99,213,944			
40	6/2/2018		\$78,991,820				\$23,569,252				\$102,561,072			
41	6/9/2018		\$77,859,970				\$29,337,930				\$107,197,900			
42	6/16/2018		\$75,964,093				\$18,618,777				\$94,582,870			

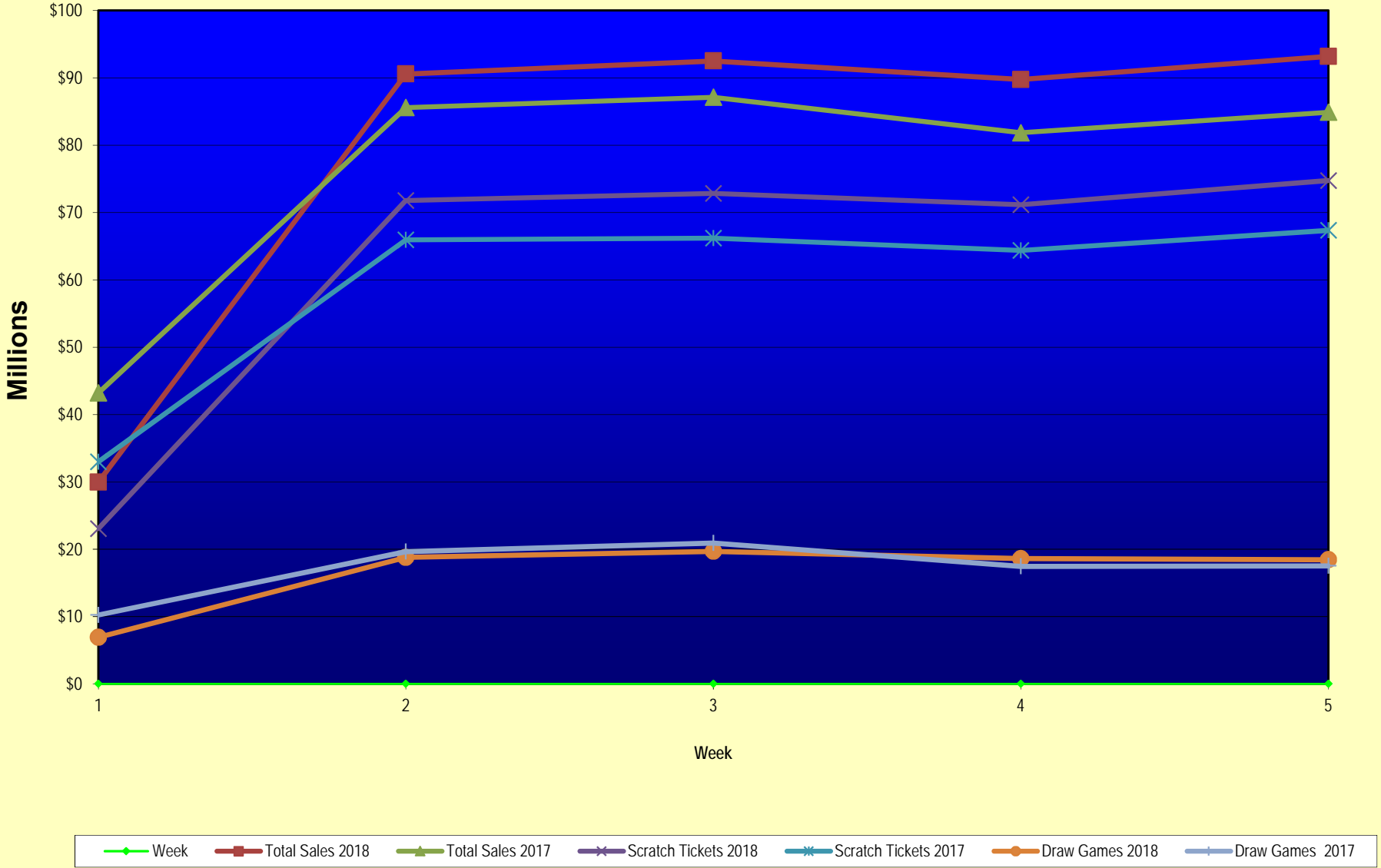
Texas Lottery Commission
Fiscal Year Over Year Change in Sales
Unaudited
FY 2018 Compared to FY 2017

			SCRATCH TICKETS				DRAW GAMES				TOTAL SALES			
FY 2018			FY 2018	FY 2017	Difference	% change - Cumulative Sales	FY 2018	FY 2017	Difference	% change - Cumulative Sales	FY 2018	FY 2017	Difference	% change - Cumulative Sales
Week	Week	Ending												
43	6/23/2018			\$75,379,863				\$18,464,310				\$93,844,173		
44	6/30/2018			\$76,450,854				\$19,685,004				\$96,135,858		
45	7/7/2018			\$75,420,516				\$20,817,697				\$96,238,213		
46	7/14/2018			\$74,068,426				\$21,553,240				\$95,621,666		
47	7/21/2018			\$75,926,884				\$21,909,933				\$97,836,817		
48	7/28/2018			\$68,526,927				\$22,791,762				\$91,318,689		
49	8/4/2018			\$74,104,794				\$27,396,555				\$101,501,349		
50	8/11/2018			\$73,356,820				\$37,340,879				\$110,697,699		
51	8/18/2018			\$74,114,510				\$42,787,014				\$116,901,524		
52	8/25/2018			\$70,061,982				\$55,854,516				\$125,916,498		
	8/31/2018 **			\$43,727,573				\$9,679,652				\$53,407,225		
Total thru Current Week			\$313,568,317	\$296,861,910	\$16,706,407	5.6%	\$82,399,563	\$85,740,340	(\$3,340,777)	-3.9%	\$395,967,880	\$382,602,250	\$13,365,631	3.5%
Fiscal Year Total			\$313,568,317	\$3,935,220,022			\$82,399,563	\$1,142,241,630			\$395,967,880	\$5,077,461,652		

* FY 18 includes 2 days; FY 17 includes 3 days

** FY 18 includes 6 days; FY 17 includes 5 days

Texas Lottery Commission Fiscal Year Over Year Change in Sales



Note: Week 1 is not a full week of sales as this report is prepared on a Fiscal Year basis.

Texas Lottery Commission
Scratch Tickets by Price Point
Sales, Prize Expense, Sales Contribution and Payout Percentage With Year Over Year Changes
Unaudited

Fiscal Year	Price Point	# of Active Games	FY Sales	% of Scratch Ticket Sales	Year over Year Change in Sales	FY Prize Expense	Year over Year Change in Prize Expense	FY Sales Contribution	Year over Year Change in Contribution	Average Prize Payout %	Year over Year Change in Payout %
2017	\$1.00	15	12,610,810	4.2%		7,614,846		4,995,964		60.4%	0.2%
Through	\$2.00	20	25,040,588	8.4%		16,346,536		8,694,052		65.3%	0.2%
10/1/2016	\$3.00	7	20,749,002	7.0%		13,683,288		7,065,714		65.9%	0.1%
	\$5.00	31	97,799,100	32.9%		66,426,494		31,372,606		67.9%	0.0%
	\$10.00	13	63,431,210	21.4%		44,906,158		18,525,052		70.8%	0.9%
	\$20.00	9	65,647,100	22.1%		49,184,957		16,462,143		74.9%	0.0%
	\$50.00	3	11,584,100	3.9%		9,016,446		2,567,654		77.8%	0.1%
Total		98	\$296,861,910			\$207,178,726		\$89,683,184		69.8%	0.4%
2018	\$1.00	14	10,850,530	3.5%		6,564,670		4,285,860		60.5%	0.4%
Through	\$2.00	15	24,962,894	8.0%		16,277,374		8,685,520		65.2%	0.1%
9/30/2017	\$3.00	9	23,454,573	7.5%		15,457,460		7,997,113		65.9%	0.0%
	\$5.00	36	88,884,090	28.3%		60,416,914		28,467,176		68.0%	0.0%
	\$10.00	14	80,062,760	25.5%		56,089,899		23,972,861		70.1%	-0.3%
	\$20.00	12	64,695,220	20.6%		48,479,532		16,215,688		74.9%	0.0%
	\$50.00	3	20,658,250	6.6%		16,116,429		4,541,821		78.0%	0.2%
Total		103	\$313,568,317			\$219,402,278		\$94,166,039		70.0%	0.2%
Variance	\$1.00	-1	-1,760,280		-14.0%	-1,050,176	-13.8%	-710,104	-14.2%	0.12%	
2018 to	\$2.00	-5	-77,694		-0.3%	-69,163	-0.4%	-8,531	-0.1%	-0.07%	
2017	\$3.00	2	2,705,571		13.0%	1,774,172	13.0%	931,399	13.2%	-0.04%	
	\$5.00	5	-8,915,010		-9.1%	-6,009,581	-9.0%	-2,905,429	-9.3%	0.05%	
	\$10.00	1	16,631,550		26.2%	11,183,742	24.9%	5,447,809	29.4%	-0.74%	
	\$20.00	3	-951,880		-1.4%	-705,425	-1.4%	-246,455	-1.5%	0.01%	
	\$50.00	0	9,074,150		78.3%	7,099,983	78.7%	1,974,167	76.9%	0.18%	
Total		5	\$16,706,407		5.6%	\$12,223,552	5.9%	\$4,482,855	5.0%	0.18%	

Notes - Scratch Ticket Variances

Texas Lottery Commission
Scratch Tickets by Price Point
Sales, Prize Expense, Sales Contribution and Payout Percentage With Year Over Year Changes
Unaudited

			FY 2018		FY 2017	Difference
Sales	\$1 - \$5		\$148,152,087		\$156,199,500	-\$8,047,413
Prize Exp.	\$1 - \$5		\$98,716,418		\$104,071,165	-\$5,354,748
Sales Cont.	\$1 - \$5		\$49,435,669		\$52,128,335	-\$2,692,665
Prize Exp. %	\$1 - \$5		66.6%		66.6%	0.0%
			FY 2018		FY 2017	Difference
Sales	\$10 - \$50		\$165,416,230		\$140,662,410	\$24,753,820
Prize Exp.	\$10 - \$50		\$120,685,861		\$103,107,561	\$17,578,299
Sales Cont.	\$10 - \$50		\$44,730,369		\$37,554,849	\$7,175,521
Prize Exp. %	\$10 - \$50		73.0%		73.3%	-0.3%
			FY 2018		FY 2017	Difference
Sales	Scratch		\$313,568,317		\$296,861,910	\$16,706,407
Prize Exp.	Scratch		\$219,402,278		\$207,178,726	\$12,223,552
Sales Cont.	Scratch		\$94,166,039		\$89,683,184	\$4,482,855
Prize Exp. %	Scratch		70.0%		69.8%	0.2%

			FY 2018		FY 2017	Difference
Sales	\$1 - \$10		\$228,214,847		\$219,630,710	\$8,584,137
Prize Exp.	\$1 - \$10		\$154,806,317		\$148,977,323	\$5,828,994
Sales Cont.	\$1 - \$10		\$73,408,530		\$70,653,387	\$2,755,143
Prize Exp. %	\$1 - \$10		67.8%		67.8%	0.0%
			FY 2018		FY 2017	Difference
Sales	\$20 - \$50		\$85,353,470		\$77,231,200	\$8,122,270
Prize Exp.	\$20 - \$50		\$64,595,961		\$58,201,403	\$6,394,558
Sales Cont.	\$20 - \$50		\$20,757,509		\$19,029,797	\$1,727,712
Prize Exp. %	\$20 - \$50		75.7%		75.4%	0.3%
			FY 2018		FY 2017	Difference
Sales	Scratch		\$313,568,317		\$296,861,910	\$16,706,407
Prize Exp.	Scratch		\$219,402,278		\$207,178,726	\$12,223,552
Sales Cont.	Scratch		\$94,166,039		\$89,683,184	\$4,482,855
Prize Exp. %	Scratch		70.0%		69.8%	0.2%

Texas Lottery Commission
Weekly Sales Summary
& Comparison to Previous Week
 Unaudited

	Week Ending 9/30/2017	% of Sales	Week Ending 9/23/2017	% of Sales	\$ change	% change
	<u>THIS WEEK</u>		<u>LAST WEEK</u>			
Total Sales	<u>\$93,186,301</u>		<u>\$89,748,889</u>		<u>\$3,437,412</u>	3.83%
Scratch Tickets	<u>\$74,749,619</u>	80.2%	<u>\$71,147,147</u>	79.3%	<u>\$3,602,472</u>	5.06%
Lotto	\$2,123,157	2.3%	\$2,083,698	2.3%	\$39,459	1.89%
Lotto Extra	\$453,258	0.5%	\$444,009	0.5%	\$9,249	2.08%
Pick 3	\$4,787,745	5.1%	\$4,652,157	5.2%	\$135,589	2.91%
Pick 3 Sum It Up	\$93,462	0.1%	\$91,944	0.1%	\$1,518	1.65%
Cash Five	\$817,582	0.9%	\$799,261	0.9%	\$18,321	2.29%
Texas Two Step	\$914,011	1.0%	\$958,113	1.1%	-\$44,102	-4.60%
Mega Millions	\$1,798,854	1.9%	\$2,417,135	2.7%	-\$618,281	-25.58%
Megaplier	\$540,169	0.6%	\$676,790	0.8%	-\$136,621	-20.19%
Daily 4	\$2,140,708	2.3%	\$1,999,292	2.2%	\$141,416	7.07%
Daily 4 Sum It Up	\$114,176	0.1%	\$111,399	0.1%	\$2,777	2.49%
Powerball	\$3,298,744	3.5%	\$3,062,637	3.4%	\$236,107	7.71%
Power Play	\$535,906	0.6%	\$505,638	0.6%	\$30,268	5.99%
All or Nothing	\$567,658	0.6%	\$554,074	0.6%	\$13,584	2.45%
Texas Triple Chance	\$251,252	0.3%	\$245,596	0.3%	\$5,656	2.30%
Total Draw Game Sales	<u>\$18,436,682</u>		<u>\$18,601,742</u>		<u>-\$165,061</u>	-0.89%

* Totals may not sum due to rounding.

Texas Lottery Commission
Weekly Sales Summary
Unaudited

SCRATCH TICKETS
TOP TEN SELLING GAMES

For the week ending: 9/30/17

Rank	Price Point	Game	Sales (Millions)
1	\$ 20	TEXAS LOTTERY GOLD	\$ 4.054
2	\$ 50	ULTIMATE MILLIONS	\$ 3.816
3	\$ 5	SUPER LOTERIA	\$ 3.384
4	\$ 10	TEXAS LOTTERY BLACK	\$ 3.339
5	\$ 20	\$100 MILLION GOLDEN TREASURES	\$ 2.985
6	\$ 5	DIA DE LOS MUERTOS	\$ 2.977
7	\$ 10	MEGA LOTERIA	\$ 2.972
8	\$ 20	INSTANT MILLIONAIRE	\$ 2.600
9	\$ 20	100X THE CASH	\$ 2.550
10	\$ 5	TEXAS LOTTERY SILVER	\$ 2.239

Texas Lottery Commission
Prize Payout Tracking Report
Unaudited

Through the week ending: 9/30/2017

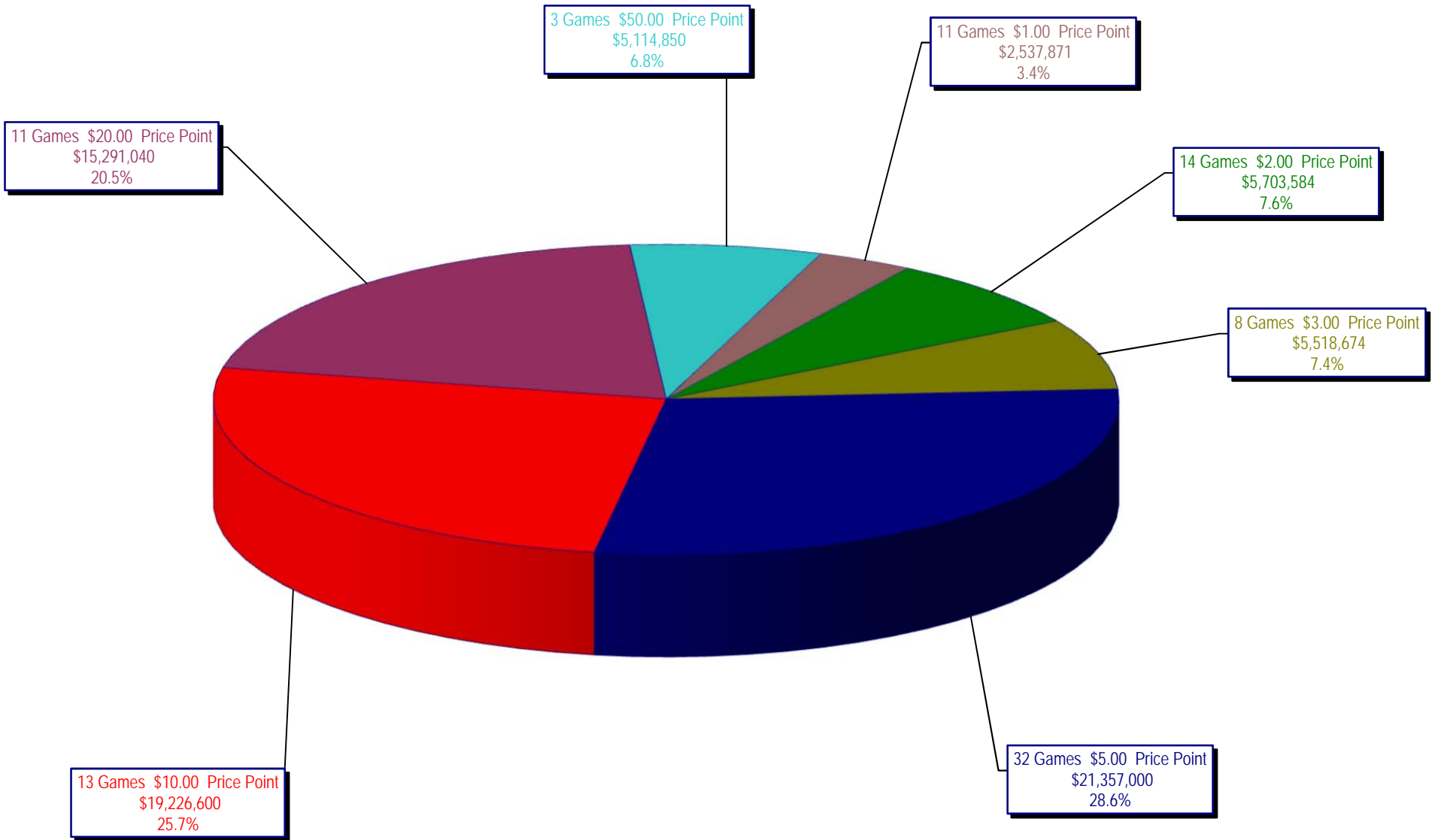
Draw Game Sales

		FY Sales Through Week Ending 9/30/2017		FY Prize Expense Through Week Ending 9/30/2017	Actual* Prize Payout	Base Payout (Prize Pool)
Lotto	\$	9,196,078	\$	4,354,130	47.35%	50.00%
Lotto Extra		1,964,825		1,223,942	62.29%	53.70%
Pick 3		20,536,221		9,571,070	46.61%	50.00%
Pick 3 Sum It Up		411,099		187,329	45.57%	50.00%
Cash Five		3,501,497		1,750,749	50.00%	50.00%
Texas Two Step		3,777,400		1,873,569	49.60%	50.00%
Mega Millions		9,351,640		4,893,915	52.33%	50.00%**
Megaplier		2,700,378		1,382,498	51.20%	N/A
Daily 4		8,630,576		7,722,025	89.47%	50.00%
Daily 4 Sum It Up		467,933		206,144	44.05%	50.00%
Powerball		15,815,001		8,074,229	51.05%	50.00%**
Power Play		2,555,010		1,305,719	51.10%	N/A
All or Nothing		2,410,762		1,372,382	56.93%	55.98%
Texas Triple Chance		1,081,144		488,561	45.19%	54.42%
Totals	\$	82,399,563	\$	44,406,261	53.89%	

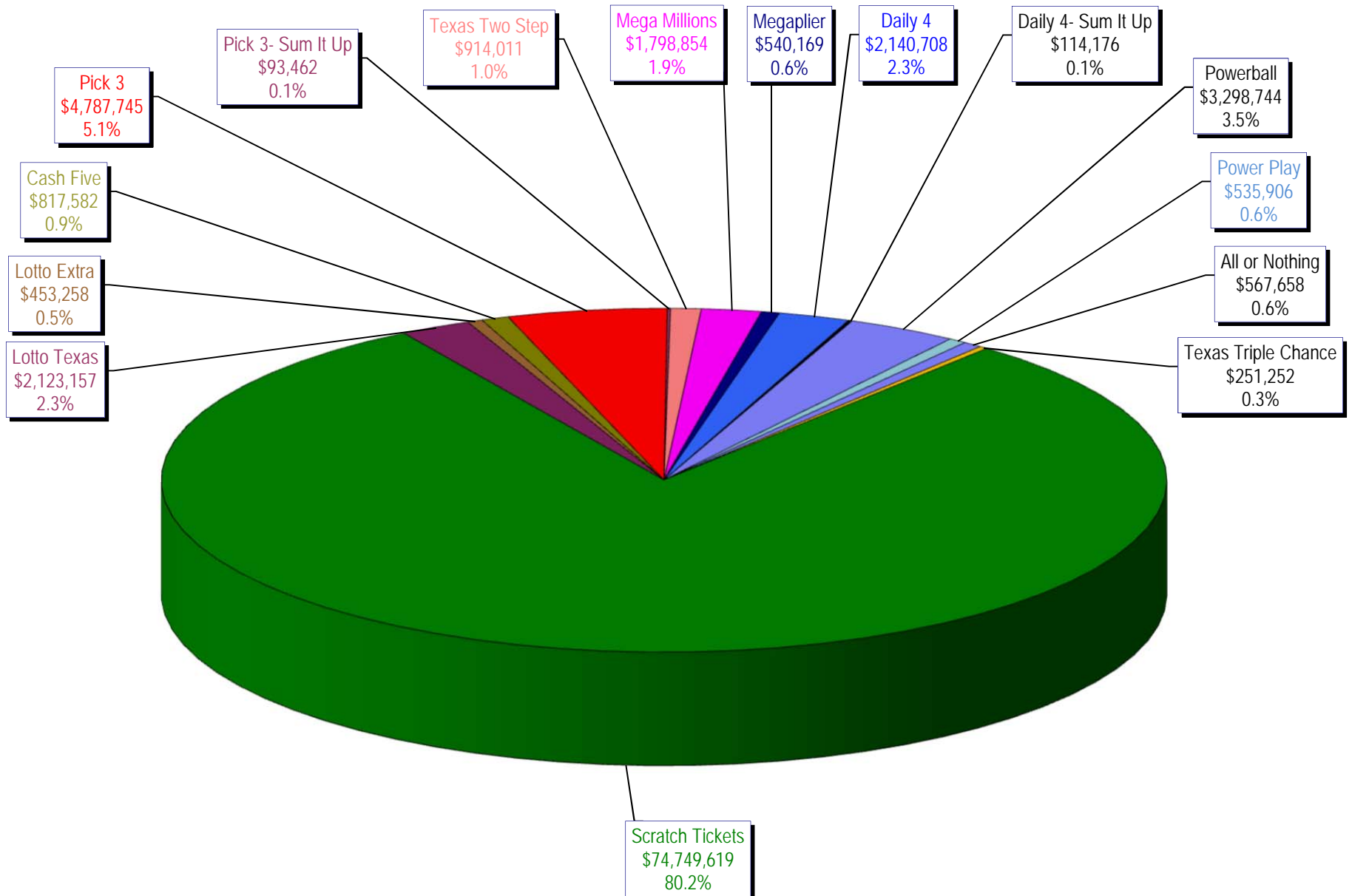
* Before Unclaimed Prizes

**Estimated; depends on # of guaranteed prizes won in Texas

Texas Lottery Commission
Scratch Ticket Sales
For the week ending 9/30/2017
(Unaudited)



Texas Lottery Commission
All Game Sales
For the week ending 9/30/2017
(Unaudited)



Texas Lottery Commission - Weekly Sales Summary for FY 2017 (Unaudited)

Week Ended	Scratch Tickets	New Games & Dates	Lotto Texas	Jackpot W	S	Lotto Extra	Pick 3	Pick 3 Sum It Up	Cash Five	Texas Two Step	Jackpot M	TH	Mega Millions	Jackpot T	F	Megaplier	Daily 4	Daily 4 Sum It Up	Powerball	Jackpot W	S	Power Play	All or Nothing	Texas Triple Chance	Total	Per Cap.	
9/2/2017*	66,786,499	0	1,882,138	7.75	8	407,969	4,127,448	87,462	745,315	757,964	225	250	1,839,333	45	53	546,532	1,675,002	88,460	3,160,562	53	68	527,201	510,296	226,818	83,368,998	2.99	
9/9/2017	71,784,232	1894 (\$1.N); 1895 (\$3.N); 1896 (\$5.N); 1897 (\$10.N); 1898 (\$20.N) - 9/05/17	2,030,456	8.25	9	434,404	4,673,693	94,976	810,225	814,157	200	225	2,116,454	61	70	610,101	1,864,288	98,842	3,815,824	83	102	614,504	550,992	250,086	90,563,233	3.25	
9/16/2017	72,828,393	0	2,072,973	9.5	10.25	441,815	4,761,239	95,825	803,128	1,009,847	275	400	2,218,181	76	86	632,423	1,969,938	107,496	4,120,318	115	132	647,273	549,860	248,976	92,507,685	3.32	
9/23/2017	71,147,147	2000 (\$5.N); 1885 (\$10.N) - 9/18/17	2,083,698	10.75	11.5	444,009	4,652,157	91,944	799,261	958,113	550	200	2,417,135	94	104	676,790	1,999,292	111,399	3,062,637	40	53	505,638	554,074	245,596	89,748,889	3.22	
9/30/2017	74,749,619	0	2,123,157	12	12.75	453,258	4,787,745	93,462	817,582	914,011	225	300	1,798,854	15	20	540,169	2,140,708	114,176	3,298,744	66	80	535,906	567,658	251,252	93,186,301	3.34	
weekly change	5.1%		1.9%			2.1%	2.9%	1.7%	2.3%	-4.6%			-25.6%			-20.2%	7.1%	2.5%	7.7%			6.0%	2.5%	2.3%	3.8%		
SALES			SALES			SALES	SALES	SALES	SALES	SALES			SALES			SALES	SALES	SALES	SALES			SALES	SALES	SALES	SALES	% of Sales	
Calendar Year to date	3,006,625,115		84,881,478			17,350,492	188,796,794	3,690,348	32,523,413	40,165,608			105,946,151			28,243,824	73,986,085	3,962,558	240,806,794			33,317,103	21,738,734	10,338,328	3,892,372,825	100.0%	
Fiscal Year to date 2018	313,568,317		9,196,078			1,964,825	20,536,221	411,099	3,501,497	3,777,400			9,351,640			2,700,378	8,630,576	467,933	15,815,001			2,555,010	2,410,762	1,081,144	395,967,880	100.0%	
*Full week includes 5 days from FY17																											