



WEEKLY SALES SUMMARY

Unaudited

[Week Ending: 10/07/2017](#)

Texas Lottery Commission
Fiscal Year to Date Sales Comparison
Unaudited

Through the Week Ending 10/07/2017 (6 Weeks)

Sales by Game	FY 2016 *	FY 2017 **	FY 2018	\$ Change		% Change	
				FY 2018 to FY 2016	FY 2018 to FY 2017	FY 2018 to FY 2016	FY 2018 to FY 2017
Scratch Tickets	\$ 369,460,718	\$ 368,460,600	\$ 391,702,698	\$ 22,241,980	\$ 23,242,098	6.0%	6.3%
Lotto Texas	16,158,453	11,881,197	11,354,311	-4,804,142	-526,886	-29.7%	-4.4%
Lotto Extra	2,693,527	2,251,843	2,426,807	-266,720	174,964	-9.9%	7.8%
Pick 3	28,519,948	25,821,789	25,420,734	-3,099,215	-401,056	-10.9%	-1.6%
Pick 3 Sum It Up	590,776	492,326	504,720	-86,056	12,395	-14.6%	2.5%
Cash Five	5,334,733	4,590,702	4,339,413	-995,320	-251,289	-18.7%	-5.5%
Texas Two Step	6,580,734	5,553,346	4,934,763	-1,645,971	-618,583	-25.0%	-11.1%
Mega Millions	12,401,313	11,854,254	11,210,640	-1,190,673	-643,614	-9.6%	-5.4%
Megaplier	3,221,105	3,215,507	3,255,798	34,693	40,291	1.1%	1.3%
Daily 4	9,642,786	9,443,718	10,717,461	1,074,675	1,273,743	11.1%	13.5%
Daily 4 Sum It Up	501,654	501,912	580,179	78,525	78,267	15.7%	15.6%
Powerball	29,429,398	20,659,040	19,493,353	-9,936,045	-1,165,687	-33.8%	-5.6%
Power Play	3,634,567	2,998,824	3,140,634	-493,933	141,810	-13.6%	4.7%
All or Nothing	3,699,922	2,982,551	2,981,004	-718,918	-1,547	-19.4%	-0.1%
Texas Triple Chance	1,469,040	1,704,438	1,337,028	-132,012	-367,410	-	-21.6%
Total	\$ 493,338,673	\$ 472,412,047	\$ 493,399,542	\$ 60,869	\$ 20,987,496	0.0%	4.4%

* 3 extra days

** 1 extra day

Texas Lottery Commission
Fiscal Year to Date Cumulative Average Sales Comparison
Unaudited

Through the Week Ending 10/07/2017 (6 Weeks)

Sales by Game	FY 2016	FY 2017	FY 2018
Scratch Tickets	\$ 9,236,518	\$ 9,696,332	\$ 10,586,559
Lotto Texas	403,961	312,663	306,873
Lotto Extra	67,338	59,259	65,589
Pick 3	712,999	679,521	687,047
Pick 3 Sum It Up	14,769	12,956	13,641
Cash Five	133,368	120,808	117,281
Texas Two Step	164,518	146,141	133,372
Mega Millions	310,033	311,954	302,990
Megaplier	80,528	84,619	87,995
Daily 4	241,070	248,519	289,661
Daily 4 Sum It Up	12,541	13,208	15,681
Powerball	735,735	543,659	526,847
Power Play	90,864	78,916	84,882
All or Nothing	92,498	78,488	80,568
Texas Triple Chance	* 104,931	44,854	36,136
Total	\$ <u>12,401,672</u>	\$ <u>12,431,896</u>	\$ <u>13,335,123</u>

thru 10/10/2015
40 days
* 14 days

thru 10/08/2016
38 days

thru 10/07/2017
37 days

Texas Lottery Commission
Fiscal Year Over Year Change in Sales
Unaudited
FY 2018 Compared to FY 2017

			SCRATCH TICKETS				DRAW GAMES				TOTAL SALES			
Week	FY 2018 Week	Ending	FY 2018	FY 2017	Difference	% change - Cumulative Sales	FY 2018	FY 2017	Difference	% change - Cumulative Sales	FY 2018	FY 2017	Difference	% change - Cumulative Sales
1	9/2/2017 *		\$23,058,926	\$32,980,266	(\$9,921,340)	-30.1%	\$6,902,847	\$10,218,656	(\$3,315,809)	-32.4%	\$29,961,773	\$43,198,922	(\$13,237,149)	-30.6%
2	9/9/2017		\$71,784,232	\$65,952,418	\$5,831,814	8.8%	\$18,779,001	\$19,635,377	(\$856,376)	-4.4%	\$90,563,233	\$85,587,795	\$4,975,438	5.8%
3	9/16/2017		\$72,828,393	\$66,196,270	\$6,632,123	10.0%	\$19,679,292	\$20,915,290	(\$1,235,999)	-5.9%	\$92,507,685	\$87,111,560	\$5,396,125	6.2%
4	9/23/2017		\$71,147,147	\$64,383,005	\$6,764,142	10.5%	\$18,601,742	\$17,451,165	\$1,150,577	6.6%	\$89,748,889	\$81,834,170	\$7,914,719	9.7%
5	9/30/2017		\$74,749,619	\$67,349,951	\$7,399,668	11.0%	\$18,436,682	\$17,519,852	\$916,830	5.2%	\$93,186,301	\$84,869,803	\$8,316,498	9.8%
6	10/7/2017		\$78,134,381	\$71,598,690	\$6,535,691	9.1%	\$19,297,281	\$18,211,107	\$1,086,174	6.0%	\$97,431,662	\$89,809,797	\$7,621,865	8.5%
7	10/14/2017			\$69,444,762				\$18,075,261				\$87,520,023		
8	10/21/2017			\$69,317,066				\$18,422,336				\$87,739,402		
9	10/28/2017			\$69,729,599				\$18,535,248				\$88,264,847		
10	11/4/2017			\$73,451,702				\$20,151,939				\$93,603,641		
11	11/11/2017			\$70,998,320				\$19,925,460				\$90,923,780		
12	11/18/2017			\$75,265,196				\$21,424,637				\$96,689,833		
13	11/25/2017			\$68,983,157				\$24,223,331				\$93,206,488		
14	12/2/2017			\$72,688,514				\$17,653,328				\$90,341,842		
15	12/9/2017			\$71,676,549				\$18,150,590				\$89,827,139		
16	12/16/2017			\$73,909,726				\$19,814,333				\$93,724,059		
17	12/23/2017			\$77,369,179				\$19,276,415				\$96,645,594		
18	12/30/2017			\$80,868,854				\$19,289,161				\$100,158,015		
19	1/6/2018			\$73,328,624				\$18,611,644				\$91,940,268		
20	1/13/2018			\$73,471,643				\$20,351,397				\$93,823,040		
21	1/20/2018			\$72,229,342				\$20,349,310				\$92,578,652		
22	1/27/2018			\$72,056,793				\$21,668,657				\$93,725,450		
23	2/3/2018			\$77,292,806				\$22,161,789				\$99,454,595		
24	2/10/2018			\$78,699,192				\$22,100,245				\$100,799,437		
25	2/17/2018			\$77,864,124				\$24,776,465				\$102,640,589		
26	2/24/2018			\$80,287,015				\$28,133,116				\$108,420,131		
27	3/3/2018			\$87,500,184				\$20,213,859				\$107,714,043		
28	3/10/2018			\$84,966,053				\$21,024,757				\$105,990,810		
29	3/17/2018			\$82,972,977				\$20,434,291				\$103,407,268		
30	3/24/2018			\$82,217,628				\$20,282,992				\$102,500,620		
31	3/31/2018			\$86,271,920				\$19,497,142				\$105,769,062		
32	4/7/2018			\$81,499,404				\$17,854,294				\$99,353,698		
33	4/14/2018			\$81,831,134				\$17,865,636				\$99,696,770		
34	4/21/2018			\$80,531,863				\$18,337,257				\$98,869,120		
35	4/28/2018			\$81,433,819				\$18,956,981				\$100,390,800		
36	5/5/2018			\$84,857,262				\$19,489,624				\$104,346,886		
37	5/12/2018			\$81,090,824				\$19,420,237				\$100,511,061		
38	5/19/2018			\$80,557,866				\$20,939,291				\$101,497,157		
39	5/26/2018			\$78,141,293				\$21,072,651				\$99,213,944		
40	6/2/2018			\$78,991,820				\$23,569,252				\$102,561,072		
41	6/9/2018			\$77,859,970				\$29,337,930				\$107,197,900		
42	6/16/2018			\$75,964,093				\$18,618,777				\$94,582,870		

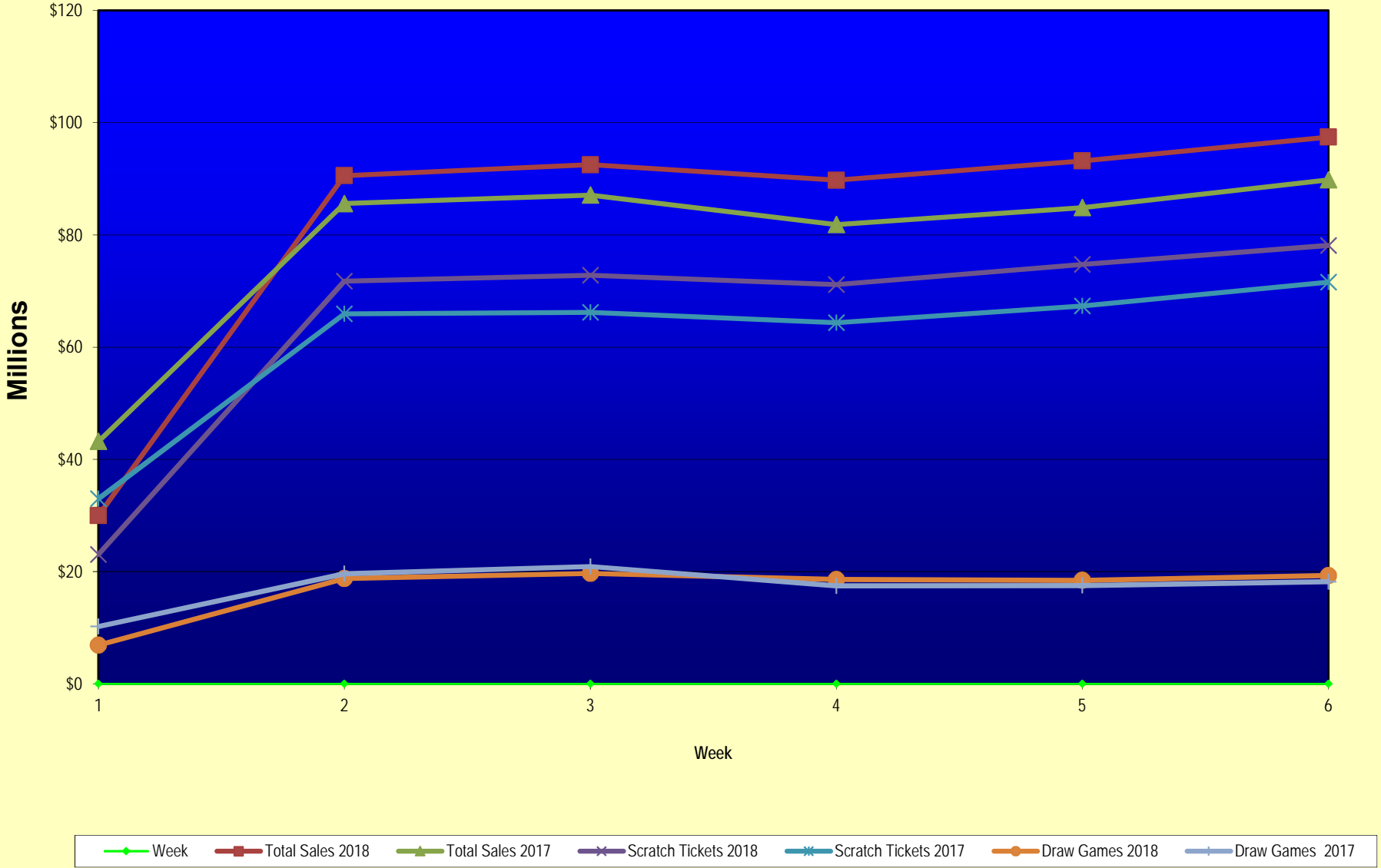
Texas Lottery Commission
Fiscal Year Over Year Change in Sales
Unaudited
FY 2018 Compared to FY 2017

			SCRATCH TICKETS				DRAW GAMES				TOTAL SALES			
FY 2018			FY 2018	FY 2017	Difference	% change - Cumulative Sales	FY 2018	FY 2017	Difference	% change - Cumulative Sales	FY 2018	FY 2017	Difference	% change - Cumulative Sales
Week	Week Ending													
43	6/23/2018			\$75,379,863				\$18,464,310				\$93,844,173		
44	6/30/2018			\$76,450,854				\$19,685,004				\$96,135,858		
45	7/7/2018			\$75,420,516				\$20,817,697				\$96,238,213		
46	7/14/2018			\$74,068,426				\$21,553,240				\$95,621,666		
47	7/21/2018			\$75,926,884				\$21,909,933				\$97,836,817		
48	7/28/2018			\$68,526,927				\$22,791,762				\$91,318,689		
49	8/4/2018			\$74,104,794				\$27,396,555				\$101,501,349		
50	8/11/2018			\$73,356,820				\$37,340,879				\$110,697,699		
51	8/18/2018			\$74,114,510				\$42,787,014				\$116,901,524		
52	8/25/2018			\$70,061,982				\$55,854,516				\$125,916,498		
	8/31/2018 **			\$43,727,573				\$9,679,652				\$53,407,225		
Total thru Current Week			\$391,702,698	\$368,460,600	\$23,242,098	6.3%	\$101,696,844	\$103,951,447	(\$2,254,603)	-2.2%	\$493,399,542	\$472,412,047	\$20,987,496	4.4%
Fiscal Year Total			\$391,702,698	\$3,935,220,022			\$101,696,844	\$1,142,241,630			\$493,399,542	\$5,077,461,652		

* FY 18 includes 2 days; FY 17 includes 3 days

** FY 18 includes 6 days; FY 17 includes 5 days

Texas Lottery Commission Fiscal Year Over Year Change in Sales



Note: Week 1 is not a full week of sales as this report is prepared on a Fiscal Year basis.

Texas Lottery Commission
Scratch Tickets by Price Point
Sales, Prize Expense, Sales Contribution and Payout Percentage With Year Over Year Changes
Unaudited

Fiscal Year	Price Point	# of Active Games	FY Sales	% of Scratch Ticket Sales	Year over Year Change in Sales	FY Prize Expense	Year over Year Change in Prize Expense	FY Sales Contribution	Year over Year Change in Contribution	Average Prize Payout %	Year over Year Change in Payout %
2017	\$1.00	16	15,460,631	4.2%		9,372,321		6,088,310		60.6%	0.6%
Through	\$2.00	21	31,165,456	8.5%		20,327,712		10,837,744		65.2%	0.1%
10/8/2016	\$3.00	7	25,290,663	6.9%		16,674,997		8,615,666		65.9%	0.1%
	\$5.00	32	119,724,130	32.5%		81,321,346		38,402,784		67.9%	0.0%
	\$10.00	13	77,509,670	21.0%		54,854,155		22,655,515		70.8%	0.9%
	\$20.00	10	85,286,400	23.1%		63,901,666		21,384,734		74.9%	0.0%
	\$50.00	3	14,023,650	3.8%		10,914,096		3,109,554		77.8%	0.0%
Total		102	\$368,460,600			\$257,366,294		\$111,094,306		69.8%	0.4%
2018	\$1.00	15	13,821,894	3.5%		8,392,912		5,428,982		60.7%	0.8%
Through	\$2.00	15	30,769,262	7.9%		20,053,264		10,715,998		65.2%	0.1%
10/7/2017	\$3.00	9	28,935,402	7.4%		19,071,050		9,864,352		65.9%	0.0%
	\$5.00	38	111,732,790	28.5%		75,948,969		35,783,821		68.0%	0.0%
	\$10.00	14	98,422,960	25.1%		68,952,748		29,470,212		70.1%	-0.3%
	\$20.00	13	82,228,340	21.0%		61,622,027		20,606,313		74.9%	0.0%
	\$50.00	3	25,792,050	6.6%		20,121,718		5,670,332		78.0%	0.2%
Total		107	\$391,702,698			\$274,162,688		\$117,540,010		70.0%	0.2%
Variance	\$1.00	-1	-1,638,737		-10.6%	-979,408	-10.5%	-659,329	-10.8%	0.10%	
2018 to	\$2.00	-6	-396,194		-1.3%	-274,447	-1.4%	-121,747	-1.1%	-0.05%	
2017	\$3.00	2	3,644,739		14.4%	2,396,053	14.4%	1,248,686	14.5%	-0.02%	
	\$5.00	6	-7,991,340		-6.7%	-5,372,378	-6.6%	-2,618,962	-6.8%	0.05%	
	\$10.00	1	20,913,290		27.0%	14,098,593	25.7%	6,814,697	30.1%	-0.71%	
	\$20.00	3	-3,058,060		-3.6%	-2,279,639	-3.6%	-778,421	-3.6%	0.01%	
	\$50.00	0	11,768,400		83.9%	9,207,621	84.4%	2,560,779	82.4%	0.19%	
Total		5	\$23,242,098		6.3%	\$16,796,395	6.5%	\$6,445,704	5.8%	0.14%	

Notes - Scratch Ticket Variances

Texas Lottery Commission
Scratch Tickets by Price Point
Sales, Prize Expense, Sales Contribution and Payout Percentage With Year Over Year Changes
Unaudited

			FY 2018		FY 2017	Difference
Sales	\$1 - \$5		\$185,259,348		\$191,640,880	-\$6,381,532
Prize Exp.	\$1 - \$5		\$123,466,195		\$127,696,376	-\$4,230,181
Sales Cont.	\$1 - \$5		\$61,793,153		\$63,944,504	-\$2,151,351
Prize Exp. %	\$1 - \$5		66.6%		66.6%	0.0%
			FY 2018		FY 2017	Difference
Sales	\$10 - \$50		\$206,443,350		\$176,819,720	\$29,623,630
Prize Exp.	\$10 - \$50		\$150,696,493		\$129,669,918	\$21,026,575
Sales Cont.	\$10 - \$50		\$55,746,857		\$47,149,802	\$8,597,055
Prize Exp. %	\$10 - \$50		73.0%		73.3%	-0.3%
			FY 2018		FY 2017	Difference
Sales	Scratch		\$391,702,698		\$368,460,600	\$23,242,098
Prize Exp.	Scratch		\$274,162,688		\$257,366,294	\$16,796,395
Sales Cont.	Scratch		\$117,540,010		\$111,094,306	\$6,445,704
Prize Exp. %	Scratch		70.0%		69.8%	0.1%

			FY 2018		FY 2017	Difference
Sales	\$1 - \$10		\$283,682,308		\$269,150,550	\$14,531,758
Prize Exp.	\$1 - \$10		\$192,418,943		\$182,550,531	\$9,868,412
Sales Cont.	\$1 - \$10		\$91,263,365		\$86,600,019	\$4,663,346
Prize Exp. %	\$1 - \$10		67.8%		67.8%	0.0%
			FY 2018		FY 2017	Difference
Sales	\$20 - \$50		\$108,020,390		\$99,310,050	\$8,710,340
Prize Exp.	\$20 - \$50		\$81,743,745		\$74,815,762	\$6,927,982
Sales Cont.	\$20 - \$50		\$26,276,645		\$24,494,288	\$1,782,358
Prize Exp. %	\$20 - \$50		75.7%		75.3%	0.3%
			FY 2018		FY 2017	Difference
Sales	Scratch		\$391,702,698		\$368,460,600	\$23,242,098
Prize Exp.	Scratch		\$274,162,688		\$257,366,294	\$16,796,395
Sales Cont.	Scratch		\$117,540,010		\$111,094,306	\$6,445,704
Prize Exp. %	Scratch		70.0%		69.8%	0.1%

Texas Lottery Commission
Weekly Sales Summary
& Comparison to Previous Week
 Unaudited

	Week Ending 10/07/2017	% of Sales	Week Ending 9/30/2017	% of Sales	\$ change	% change
	<u>THIS WEEK</u>		<u>LAST WEEK</u>			
Total Sales	<u>\$97,431,662</u>		<u>\$93,186,301</u>		<u>\$4,245,362</u>	4.56%
Scratch Tickets	<u>\$78,134,381</u>	80.2%	<u>\$74,749,619</u>	80.2%	<u>\$3,384,762</u>	4.53%
Lotto	\$2,158,233	2.2%	\$2,123,157	2.3%	\$35,076	1.65%
Lotto Extra	\$461,982	0.5%	\$453,258	0.5%	\$8,724	1.92%
Pick 3	\$4,884,513	5.0%	\$4,787,745	5.1%	\$96,768	2.02%
Pick 3 Sum It Up	\$93,622	0.1%	\$93,462	0.1%	\$160	0.17%
Cash Five	\$837,916	0.9%	\$817,582	0.9%	\$20,334	2.49%
Texas Two Step	\$1,157,363	1.2%	\$914,011	1.0%	\$243,352	26.62%
Mega Millions	\$1,859,000	1.9%	\$1,798,854	1.9%	\$60,146	3.34%
Megaplier	\$555,420	0.6%	\$540,169	0.6%	\$15,251	2.82%
Daily 4	\$2,086,885	2.1%	\$2,140,708	2.3%	-\$53,824	-2.51%
Daily 4 Sum It Up	\$112,246	0.1%	\$114,176	0.1%	-\$1,930	-1.69%
Powerball	\$3,678,352	3.8%	\$3,298,744	3.5%	\$379,608	11.51%
Power Play	\$585,624	0.6%	\$535,906	0.6%	\$49,718	9.28%
All or Nothing	\$570,242	0.6%	\$567,658	0.6%	\$2,584	0.46%
Texas Triple Chance	\$255,884	0.3%	\$251,252	0.3%	\$4,632	1.84%
Total Draw Game Sales	<u>\$19,297,281</u>		<u>\$18,436,682</u>		<u>\$860,600</u>	4.67%

* Totals may not sum due to rounding.

Texas Lottery Commission
Weekly Sales Summary
Unaudited

SCRATCH TICKETS
TOP TEN SELLING GAMES

For the week ending: 10/07/17

Rank	Price Point	Game	Sales (Millions)
1	\$ 50	ULTIMATE MILLIONS	\$ 3.909
2	\$ 20	TEXAS LOTTERY GOLD	\$ 3.764
3	\$ 5	SUPER LOTERIA	\$ 3.403
4	\$ 10	TEXAS LOTTERY BLACK	\$ 3.368
5	\$ 10	MEGA LOTERIA	\$ 3.331
6	\$ 20	\$100 MILLION GOLDEN TREASURES	\$ 2.818
7	\$ 5	DIA DE LOS MUERTOS	\$ 2.814
8	\$ 20	ULTIMATE CROSSWORD	\$ 2.789
9	\$ 20	INSTANT MILLIONAIRE	\$ 2.647
10	\$ 20	100X THE CASH	\$ 2.480

Texas Lottery Commission
Prize Payout Tracking Report
Unaudited

Through the week ending: 10/07/2017

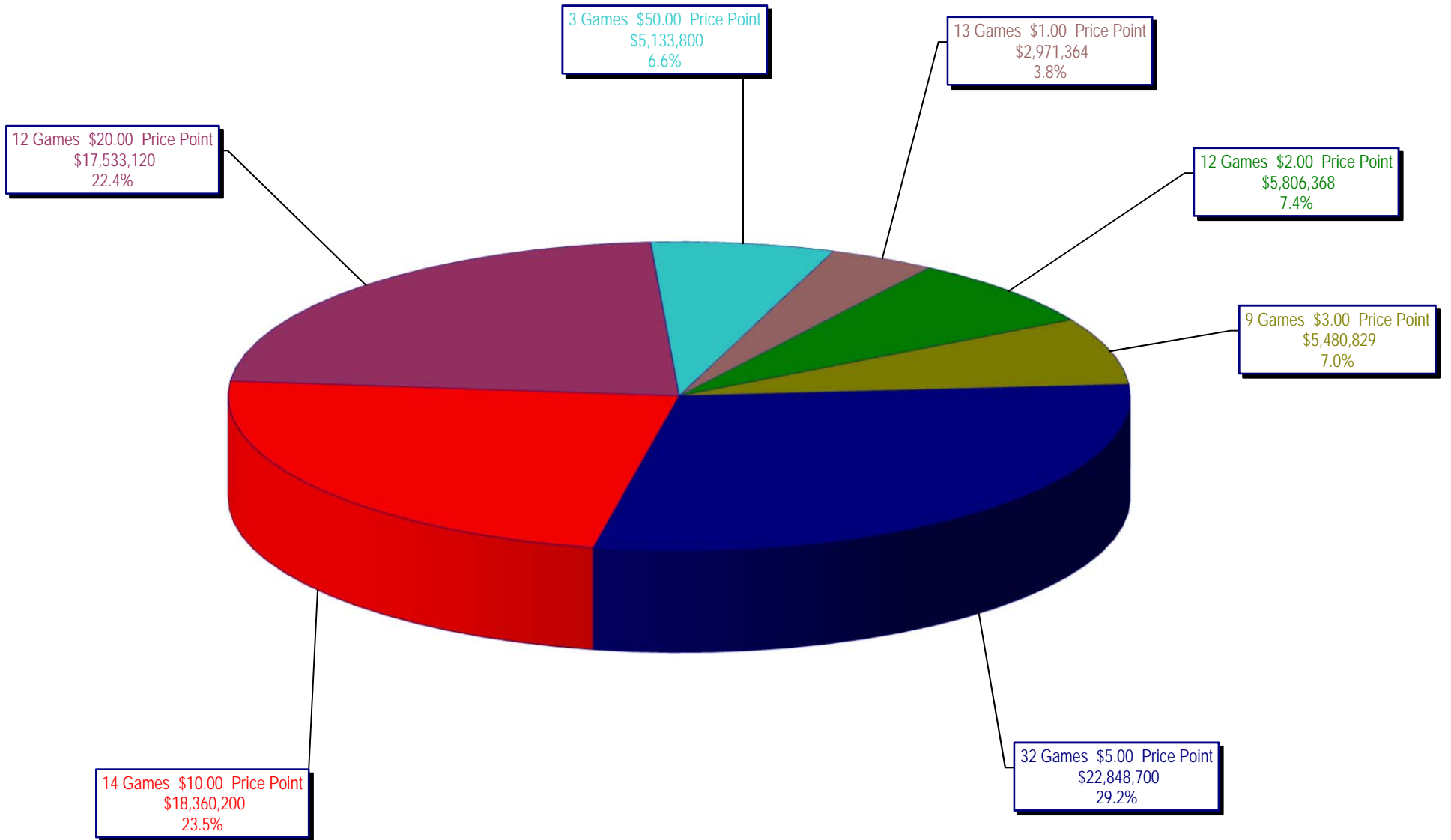
Draw Game Sales

		FY Sales Through Week Ending 10/7/2017		FY Prize Expense Through Week Ending 10/7/2017	Actual* Prize Payout	Base Payout (Prize Pool)
Lotto	\$	11,354,311	\$	5,433,644	47.86%	50.00%
Lotto Extra		2,426,807		1,486,826	61.27%	53.70%
Pick 3		25,420,734		11,522,350	45.33%	50.00%
Pick 3 Sum It Up		504,720		227,604	45.10%	50.00%
Cash Five		4,339,413		2,169,707	50.00%	50.00%
Texas Two Step		4,934,763		2,442,383	49.49%	50.00%
Mega Millions		11,210,640		5,847,777	52.16%	50.00%**
Megaplier		3,255,798		1,661,803	51.04%	N/A
Daily 4		10,717,461		8,536,600	79.65%	50.00%
Daily 4 Sum It Up		580,179		242,675	41.83%	50.00%
Powerball		19,493,353		9,908,182	50.83%	50.00%**
Power Play		3,140,634		1,597,606	50.87%	N/A
All or Nothing		2,981,004		1,638,018	54.95%	55.98%
Texas Triple Chance		1,337,028		605,038	45.25%	54.42%
Totals	\$	101,696,844	\$	53,320,212	52.43%	

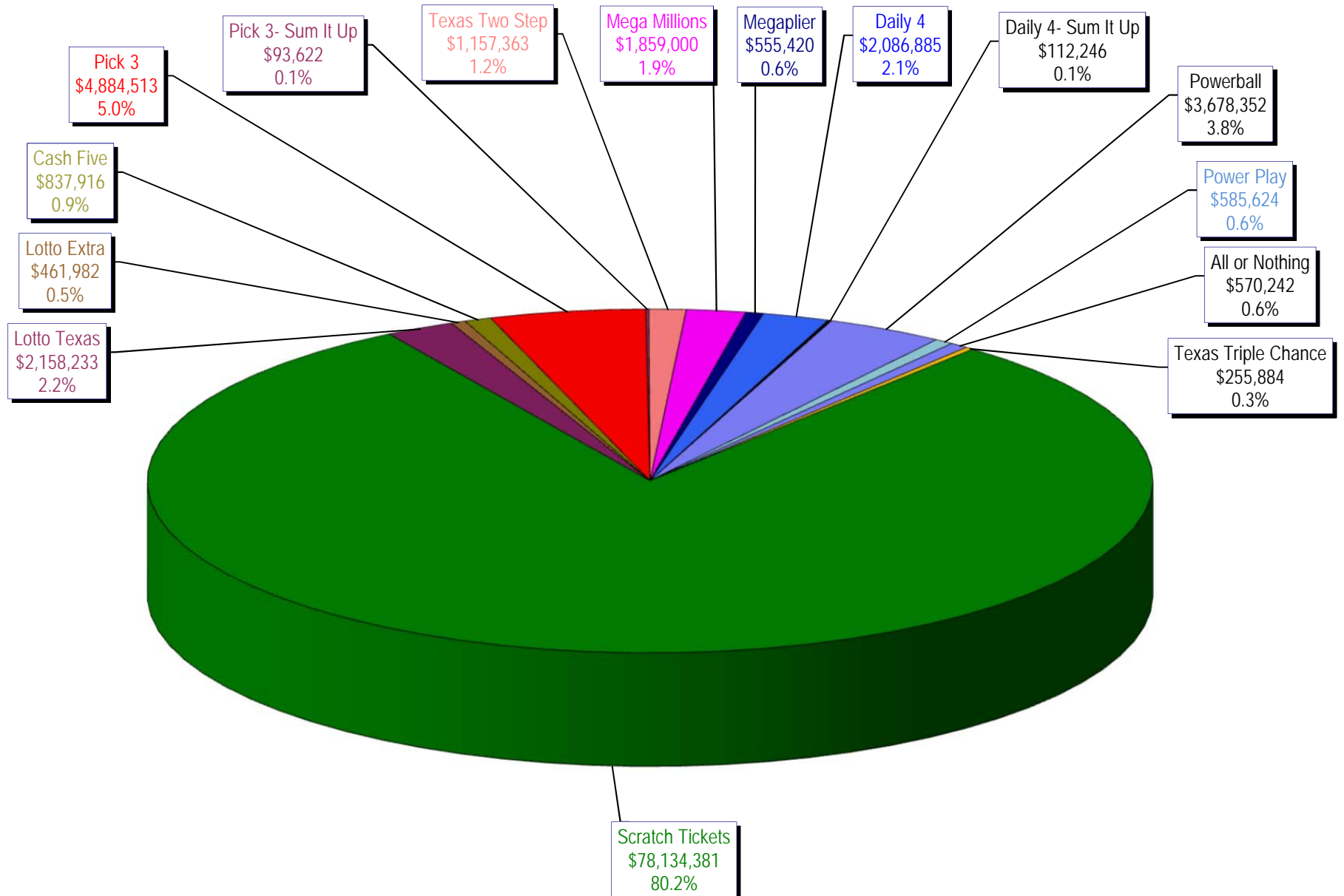
* Before Unclaimed Prizes

**Estimated; depends on # of guaranteed prizes won in Texas

Texas Lottery Commission
Scratch Ticket Sales
For the week ending 10/07/2017
(Unaudited)



Texas Lottery Commission
All Game Sales
For the week ending 10/07/2017
(Unaudited)



Texas Lottery Commission - Weekly Sales Summary for FY 2017 (Unaudited)

Week Ended	Scratch Tickets	New Games & Dates	Lotto Texas	Jackpot W	S	Lotto Extra	Pick 3	Pick 3 Sum It Up	Cash Five	Texas Two Step	Jackpot M	TH	Mega Millions	Jackpot T	F	Megaplier	Daily 4	Daily 4 Sum It Up	Powerball	Jackpot W	S	Power Play	All or Nothing	Texas Triple Chance	Total	Per Cap.	
9/2/2017*	66,786,499	0	1,882,138	7.75	8	407,969	4,127,448	87,462	745,315	757,964	225	250	1,839,333	45	53	546,532	1,675,002	88,460	3,160,562	53	68	527,201	510,296	226,818	83,368,998	2.99	
9/9/2017	71,784,232	1894 (\$1.N); 1895 (\$3.N); 1896 (\$5.N); 1897 (\$10.N); 1898 (\$20.N) - 9/05/17	2,030,456	8.25	9	434,404	4,673,693	94,976	810,225	814,157	200	225	2,116,454	61	70	610,101	1,864,288	98,842	3,815,824	83	102	614,504	550,992	250,086	90,563,233	3.25	
9/16/2017	72,828,393	0	2,072,973	9.5	10.25	441,815	4,761,239	95,825	803,128	1,009,847	275	400	2,218,181	76	86	632,423	1,969,938	107,496	4,120,318	115	132	647,273	549,860	248,976	92,507,685	3.32	
9/23/2017	71,147,147	2000 (\$5.N); 1885 (\$10.N) - 9/18/17	2,083,698	10.75	11.5	444,009	4,652,157	91,944	799,261	958,113	550	200	2,417,135	94	104	676,790	1,999,292	111,399	3,062,637	40	53	505,638	554,074	245,596	89,748,889	3.22	
9/30/2017	74,749,619	0	2,123,157	12	12.75	453,258	4,787,745	93,462	817,582	914,011	225	300	1,798,854	15	20	540,169	2,140,708	114,176	3,298,744	66	80	535,906	567,658	251,252	93,186,301	3.34	
10/7/2017	78,134,381	1857 (\$1.N); 1871 (\$5.N); 2002 (\$20.N) - 10/02/17	2,158,233	13.5	14	461,982	4,884,513	93,622	837,916	1,157,363	425	575	1,859,000	25	30	555,420	2,086,885	112,246	3,678,352	94	112	585,624	570,242	255,884	97,431,662	3.50	
weekly change	4.5%		1.7%			1.9%	2.0%	0.2%	2.5%	26.6%			3.3%			2.8%	-2.5%	-1.7%	11.5%			9.3%	0.5%	1.8%	4.6%		
	SALES		SALES			SALES	SALES	SALES	SALES	SALES			SALES			SALES	SALES	SALES	SALES			SALES	SALES	SALES	SALES	% of Sales	
Calendar Year to date	3,084,759,496		87,039,711			17,812,474	193,681,307	3,783,970	33,361,329	41,322,971			107,805,151			28,799,244	76,072,969	4,074,804	244,485,146			33,902,727	22,308,976	10,594,212	3,989,804,487	100.0%	
Fiscal Year to date 2018	391,702,698		11,354,311			2,426,807	25,420,734	504,720	4,339,413	4,934,763			11,210,640			3,255,798	10,717,461	580,179	19,493,353			3,140,634	2,981,004	1,337,028	493,399,542	100.0%	
*Full week includes 5 days from FY17																											