



WEEKLY SALES SUMMARY

Unaudited

[Week Ending: 10/21/2017](#)

Texas Lottery Commission
Fiscal Year to Date Sales Comparison
Unaudited

Through the Week Ending 10/21/2017 (8 Weeks)

Sales by Game	FY 2016 *	FY 2017 **	FY 2018	\$ Change		% Change	
				FY 2018 to FY 2016	FY 2018 to FY 2017	FY 2018 to FY 2016	FY 2018 to FY 2017
Scratch Tickets	\$ 498,621,748	\$ 507,222,428	\$ 543,418,797	\$ 44,797,049	\$ 36,196,369	9.0%	7.1%
Lotto Texas	20,390,915	16,310,288	15,706,993	-4,683,922	-603,295	-23.0%	-3.7%
Lotto Extra	3,409,820	3,089,277	3,354,150	-55,670	264,873	-1.6%	8.6%
Pick 3	37,665,080	34,828,704	34,846,357	-2,818,723	17,654	-7.5%	0.1%
Pick 3 Sum It Up	775,299	665,611	690,611	-84,689	25,000	-10.9%	3.8%
Cash Five	7,071,733	6,264,192	5,961,651	-1,110,082	-302,541	-15.7%	-4.8%
Texas Two Step	8,397,287	7,838,132	6,775,912	-1,621,375	-1,062,220	-19.3%	-13.6%
Mega Millions	17,288,962	15,349,697	14,787,475	-2,501,487	-562,222	-14.5%	-3.7%
Megaplier	4,415,601	4,194,482	4,325,211	-90,390	130,729	-2.0%	3.1%
Daily 4	12,772,896	12,759,708	14,895,851	2,122,955	2,136,144	16.6%	16.7%
Daily 4 Sum It Up	661,455	671,928	806,110	144,655	134,183	21.9%	20.0%
Powerball	35,014,431	27,959,012	27,929,821	-7,084,610	-29,191	-20.2%	-0.1%
Power Play	4,422,916	4,052,096	4,432,437	9,521	380,341	0.2%	9.4%
All or Nothing	4,843,170	4,124,702	4,108,818	-734,352	-15,884	-15.2%	-0.4%
Texas Triple Chance	2,975,268	2,341,216	1,834,418	-1,140,850	-506,798	-	-21.6%
Total	\$ 658,726,581	\$ 647,671,472	\$ 683,874,612	\$ 25,148,031	\$ 36,203,140	3.8%	5.6%

* 3 extra days

** 1 extra day

Texas Lottery Commission
Fiscal Year to Date Cumulative Average Sales Comparison
Unaudited

Through the Week Ending 10/21/2017 (8 Weeks)

Sales by Game	FY 2016	FY 2017	FY 2018
Scratch Tickets	\$ 9,233,736	\$ 9,754,277	\$ 10,655,271
Lotto Texas	377,610	313,659	307,980
Lotto Extra	63,145	59,409	65,768
Pick 3	697,501	669,783	683,262
Pick 3 Sum It Up	14,357	12,800	13,541
Cash Five	130,958	120,465	116,895
Texas Two Step	155,505	150,733	132,861
Mega Millions	320,166	295,186	289,950
Megaplier	81,770	80,663	84,808
Daily 4	236,535	245,379	292,076
Daily 4 Sum It Up	12,249	12,922	15,806
Powerball	648,415	537,673	547,644
Power Play	81,906	77,925	86,911
All or Nothing	89,688	79,321	80,565
Texas Triple Chance	* 106,260	45,023	35,969
Total	\$ 12,249,802	\$ 12,455,221	\$ 13,409,306

thru 10/24/2015

54 days

thru 10/22/2016

52 days

thru 10/21/2017

51 days

* 28 days

Texas Lottery Commission
Fiscal Year Over Year Change in Sales
Unaudited
FY 2018 Compared to FY 2017

			SCRATCH TICKETS				DRAW GAMES				TOTAL SALES			
Week	Week Ending	FY 2018	FY 2017	Difference	% change - Cumulative Sales	FY 2018	FY 2017	Difference	% change - Cumulative Sales	FY 2018	FY 2017	Difference	% change - Cumulative Sales	
1	9/2/2017 *	\$23,058,926	\$32,980,266	(\$9,921,340)	-30.1%	\$6,902,847	\$10,218,656	(\$3,315,809)	-32.4%	\$29,961,773	\$43,198,922	(\$13,237,149)	-30.6%	
2	9/9/2017	\$71,784,232	\$65,952,418	\$5,831,814	8.8%	\$18,779,001	\$19,635,377	(\$856,376)	-4.4%	\$90,563,233	\$85,587,795	\$4,975,438	5.8%	
3	9/16/2017	\$72,828,393	\$66,196,270	\$6,632,123	10.0%	\$19,679,292	\$20,915,290	(\$1,235,999)	-5.9%	\$92,507,685	\$87,111,560	\$5,396,125	6.2%	
4	9/23/2017	\$71,147,147	\$64,383,005	\$6,764,142	10.5%	\$18,601,742	\$17,451,165	\$1,150,577	6.6%	\$89,748,889	\$81,834,170	\$7,914,719	9.7%	
5	9/30/2017	\$74,749,619	\$67,349,951	\$7,399,668	11.0%	\$18,436,682	\$17,519,852	\$916,830	5.2%	\$93,186,301	\$84,869,803	\$8,316,498	9.8%	
6	10/7/2017	\$78,134,381	\$71,598,690	\$6,535,691	9.1%	\$19,297,281	\$18,211,107	\$1,086,174	6.0%	\$97,431,662	\$89,809,797	\$7,621,865	8.5%	
7	10/14/2017	\$74,084,207	\$69,444,762	\$4,639,445	6.7%	\$19,185,335	\$18,075,261	\$1,110,074	6.1%	\$93,269,542	\$87,520,023	\$5,749,519	6.6%	
8	10/21/2017	\$77,631,892	\$69,317,066	\$8,314,826	12.0%	\$19,573,636	\$18,422,336	\$1,151,300	6.2%	\$97,205,528	\$87,739,402	\$9,466,126	10.8%	
9	10/28/2017		\$69,729,599				\$18,535,248				\$88,264,847			
10	11/4/2017		\$73,451,702				\$20,151,939				\$93,603,641			
11	11/11/2017		\$70,998,320				\$19,925,460				\$90,923,780			
12	11/18/2017		\$75,265,196				\$21,424,637				\$96,689,833			
13	11/25/2017		\$68,983,157				\$24,223,331				\$93,206,488			
14	12/2/2017		\$72,688,514				\$17,653,328				\$90,341,842			
15	12/9/2017		\$71,676,549				\$18,150,590				\$89,827,139			
16	12/16/2017		\$73,909,726				\$19,814,333				\$93,724,059			
17	12/23/2017		\$77,369,179				\$19,276,415				\$96,645,594			
18	12/30/2017		\$80,868,854				\$19,289,161				\$100,158,015			
19	1/6/2018		\$73,328,624				\$18,611,644				\$91,940,268			
20	1/13/2018		\$73,471,643				\$20,351,397				\$93,823,040			
21	1/20/2018		\$72,229,342				\$20,349,310				\$92,578,652			
22	1/27/2018		\$72,056,793				\$21,668,657				\$93,725,450			
23	2/3/2018		\$77,292,806				\$22,161,789				\$99,454,595			
24	2/10/2018		\$78,699,192				\$22,100,245				\$100,799,437			
25	2/17/2018		\$77,864,124				\$24,776,465				\$102,640,589			
26	2/24/2018		\$80,287,015				\$28,133,116				\$108,420,131			
27	3/3/2018		\$87,500,184				\$20,213,859				\$107,714,043			
28	3/10/2018		\$84,966,053				\$21,024,757				\$105,990,810			
29	3/17/2018		\$82,972,977				\$20,434,291				\$103,407,268			
30	3/24/2018		\$82,217,628				\$20,282,992				\$102,500,620			
31	3/31/2018		\$86,271,920				\$19,497,142				\$105,769,062			
32	4/7/2018		\$81,499,404				\$17,854,294				\$99,353,698			
33	4/14/2018		\$81,831,134				\$17,865,636				\$99,696,770			
34	4/21/2018		\$80,531,863				\$18,337,257				\$98,869,120			
35	4/28/2018		\$81,433,819				\$18,956,981				\$100,390,800			
36	5/5/2018		\$84,857,262				\$19,489,624				\$104,346,886			
37	5/12/2018		\$81,090,824				\$19,420,237				\$100,511,061			
38	5/19/2018		\$80,557,866				\$20,939,291				\$101,497,157			
39	5/26/2018		\$78,141,293				\$21,072,651				\$99,213,944			
40	6/2/2018		\$78,991,820				\$23,569,252				\$102,561,072			
41	6/9/2018		\$77,859,970				\$29,337,930				\$107,197,900			
42	6/16/2018		\$75,964,093				\$18,618,777				\$94,582,870			

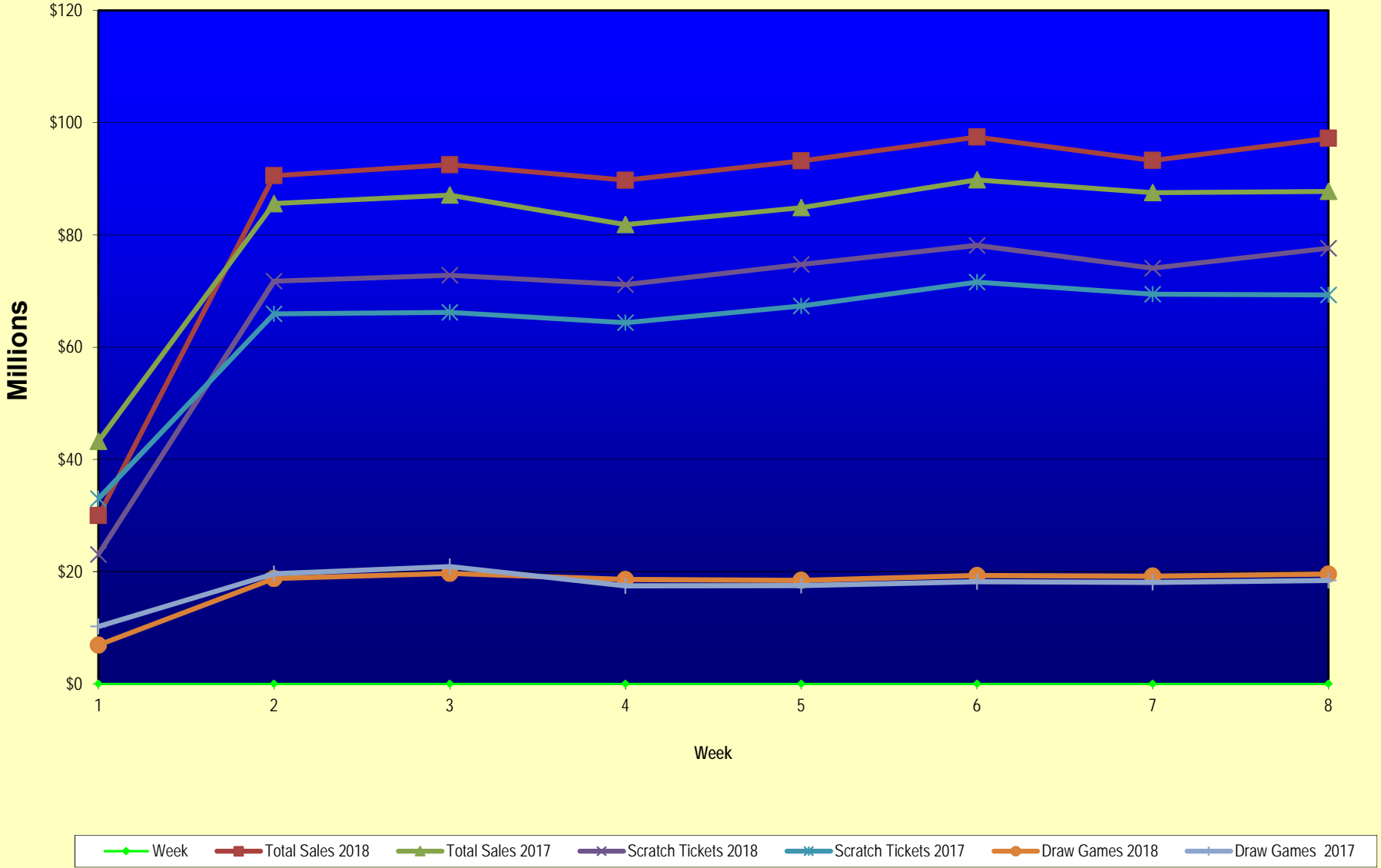
Texas Lottery Commission
Fiscal Year Over Year Change in Sales
Unaudited
FY 2018 Compared to FY 2017

			SCRATCH TICKETS				DRAW GAMES				TOTAL SALES			
FY 2018			FY 2018	FY 2017	Difference	% change - Cumulative Sales	FY 2018	FY 2017	Difference	% change - Cumulative Sales	FY 2018	FY 2017	Difference	% change - Cumulative Sales
Week	Week Ending													
43	6/23/2018			\$75,379,863				\$18,464,310				\$93,844,173		
44	6/30/2018			\$76,450,854				\$19,685,004				\$96,135,858		
45	7/7/2018			\$75,420,516				\$20,817,697				\$96,238,213		
46	7/14/2018			\$74,068,426				\$21,553,240				\$95,621,666		
47	7/21/2018			\$75,926,884				\$21,909,933				\$97,836,817		
48	7/28/2018			\$68,526,927				\$22,791,762				\$91,318,689		
49	8/4/2018			\$74,104,794				\$27,396,555				\$101,501,349		
50	8/11/2018			\$73,356,820				\$37,340,879				\$110,697,699		
51	8/18/2018			\$74,114,510				\$42,787,014				\$116,901,524		
52	8/25/2018			\$70,061,982				\$55,854,516				\$125,916,498		
	8/31/2018 **			\$43,727,573				\$9,679,652				\$53,407,225		
Total thru Current Week			\$543,418,797	\$507,222,428	\$36,196,369	7.1%	\$140,455,815	\$140,449,044	\$6,771	0.0%	\$683,874,612	\$647,671,472	\$36,203,140	5.6%
Fiscal Year Total			\$543,418,797	\$3,935,220,022			\$140,455,815	\$1,142,241,630			\$683,874,612	\$5,077,461,652		

* FY 18 includes 2 days; FY 17 includes 3 days

** FY 18 includes 6 days; FY 17 includes 5 days

Texas Lottery Commission Fiscal Year Over Year Change in Sales



Note: Week 1 is not a full week of sales as this report is prepared on a Fiscal Year basis.

Texas Lottery Commission
Scratch Tickets by Price Point
Sales, Prize Expense, Sales Contribution and Payout Percentage With Year Over Year Changes
Unaudited

Fiscal Year	Price Point	# of Active Games	FY Sales	% of Scratch Ticket Sales	Year over Year Change in Sales	FY Prize Expense	Year over Year Change in Prize Expense	FY Sales Contribution	Year over Year Change in Contribution	Average Prize Payout %	Year over Year Change in Payout %
2017	\$1.00	16	21,152,717	4.2%		12,890,504		8,262,213		60.9%	1.2%
Through	\$2.00	21	43,439,214	8.6%		28,306,763		15,132,451		65.2%	0.0%
10/22/2016	\$3.00	8	34,030,632	6.7%		22,437,533		11,593,099		65.9%	0.1%
	\$5.00	34	162,085,115	32.0%		110,102,691		51,982,424		67.9%	0.0%
	\$10.00	13	102,298,700	20.2%		72,373,456		29,925,244		70.7%	0.8%
	\$20.00	10	123,692,800	24.4%		92,682,858		31,009,942		74.9%	0.0%
	\$50.00	4	20,523,250	4.0%		15,972,012		4,551,238		77.8%	0.0%
Total		106	\$507,222,428			\$354,765,817		\$152,456,611		69.9%	0.6%
2018	\$1.00	15	19,615,890	3.6%		11,999,494		7,616,396		61.2%	1.5%
Through	\$2.00	16	41,066,236	7.6%		26,746,513		14,319,723		65.1%	0.0%
10/21/2017	\$3.00	9	39,166,506	7.2%		25,817,379		13,349,127		65.9%	0.0%
	\$5.00	40	156,327,505	28.8%		106,266,150		50,061,355		68.0%	0.0%
	\$10.00	14	132,081,120	24.3%		92,534,288		39,546,832		70.1%	-0.3%
	\$20.00	13	117,925,440	21.7%		88,381,818		29,543,622		74.9%	0.0%
	\$50.00	4	37,236,100	6.9%		29,046,012		8,190,088		78.0%	0.1%
Total		111	\$543,418,797			\$380,791,655		\$162,627,143		70.1%	0.3%
Variance	\$1.00	-1	-1,536,827		-7.3%	-891,009	-6.9%	-645,818	-7.8%	0.23%	
2018 to	\$2.00	-5	-2,372,978		-5.5%	-1,560,250	-5.5%	-812,728	-5.4%	-0.03%	
2017	\$3.00	1	5,135,874		15.1%	3,379,845	15.1%	1,756,029	15.1%	-0.02%	
	\$5.00	6	-5,757,610		-3.6%	-3,836,541	-3.5%	-1,921,069	-3.7%	0.05%	
	\$10.00	1	29,782,420		29.1%	20,160,832	27.9%	9,621,588	32.2%	-0.69%	
	\$20.00	3	-5,767,360		-4.7%	-4,301,040	-4.6%	-1,466,320	-4.7%	0.02%	
	\$50.00	0	16,712,850		81.4%	13,074,001	81.9%	3,638,849	80.0%	0.18%	
Total		5	\$36,196,369		7.1%	\$26,025,838	7.3%	\$10,170,531	6.7%	0.13%	

Notes - Scratch Ticket Variances

Texas Lottery Commission
Scratch Tickets by Price Point
Sales, Prize Expense, Sales Contribution and Payout Percentage With Year Over Year Changes
Unaudited

			FY 2018		FY 2017	Difference
Sales	\$1 - \$5		\$256,176,137		\$260,707,678	-\$4,531,541
Prize Exp.	\$1 - \$5		\$170,829,536		\$173,737,491	-\$2,907,955
Sales Cont.	\$1 - \$5		\$85,346,601		\$86,970,187	-\$1,623,586
Prize Exp. %	\$1 - \$5		66.7%		66.6%	0.0%
			FY 2018		FY 2017	Difference
Sales	\$10 - \$50		\$287,242,660		\$246,514,750	\$40,727,910
Prize Exp.	\$10 - \$50		\$209,962,118		\$181,028,325	\$28,933,793
Sales Cont.	\$10 - \$50		\$77,280,542		\$65,486,425	\$11,794,117
Prize Exp. %	\$10 - \$50		73.1%		73.4%	-0.3%
			FY 2018		FY 2017	Difference
Sales	Scratch		\$543,418,797		\$507,222,428	\$36,196,369
Prize Exp.	Scratch		\$380,791,655		\$354,765,817	\$26,025,838
Sales Cont.	Scratch		\$162,627,143		\$152,456,611	\$10,170,531
Prize Exp. %	Scratch		70.1%		69.9%	0.1%

			FY 2018		FY 2017	Difference
Sales	\$1 - \$10		\$388,257,257		\$363,006,378	\$25,250,879
Prize Exp.	\$1 - \$10		\$263,363,824		\$246,110,947	\$17,252,877
Sales Cont.	\$1 - \$10		\$124,893,433		\$116,895,431	\$7,998,002
Prize Exp. %	\$1 - \$10		67.8%		67.8%	0.0%
			FY 2018		FY 2017	Difference
Sales	\$20 - \$50		\$155,161,540		\$144,216,050	\$10,945,490
Prize Exp.	\$20 - \$50		\$117,427,830		\$108,654,870	\$8,772,961
Sales Cont.	\$20 - \$50		\$37,733,710		\$35,561,180	\$2,172,529
Prize Exp. %	\$20 - \$50		75.7%		75.3%	0.3%
			FY 2018		FY 2017	Difference
Sales	Scratch		\$543,418,797		\$507,222,428	\$36,196,369
Prize Exp.	Scratch		\$380,791,655		\$354,765,817	\$26,025,838
Sales Cont.	Scratch		\$162,627,143		\$152,456,611	\$10,170,531
Prize Exp. %	Scratch		70.1%		69.9%	0.1%

Texas Lottery Commission
Weekly Sales Summary
& Comparison to Previous Week
 Unaudited

	Week Ending 10/21/2017	% of Sales	Week Ending 10/14/2017	% of Sales	\$ change	% change
	<u>THIS WEEK</u>		<u>LAST WEEK</u>			
Total Sales	<u>\$97,205,528</u>		<u>\$93,269,542</u>		<u>\$3,935,986</u>	4.22%
Scratch Tickets	<u>\$77,631,892</u>	79.9%	<u>\$74,084,207</u>	79.4%	<u>\$3,547,685</u>	4.79%
Lotto	\$2,191,085	2.3%	\$2,161,597	2.3%	\$29,488	1.36%
Lotto Extra	\$466,612	0.5%	\$460,731	0.5%	\$5,881	1.28%
Pick 3	\$4,682,503	4.8%	\$4,743,121	5.1%	-\$60,619	-1.28%
Pick 3 Sum It Up	\$94,156	0.1%	\$91,735	0.1%	\$2,421	2.64%
Cash Five	\$810,073	0.8%	\$812,165	0.9%	-\$2,092	-0.26%
Texas Two Step	\$1,008,511	1.0%	\$832,638	0.9%	\$175,873	21.12%
Mega Millions	\$1,677,423	1.7%	\$1,899,412	2.0%	-\$221,989	-11.69%
Megaplier	\$505,340	0.5%	\$564,073	0.6%	-\$58,733	-10.41%
Daily 4	\$2,117,469	2.2%	\$2,060,922	2.2%	\$56,548	2.74%
Daily 4 Sum It Up	\$116,022	0.1%	\$109,910	0.1%	\$6,112	5.56%
Powerball	\$4,422,740	4.5%	\$4,013,728	4.3%	\$409,012	10.19%
Power Play	\$670,007	0.7%	\$621,796	0.7%	\$48,211	7.75%
All or Nothing	\$563,200	0.6%	\$564,614	0.6%	-\$1,414	-0.25%
Texas Triple Chance	\$248,496	0.3%	\$248,894	0.3%	-\$398	-0.16%
Total Draw Game Sales	<u>\$19,573,636</u>		<u>\$19,185,335</u>		<u>\$388,301</u>	2.02%

* Totals may not sum due to rounding.

Texas Lottery Commission
Weekly Sales Summary
Unaudited

SCRATCH TICKETS
TOP TEN SELLING GAMES

For the week ending: 10/21/2017

Rank	Price Point	Game	Sales (Millions)
1	\$ 20	TEXAS LOTTERY GOLD	\$ 3.557
2	\$ 10	MEGA LOTERIA	\$ 3.508
3	\$ 20	ULTIMATE CROSSWORD/ULTIMATE BINGO	\$ 3.435
4	\$ 5	DIAMOND MINE 9X	\$ 3.405
5	\$ 5	SUPER LOTERIA	\$ 3.396
6	\$ 10	TEXAS LOTTERY BLACK	\$ 3.250
7	\$ 50	ULTIMATE MILLIONS	\$ 3.134
8	\$ 20	INSTANT MILLIONAIRE	\$ 2.863
9	\$ 50	TEXAS LOTTERY PLATINUM	\$ 2.606
10	\$ 20	\$100 MILLION GOLDEN TREASURES	\$ 2.589

Texas Lottery Commission
Prize Payout Tracking Report
Unaudited

Through the week ending: 10/21/2017

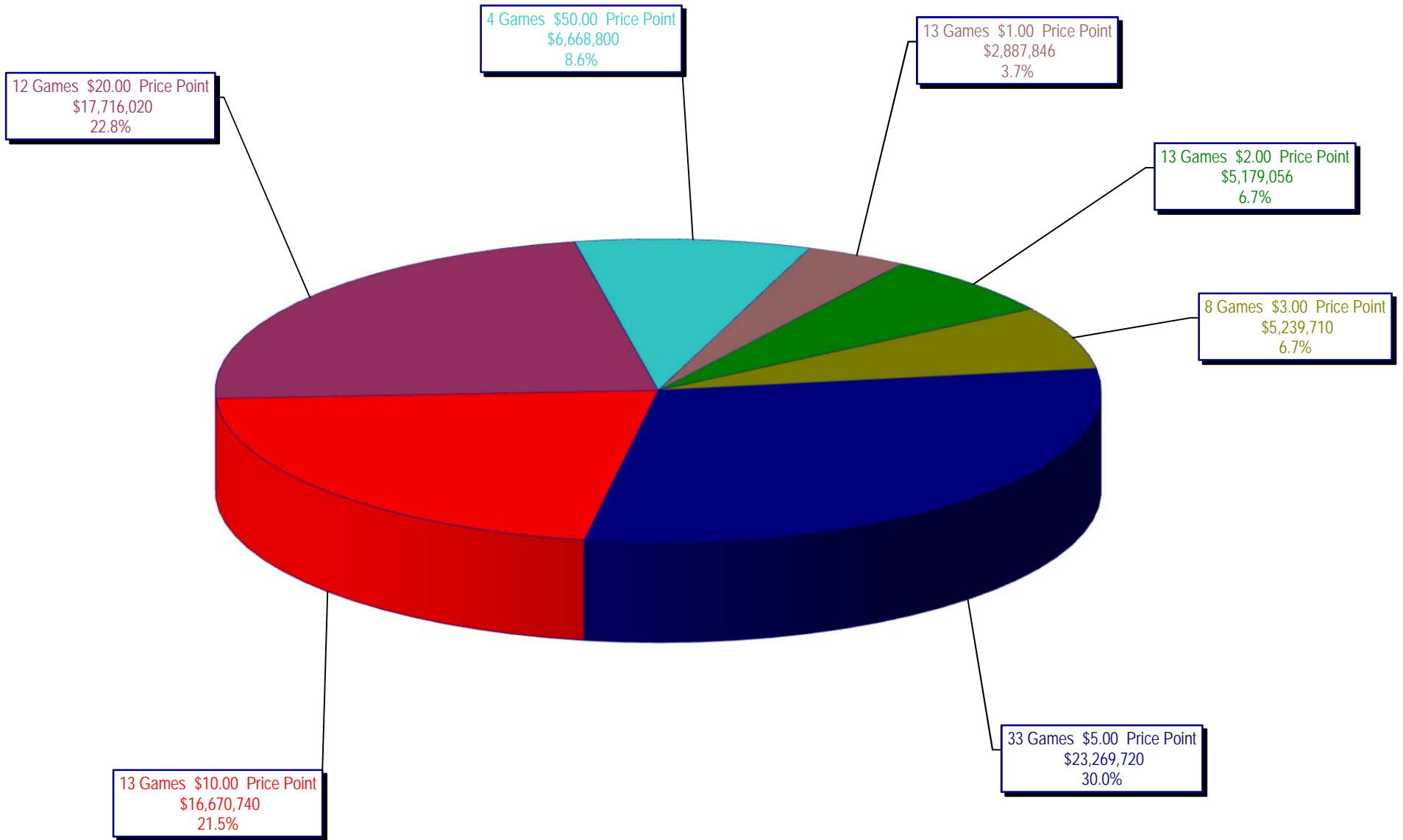
Draw Game Sales

		FY Sales Through Week Ending 10/21/2017		FY Prize Expense Through Week Ending 10/21/2017	Actual* Prize Payout	Base Payout (Prize Pool)
Lotto	\$	15,706,993	\$	7,610,486	48.45%	50.00%
Lotto Extra		3,354,150		2,001,952	59.69%	53.70%
Pick 3		34,846,357		15,976,480	45.85%	50.00%
Pick 3 Sum It Up		690,611		324,265	46.95%	50.00%
Cash Five		5,961,651		2,980,830	50.00%	50.00%
Texas Two Step		6,775,912		3,349,603	49.43%	50.00%
Mega Millions		14,787,475		7,718,979	52.20%	50.00%**
Megaplier		4,325,211		2,207,849	51.05%	N/A
Daily 4		14,895,851		13,533,625	90.85%	50.00%
Daily 4 Sum It Up		806,110		333,991	41.43%	50.00%
Powerball		27,929,821		14,123,102	50.57%	50.00%**
Power Play		4,432,437		2,243,615	50.62%	N/A
All or Nothing		4,108,818		2,163,532	52.66%	55.98%
Texas Triple Chance		1,834,418		830,436	45.27%	54.42%
Totals	\$	140,455,815	\$	75,398,744	53.68%	

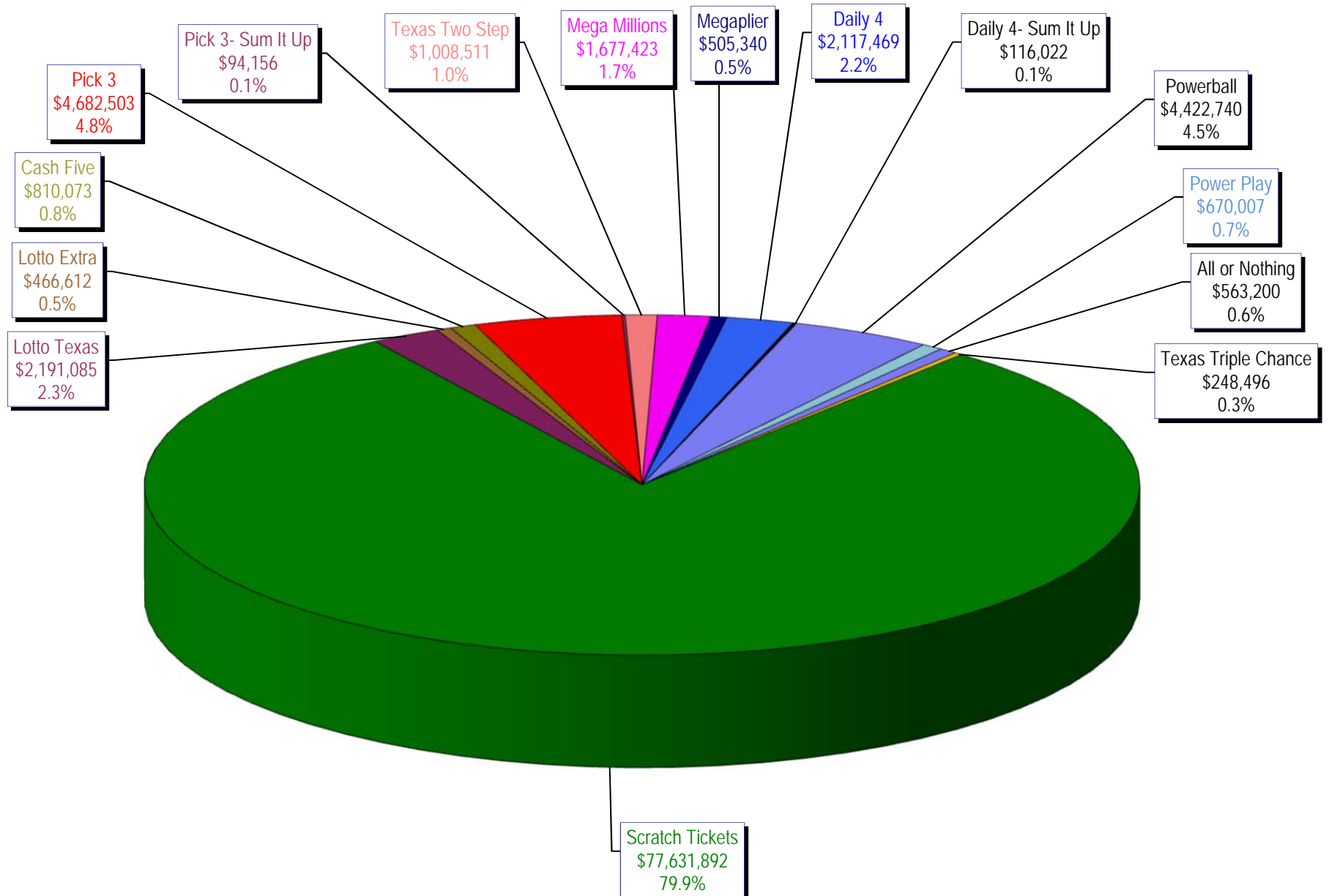
* Before Unclaimed Prizes

**Estimated; depends on # of guaranteed prizes won in Texas

Texas Lottery Commission
Scratch Ticket Sales
For the week ending 10/21/2017
(Unaudited)



Texas Lottery Commission
All Game Sales
For the week ending 10/21/2017
(Unaudited)



Texas Lottery Commission - Weekly Sales Summary for FY 2017 (Unaudited)

Week Ended	Scratch Tickets	New Games & Dates	Lotto Texas	Jackpot W	S	Lotto Extra	Pick 3	Pick 3 Sum It Up	Cash Five	Texas Two Step	Jackpot M	TH	Mega Millions	Jackpot T	F	Megaplier	Daily 4	Daily 4 Sum It Up	Powerball	Jackpot W	S	Power Play	All or Nothing	Texas Triple Chance	Total	Per Cap.	
9/2/2017*	66,786,499	0	1,882,138	7.75	8	407,969	4,127,448	87,462	745,315	757,964	225	250	1,839,333	45	53	546,532	1,675,002	88,460	3,160,562	53	68	527,201	510,296	226,818	83,368,998	2.99	
9/9/2017	71,784,232	1894 (\$1.N); 1895 (\$3.N); 1896 (\$5.N); 1897 (\$10.N); 1898 (\$20.N) - 9/05/17	2,030,456	8.25	9	434,404	4,673,693	94,976	810,225	814,157	200	225	2,116,454	61	70	610,101	1,864,288	98,842	3,815,824	83	102	614,504	550,992	250,086	90,563,233	3.25	
9/16/2017	72,828,393	0	2,072,973	9.5	10.25	441,815	4,761,239	95,825	803,128	1,009,847	275	400	2,218,181	76	86	632,423	1,969,938	107,496	4,120,318	115	132	647,273	549,860	248,976	92,507,685	3.32	
9/23/2017	71,147,147	2000 (\$5.N); 1885 (\$10.N) - 9/18/17	2,083,698	10.75	11.5	444,009	4,652,157	91,944	799,261	958,113	550	200	2,417,135	94	104	676,790	1,999,292	111,399	3,062,637	40	53	505,638	554,074	245,596	89,748,889	3.22	
9/30/2017	74,749,619	0	2,123,157	12	12.75	453,258	4,787,745	93,462	817,582	914,011	225	300	1,798,854	15	20	540,169	2,140,708	114,176	3,298,744	66	80	535,906	567,658	251,252	93,186,301	3.34	
10/7/2017	78,134,381	1857 (\$1.N); 1871 (\$5.N); 2002 (\$20.N) - 10/02/17	2,158,233	13.5	14	461,982	4,884,513	93,622	837,916	1,157,363	425	575	1,859,000	25	30	555,420	2,086,885	112,246	3,678,352	94	112	585,624	570,242	255,884	97,431,662	3.50	
10/14/2017	74,084,207	0	2,161,597	14.75	15.5	460,731	4,743,121	91,735	812,165	832,638	200	225	1,899,412	36	43	564,073	2,060,922	109,910	4,013,728	128	143	621,796	564,614	248,894	93,269,542	3.35	
10/21/2017	77,631,892	2003 (\$2.N); 2004 (\$5.N); 1899 (\$50.N) - 10/16/17	2,191,085	16	16.75	466,612	4,682,503	94,156	810,073	1,008,511	300	425	1,677,423	15	20	505,340	2,117,469	116,022	4,422,740	156	173	670,007	563,200	248,496	97,205,528	3.49	
weekly change	4.8%		1.4%			1.3%	-1.3%	2.6%	-0.3%	21.1%			-11.7%			-10.4%	2.7%	5.6%	10.2%			7.8%	-0.3%	-0.2%	4.2%		
SALES			SALES			SALES	SALES	SALES	SALES	SALES	SALES	SALES	SALES	SALES	SALES	SALES	SALES	SALES	SALES	SALES	SALES	SALES	SALES	SALES	SALES	% of Sales	
Calendar Year to date	3,236,475,595		91,392,393			18,739,817	203,106,931	3,969,860	34,983,567	43,164,120			111,381,986			29,868,657	80,251,360	4,300,735	252,921,614			35,194,530	23,436,790	11,091,602	4,180,279,556	100.0%	
Fiscal Year to date 2018	543,418,797		15,706,993			3,354,150	34,846,357	690,611	5,961,651	6,775,912			14,787,475			4,325,211	14,895,851	806,110	27,929,821			4,432,437	4,108,818	1,834,418	683,874,612	100.0%	
*Full week includes 5 days from FY17																											